

18 - 19 November 2019
Brisbane Convention & Exhibition Centre,
Brisbane, Australia

ASIA PACIFIC UNCONVENTIONAL[®] RESOURCES TECHNOLOGY CONFERENCE

FUELED BY SPE • AAPG • SEG

Sponsorship and Exhibit Opportunities

EXPANDING UNCONVENTIONALS

Making It Happen

Sponsoring Organisations:



go.spe.org/19APUR

Welcome Message

Dear Friends and Colleagues,

It is with great pleasure that we invite you to the inaugural Asia Pacific Unconventional Resources Technology Conference (APAC URTEC), to be held from 18-19 November 2019 in Brisbane Convention & Exhibition Centre, Brisbane, Australia.

The APAC URTEC is a joint effort between the Society of Petroleum Engineers (SPE), American Association of Petroleum Geologists (AAPG) and the Society of Exploration Geophysicists (SEG).

The rise of unconventional resources in North America has been a powerful catalyst in changing the world oil and gas supply landscape to meet growing energy demand. Over the past decades, the industry has also witnessed increased activities in the Asia Pacific (APAC) region and Eastern Hemisphere. Coal seam gas (CSG) to LNG developments in Australia, and shale gas and CSG developments in other APAC and MEA countries have proven that unconventional resources can be commercially viable in our region and have afforded an opportunity for many operating companies to further invest in developing efficient and effective techniques to recover tight gas, CSG and shale gas.

As we continue to explore new opportunities, we must address challenges unique to the APAC region during unconventional exploration and development. For instance, identifying optimal techniques for challenging stress regimes and maturing logistics are keys to the industry reaching its full potential. Industry needs continuous improvement to ensure projects are internationally competitive in terms of performance, reliability and production costs.

Themed “Expanding Unconventionals – Making it Happen”, the APAC URTEC will gather regional and global experts, regulators and prominent researchers to share their technical know-how and technology advancements, providing us with new perspectives in evaluating and optimising the extraction of unconventional resources in the APAC region.

On behalf of the Technical Programme Committee, it is our pleasure to invite your organisation to exhibit and sponsor at this event. By participating as an exhibitor or sponsor, it will provide you with a platform to showcase your new and emerging technologies, and to enhance your company profile to a diverse technical group of industry professionals. More information on how your company can become involved in this event can be found in this brochure.

We look forward to your support and participation in this exciting event.

Sincerely,
Technical Programme Co-Chairs

Raymond Johnson Jr.
SPE Co-Chair
University of Queensland

Andrew Garnett
AAPG Co-Chair
University of Queensland

David Close
SEG Co-Chair
Santos



Committee

Technical Programme Co-Chairs

Raymond Johnson Jr., SPE
Professor of Well Engineering & Production
Technology
University of Queensland

Andrew Garnett, AAPG
Director, Centre for Coal Seam Gas
University of Queensland

David Close, SEG
General Manager - Onshore New Ventures
Santos

SPE Committee Members

George Koperna
Vice President
Advanced Resources International

Gensheng Li
Professor and Vice President
China University of Petroleum

Thomas Flottman
Principal Geologist and Chief
Geoscientist
Origin Energy

Danila Kuznetsov
Principal Reservoir Engineer
Arrow Energy

Qi Tian
Deputy Director General
Chinese Academy of Engineering

Hani Farouq Mutie Abul Khair
Senior Research Scientist,
Unconventional Technology
PETRONAS

Saikat Mazumder
Reservoir Engineering Discipline Lead
Arrow Energy

Jennifer Miskimins
Associate Professor
Colorado School of Mines

Buddy Woodroof
Technical Manager
**ProTechnics Division of Core
Laboratories**

Ted Bergman
Completions Excellence Manager
Arrow Energy

Elham Samari
General Manager, Technical
Condor Energy Services

Andrew White
QLD Reservoir Development Manager
Santos

Tom Neville
Principal Consultant
**Asia-Pacific Formation Evaluation
Services**

Vibhas Jagdish Pandey
Principal Completion Engineer,
Global Completion Engineering
ConocoPhillips

Browyn Camac
Manager, Cooper Unconventional
Growth (Deep Coal)
Santos

Lucas Bazan
President
Bazan Consulting

Dilhan Ilk
Vice President
DeGolyer and MacNaughton

Mark Burgoyne
Principal Reservoir Engineer
Santos

Martin Rylance
VP Wells BP Russia
BP Exploration

Jeremy Meyer
Consultant
Ikon Science

Simon Chipperfield
Manager - Technology
Santos

Rod Bresnehan
Director
CFT Holdings (HK)

Stephen Kelemen
Independent Industry Professional

Daniel Kalinin
Technical Expert for Far East/Australia
Schlumberger

Baosheng Liang
Senior Reservoir Engineering Advisor
Chevron

Vincent Artus
Reservoir Engineer
Kappa Engineering

Matthew Loth
Sales and Technical Lead, Testing
Services
Schlumberger

Changdong Yang
Reservoir Engineer
Chevron

Deborah Ryan
Partner, Senior Reservoir Engineer
MHA Petroleum Consultants

Hao Sun
Petroleum Engineer
Chevron

Alexander Cote
Subsurface Lead
Origin Energy

Luis Baez
Global Unconventionals Lead
Shell

Johannes Alvarez
Reservoir Engineer
Chevron

Sameer Ganpule
Fracturing Technical Authority
Origin Energy

Pankaj Bhavnani
Senior Well Engineer
Shell



Committee

SPE Committee Members (continued)

Scott Goligher
Senior Well Engineer
Shell

Susan Howes
Vice President of Engineering
Subsurface Consultants & Associates

Fangui Zeng
Professor and Director of Shanxi Key
Laboratory of Coal and Coal Measure
Gas Geology
Taiyuan University of Technology

Nefeli Moridis
Research Assistant
Texas A&M University

Sam Noynaert
Assistant Professor
Texas A&M University

Stephen Begg
Professor
University of Adelaide

Christopher Leonardi
Professor
University of Queensland

Vahab Honari
Postdoctoral Research Fellow
University of Queensland

Marcel Croon
Interpretation & Evaluation Services
Manager – Asia
Weatherford

Robert Fulks
Technical Manager - Unconventional
Completions Design
Weatherford

Usmen Ahmed
Executive Technical Advisor
Welldog

AAPG Committee Members

Stephanie Perry
Petrophysicist
Anadarko Petroleum Corporation

Chris Mijnsen
General Manager Bowen and Non-core
Tenures
Arrow Energy

Xingjin Wang
Director
Denison Gas

Steve Mackie
Director
Geosim Consulting Pty. Ltd

Jim Unterschultz
Professor
University of Queensland

Iain Rodger
Reservoir Engineer
University of Queensland

Suzanne Hurter
Professor
University of Queensland

SEG Committee Members

Paul Anderson
Geophysical Advisor
Oxy

Rob Ross
Managing Director – South East Asia
Geye

Creties Jenkins
Partner
Rose and Associates

Randall Taylor
Principal Consultant
Taylor Exploration Consulting

Dennis Cooke
Owner
ZDAC Geophysical Technologies

PESA Committee Members

Samantha Ware
Graduate Operations Geoscientist
Origin Energy

Rachel Kieft
Senior Development Geologist
Senex Energy



As we continue to explore new opportunities, we must address challenges unique to the APAC region during unconventional exploration and development.



Technical Programme Co-Chairs



Why Participate

What's Planned

- **Executive plenary** and panel sessions with industry business leaders
- **300+** participants from 10+ countries
- **30+** industry and technology expert speakers
- **10+** hours of focused technical and Knowledge Sharing ePoster sessions
- **6+** hours of targeted networking breaks
- **Technical showcase** of the cutting-edge services and solutions

Who Attends

- Geoscience
- Exploration and Production
- Reservoir
- Drilling and Completion
- Unconventional Resources
- Operation
- Field Development
- Process Management
- IT, Data and Analytics
- Project Delivery
- Contract and Procurement
- Regulation and Policy
- Scientist, Researcher and Academia

Why Exhibit

- **Showcase** your organisation's innovations, services and expertise to over 200 industry professionals from more than 10 countries
- **Promote** your organisation's latest products and services at the region's strategic platform on unconventional
- **Engage** with existing clients and meet new business partners
- **Reach out, establish and reinforce** your marketing message and relationship with key stakeholders

Why Sponsor

- **Enhance** your brand identity to a targeted audience
- **Maximise** your organisation's visibility
- **Reinforce** your marketing message and relationship with key buyers
- **Demonstrate** your commitment to the industry through support



Exhibition Opportunities

Our exhibition is designed as a technical showcase and networking stage to place you in front of the most relevant audience involved in industry.

Exhibit Types and Rates



Stand Package
USD 500 per sqm
 (minimum 9 sqm)



Space Only
USD 500 per sqm
 (minimum 9 sqm)

Benefits (per 9 sqm booth)

- 9 sqm Stand Package / Space Only booth space
- Two (2) complimentary Exhibitor Plus Registrations*
- Fifty (50) Exhibition Visitor Passes**
- Company / Product Listing in the Conference Programme***

Entitlements for a 9 sqm Stand Package Booth

- 3m x 3m shell scheme booth
- 2.5mH wall partition with laminated in-fill panels
- One (1) information counter
- Two (2) bar stools
- Two (2) spotlights
- One (1) powerpoint

Notes:

* **Exhibitor Plus Registration** includes access to the Opening Session, Executive Plenary Session, Panel Sessions, Technical Sessions, Knowledge Sharing ePoster Sessions, Exhibition, Daily Networking Luncheons, Daily Coffee Breaks, Welcome Reception and one (1) Conference Digital Proceedings.

** **Exhibitor Visitor Pass** includes access to the Exhibition, Knowledge Sharing ePoster Sessions, Daily Coffee Breaks and Welcome Reception.

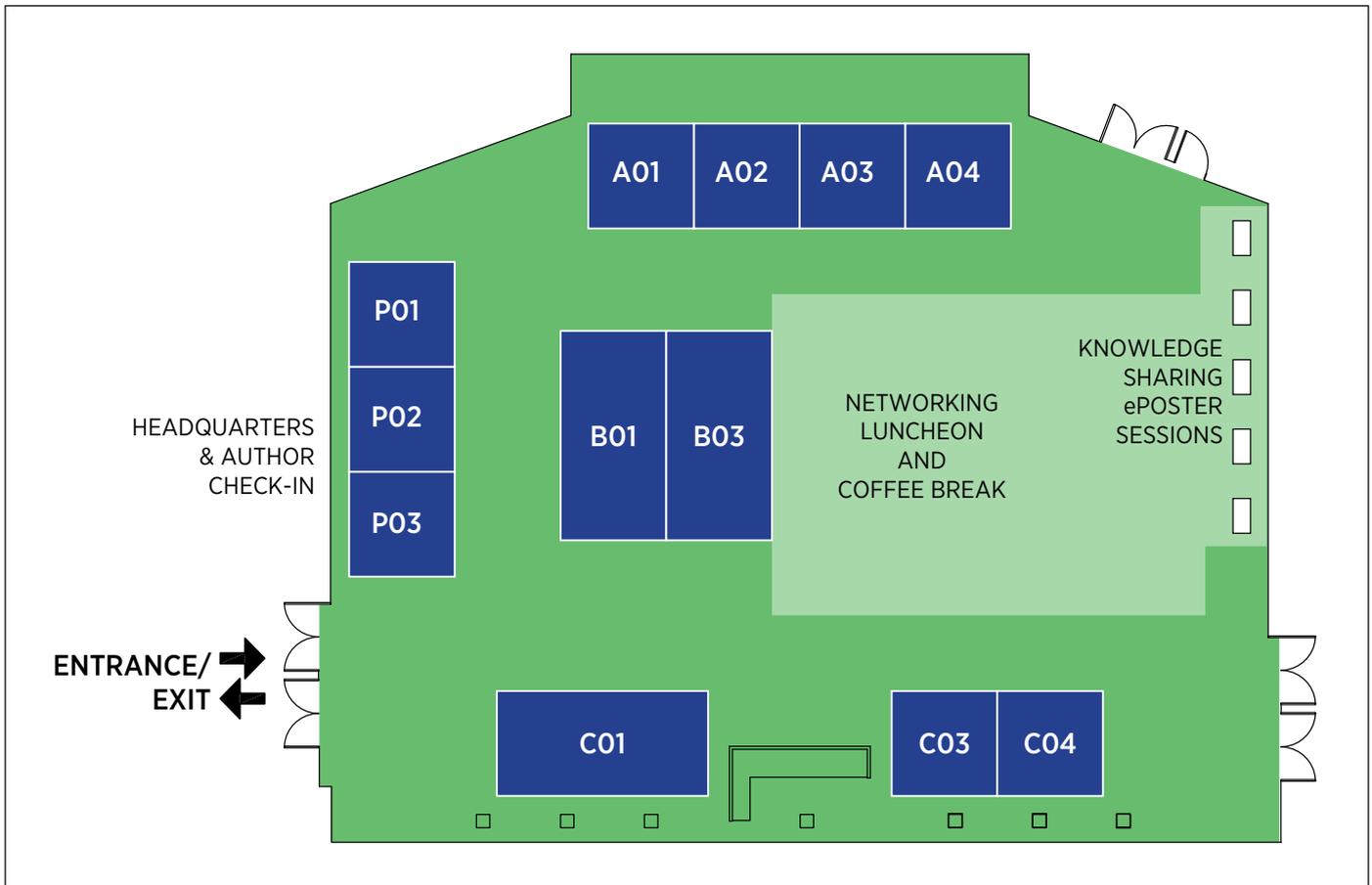
*** Exhibitors will be acknowledged in the Conference Preview (if confirmed by 1 May 2019) and Conference Programme (if confirmed by 30 September 2019).

Exhibition Opportunities

Our exhibition is designed as a technical showcase and networking stage to place you in front of the most relevant audience involved in industry.

Exhibition Floor Plan

Boulevard Room, Boulevard Level (Grey Street) Brisbane Convention & Exhibition Centre (BCEC)



Book Now

- 1 Review all exhibit information carefully
- 2 Select your three (3) preferred booth locations
- 3 Complete and return the Exhibit Space Reservation Contract

For further information about exhibiting at Asia Pacific Unconventional Resources Technology Conference (AP URTeC), contact:

Nick Chantrell

SPE Senior Sales Manager – Asia Pacific
Tel: +60 3 2182 3145
Email: nchantrell@spe.org

APPLICATION/CONTRACT FOR EXHIBIT SPACE

This is an application for exhibit space at the **Asia Pacific Unconventional Resources Technology Conference** ("Event"), which will become a binding contract ("Contract") if the undersigned company ("Exhibitor") satisfies the **Society of Petroleum Engineers** ("SPE") exhibitor requirements and if the application is accepted by SPE. The undersigned company does hereby make application to participate as an Exhibitor in the Event which will be held on **18 – 19 November 2019** at the **Brisbane Convention & Exhibition Centre in Brisbane, Australia**. Exhibitor requests SPE to reserve exhibit space for their use at the Exhibition. Specific booth(s) will be assigned based on first-come, first-served basis. By signing this application, the Exhibitor agrees to abide by the Exhibit Terms & Conditions mentioned overleaf and the Exhibitor Services Manual ("ESM") of the Event, hereinafter collectively referred to as 'Terms and Conditions'.

EXHIBITOR INFORMATION					
Company Name					
Mailing Address					
City			State/Province		
Postal Code			Country		
Office Phone		Office Fax		Company URL	
First Name			Last Name/Family Name		
Job Title			Email Address		
Direct Line			Mobile Phone		
Description of Product and/or services to be showcased.					
Companies from whom we desire booth separation. (SPE will make every effort to accommodate your request)					
I would like to receive updates on products, services and events from SPE. <input type="checkbox"/> Yes <input type="checkbox"/> No If yes, your information will be used in accordance with SPE Privacy Policy and you can unsubscribe at any time by sending your request to spekl@spe.org					

EXHIBIT SPACE APPLICATION			
Preferred Booth Locations: All 3 preferred stand locations MUST be completed. If all 3 preferred locations are not available, SPE reserves the right to place the exhibitor in a like configuration in the best available location.			
1.	2.	3.	
Booth Type	Price Per Square Metre (Sqm)	Booth Size (Sqm)	Total (USD)
Space Only (minimum 18 sqm)	USD 500 per sqm		
Stand Package (minimum 9 sqm)	USD 500 per sqm		
<i>Note: Price shown is inclusive of 10% Australian GST</i>		TOTAL AMOUNT	USD

PAYMENT SCHEDULE
50% due in 30 days after invoicing 100% due on or before 20 August 2019

SPE Contact:
Nick Chantrell, SPE Senior Sales Manager – Asia Pacific
Society of Petroleum Engineers (SPE)
 Telephone: +60 3 2182 3145 Email: nchantrell@spe.org

PAYMENT METHODS
<input type="checkbox"/> Telegraphic Transfer Bank details will be provided in the invoice.
<input type="checkbox"/> Credit Card SPE accepts American Express, Visa, MasterCard and Diners Club and payment will be processed in US Dollars only. You will receive an email with instruction on securely submitting your payment will be provided.

The Individual ("Authorized Representative") signing this Contract warrants that i) he/she has the requisite authority to bind contractually the organisation applying for exhibit space and ii) the product sought to be exhibited qualifies for the exhibition. If SPE later determines in its sole discretion that such product does not qualify for the exhibition, SPE can cancel the space and Contract without any refund and liability to the Exhibitor.

ACCEPTED BY (Exhibitor MUST Sign Here):		
Authorized Representative Signature	Full Name and Job Title	Date

THE TERMS AND CONDITIONS PRINTED OVERLEAF SHALL FORM AN INTEGRAL PART OF THIS CONTRACT

EXHIBIT TERMS & CONDITIONS

1. CHARACTER

The Event is undertaken primarily for the technical education of participants. To provide the best possible atmosphere to discuss the technical application of the equipment and services displayed, each exhibitor agrees as follows:

- a. To exhibit only products of their own manufacture, represents or distributes comprising materials, equipment, apparatus, systems, services, and other component products applicable to advancing the engineering and scientific knowledge and development/refining of energy and environmental resources; and
- b. To exhibit such products or services in a tasteful manner so as to describe and depict the advantages of using such products or services.

2. RESERVATION OF RIGHTS

SPE reserves the right, in its sole and unfettered discretion, to:

- a. determine the eligibility of Exhibitors, exhibits, and products displayed for the Event;
- b. reject, prohibit, or remove exhibits or Exhibitors which SPE considers objectionable, inappropriate, disruptive, or offensive to SPE, other Exhibitors, or Event attendees;
- c. change or modify the layout of the Event and/or relocate exhibits or Exhibitors;
- d. cancel, in whole or in part, the Event due to an event beyond the reasonable control of SPE making it impossible, illegal or commercially impracticable to perform its obligation under this Contract - including, but not limited to explosion, fire, lightning, utility interruption, flood, weather, epidemic, hurricane, tornado, earthquake or other Acts of God, or any law, ordinance, rule or regulation, war, acts of public enemies, strikes, riots, or civil disturbances ("Force Majeure Event");
- e. change, within reasonable limits, the date, location, and duration of the Event; without any liability to SPE, SPE Sponsoring Organizations, their respective officers, directors, employees, agents, and each of them;
- f. from time to time to establish and amend or modify any regulations governing use of the facility and the Event; and
- g. determine whether an Exhibitor has violated any Exhibit Regulations or other Exhibit rules.

3. PAYMENT TERMS

- a. Upon receipt of the Contract, an invoice will be issued to the Exhibitor. The exhibition space will only be secured upon submittal of the Contract and payment of required deposit.
- b. 50% deposit must be paid within thirty (30) days of invoicing to secure the exhibition space.
- c. The remaining 50% of the exhibition space costs is due ninety (90) days prior to the Event. If a participant has contracted within ninety (90) days of the Event, full payment is required with submittal of Contract. SPE reserves the right to cancel and reassign any Exhibit space for which an invoice remains unpaid for more than thirty (30) days.
- d. No Exhibitor will be allowed to begin move-in operations until a duly executed Contract and full payment have been received by SPE.

4. CANCELLATION/SPACE REDUCTION

- a. Cancellation must be notified in writing to SPE. The date upon which the notice of cancellation is received shall apply as the official date of cancellation. Upon the Exhibitor notification of cancellation, SPE has the right to resell the space vacated.
- b. In the event of cancellation by the Exhibitor, SPE shall have the right to impose cancellation penalty as following:
 - i. If cancelled more than ninety (90) prior to the Event, the cancellation penalty shall be 50% of the total cancelled Exhibit space costs.
 - ii. If cancelled within ninety (90) days or less prior to the Event, the cancellation penalty shall be 100% of the total Exhibit space costs.
 - iii. If an Exhibitor cancels with an outstanding balance due, the Exhibitor remains responsible for the entire balance due. SPE may recover from the Exhibitor all costs relating to action taken to recover the amount owing for the exhibition space, including without limitation any legal costs on a full indemnity basis. The Exhibitor will not be permitted to participate in future SPE events until all outstanding balances are paid.
- c. After space has been confirmed and accepted, a reduction in space is considered a cancellation and will be governed by the same policies as outlined in Clause 4b. Reduction in space can result in relocation of Exhibit space at SPE's discretion.
- d. No-Show Ruling: If the Exhibitor fails to utilize the Exhibit space and/or the space is vacant at the time of the published deadline for completion of booth setup/move-in, SPE reserves the right to consider the space to be cancelled and vacated. All requests for booth setup/move-in beyond the published booth setup/move-in completion deadline must be submitted to SPE in writing. Approval for late booth setup/move-in requests are at the discretion of SPE. If notification is not made in writing, SPE reserves the right to resell the cancelled space and the Contract will become null and void.

5. ASSIGNMENT/SUBLETTING SPACE

Exhibitor shall not assign, sublet or appoint the whole or any part of the space allotted to them, nor permit any other person or party to exhibit therein, any other goods, apparatus, etc., not manufactured or distributed by the Exhibitor in the regular course of business except with prior written consent from SPE.

6. EXHIBIT SPACE

- a. Exhibit space must be manned by a representative during all times when the Event is officially open. Exhibit space must be maintained in a neat and orderly manner throughout the Event.
- b. The Exhibitor acknowledges that he/she shall only be entitled to use contractors other than the Official Stand Contractor appointed by SPE to erect his own stand, with prior written consent from SPE.
- c. In deference to fellow exhibitors and to the professional people who constitute the exhibit audience, the Exhibitor is specifically prohibited from employing any carnival-type attraction, animal or human, or from operating such noise-creating devices as bells, horns, or megaphones. Costumed personnel must be appropriately

clad and must remain within the Exhibitor's booth space except when necessarily arriving and leaving the stand or exhibit area. NOTE: BALLOONS AND STICKERS ARE PROHIBITED IN THE EXHIBITION AREAS (HANDOUTS WITH ADHESIVE BACKING THAT ADHERE OR CAUSE ADHESION ARE CONSIDERED STICKERS).

- d. SPE reserves the right to prohibit any Exhibit or part thereof that in their opinion violates this Contract or that is in other ways not suitable to and in keeping with the technical educational character and spirit of the Event.
- e. SPE shall be responsible for the control of the Exhibit areas. Exhibitors are responsible for the supervision of their stands. The decision of SPE is final and decisive on any questions not covered in the foregoing terms and conditions.
- f. The Exhibitor must comply in all respects with the requirements of every appropriate authority, with the terms of agreement by which SPE may occupy the premises, and the policies of insurance effected by SPE.

7. LIMITATION OF LIABILITY

SPE may be held liable for loss, injury or damages sustained by the Exhibitor or the Exhibitor's personnel (i.e. the Exhibitors' agents, servants, invitees, guests or employees) only to the extent such loss, injury or damages is solely caused by the gross negligence or willful misconduct of SPE or its agents or employee and not otherwise. SPE shall not be responsible for any loss of business, loss of profits, injury, damage or expense or whatever nature that the Exhibitor may suffer due to Event cancellation as a result of a Force Majeure Event or other conditions that render the Event impracticable in SPE's sole determination. In no event will SPE's liability exceed the amount paid to SPE by the Exhibitor under this Contract. Under no circumstances will SPE be liable to the Exhibitor for indirect, incidental, consequential, special or exemplary damages (even if SPE has been advised of the possibility of such damages) arising from any provision of this Contract, including but not limited to, the exercise by SPE of any of its rights under this Contract.

8. INDEMNIFICATION

Exhibitor shall defend, indemnify and hold harmless SPE, its officers, directors, employees, agents and each of them, with respect to any claims, suits, damages, liabilities, losses, expenses and costs (including any legal costs) ("Claims") which SPE, its officers, directors, employees, agents and each of them may suffer or be subject to, and which are in any way connected with the Contract or the presence of the Exhibitor, the Exhibitor's personnel or any Exhibitor Appointed Contractor ("EAC") at the Event; provided, however, that the Exhibitor's duty to indemnify, defend and hold harmless shall not extend to Claims, as are solely caused by the gross negligence or willful misconduct of SPE, its agents or employees. The terms of this provision shall survive the termination or expiration of this Contract.

9. INSURANCE

Exhibitor agrees and understand that insurance for fire, public liability and theft must be taken out by the Exhibitor at its own expense. The insurance is to cover the full period of occupancy of the premises by the Exhibitor, its agents and employees.

10. EXHIBITOR SERVICES

- a. To ensure the continuation of smooth booth setup/move-in, dismantling, and operation during the Event, Official Contractors will be appointed. Exhibitors are urged to obtain required labour and services from the Official Contractors. A complete list of Official Contractors and available services will be provided in the Exhibitor Services Manual ("ESM").
- b. Approximately four (4) months prior to the Event, SPE will provide the ESM to all Exhibitors. This manual includes information integral to participation at the Event, including, but not limited to additional exhibit rules and regulations, operational schedule, travel and accommodation, emergency and evacuation procedures, Official Contractors' order forms, registration, shipping and drayage, utilities and building services, exhibit display rules, etc.
- c. Plans for specially built stands or displays (if any) other than those constructed from Stand Package must be submitted by the Exhibitor to SPE for acceptance before construction is ordered.

11. TAXES

Exhibition space costs are made free and clear of, and without any deduction or withholding for and on account of, any taxes, duties or other deductions. Any such deduction or withholding, if required by the laws of any country are the sole responsibility of the Exhibitor.

12. AMENDMENTS

Any and all matters and questions not specifically covered by the Terms and Conditions in this Contract shall be subject to the decision of SPE and may be amended at any time by SPE in the overall best interest of the exhibition and notice thereof shall be binding on the Exhibitors equally with the foregoing in this Contract.

13.

PRIVACY POLICY

SPE cares about the protection of your personal information. SPE's Privacy Policy describes your rights and choices regarding the personal information that you provide to us. SPE's Privacy Policy describes the practices regarding how SPE, through its affiliated corporate entities, collects, uses, discloses, or transfers the personal information that you share with us or that we collect about you when you become an SPE member, attend one of our events or visit our websites, or use our mobile applications. Please visit our website at: www.spe.org/about/privacypolicy.php for further details on SPE's Privacy policy.

14. GOVERNING LAW AND JURISDICTION

This Contract will be construed and enforced in accordance with the laws of the State of Texas. All disputes arising out of or in connection with this Contract shall be referred to exclusive jurisdiction to the federal and state courts of Collin County, Texas.

Sponsorship Opportunities

Sponsorship opportunities for Asia Pacific Unconventional Resources Technology Conference (AP URTeC) have been designed to provide exposure and visibility for organisations in the oil and gas industry. We offer a variety of sponsorship packages to strengthen your brand identity and enhance your organisation's image at the conference.

As sponsorship packages are limited and available on a first-come first-served basis, we appreciate your support and request that you confirm your preferred sponsorship packages as soon as possible.

Please contact **Nick Chantrell**, SPE Senior Sales Manager – Asia Pacific at nchantrell@spe.org for more information.

Sponsorship Summary

Sponsorship Items	Value (USD)
Principal Sponsor	USD 25,000
Opening Session	USD 10,000
ePoster Stations and Audio Visual Equipment	USD 8,000
Lanyards	USD 8,000
Welcome Reception (18 November)	USD 8,000
Conference Bags	USD 7,500
Directional Signage	USD 6,500
Conference Preview and Programme	USD 6,000
Networking Luncheon – Day 1	USD 6,000
Networking Luncheon – Day 2	USD 6,000
Water Bottles and Stations	USD 5,500
Writing Pads and Pens	USD 5,000
Coffee Breaks – Day 1 and Day 2	USD 4,500
Conference Bag Insertion	USD 4,500
Ice Cream Social – Day 1 and Day 2	USD 4,500
Conference Digital Proceedings	USD 4,000
Exhibition Visitor Pass	USD 4,000

Notes:

* **Full Conference Registration** includes access to the Opening Session, Executive Plenary Session, Panel Sessions, Technical Sessions, Knowledge Sharing ePoster Sessions, Exhibition, Daily Networking Luncheons, Daily Coffee Breaks, Welcome Reception and one (1) Conference Digital Proceedings.

*** Sponsors will be acknowledged in the Conference Preview (if confirmed by 1 May 2019) and Conference Programme (if confirmed by 30 September 2019).

Sponsorship Items

Principal Sponsor

USD 25,000 per sponsor

The sponsor will receive:

- Company logo displayed at the Opening Session
- Acknowledgement during the Opening Session
- One (1) full page ROP colour advertisement in the Conference Preview**
- One (1) full page ROP colour advertisement in the Conference Programme**
- One (1) conference bag insertion (insertion to be provided by sponsor)
- Five (5) complimentary Full Conference Registrations*
- Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board

Opening Session

USD 10,000

The sponsor will receive:

- Company logo displayed permanently at the Opening Session
- Acknowledgement during the Opening Session
- Two (2) complimentary Full Conference Registrations*
- Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board

ePoster Stations and Audio Visual Equipment

USD 8,000

The sponsor will receive:

- One (1) slide bearing sponsor's company logo projected on the screens in all conference sessions and functions rooms
- Company logo displayed permanently on ePoster stations
- Two (2) complimentary Full Conference Registrations*
- Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board

Lanyards

USD 8,000

The sponsor will receive:

- Company logo printed on the lanyards
- Two (2) complimentary Full Conference Registrations*
- Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board

Sponsorship Items

Welcome Reception – Monday, 18 November 2019

USD 8,000

The sponsor will receive:

- Acknowledgement during the Welcome Reception
- Signage with company logo prominently displayed at the reception area
- An opportunity for a senior representative of the sponsor to deliver a 10-minute welcome address at the Welcome Reception
- An opportunity to give away goody bags or distribute company leaflets to reception attendees (items to be produced and supplied by sponsor)
- Two (2) complimentary Full Conference Registrations*
- Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board

Conference Bags

USD 7,500

The sponsor will receive:

- Company logo printed on the conference bags
- One (1) conference bag insertion (insertion to be provided by sponsor)
- Two (2) complimentary Full Conference Registrations*
- Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board

Directional Signage

USD 6,500

The sponsor will receive:

- Company logo on all onsite signage to direct attendees to registration counter, various conference sessions and functions rooms
- One (1) complimentary Full Conference Registration
- Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board

Conference Preview and Programme

USD 6,000

The Conference Preview will be produced as a sneak peek of the event and the Conference Programme will be distributed onsite to all event delegates. The sponsor will receive:

- Company logo printed on the cover of Conference Preview** and Conference Programme***
- One (1) full page ROP colour advertisement in the Conference Preview**
- One (1) full page ROP colour advertisement in the Conference Programme**
- One (1) complimentary Full Conference Registration*
- Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board

Networking Luncheon

– Day 1 (Monday, 18 November 2019)

– Day 2 (Tuesday, 19 November 2019)

USD 6,000 per luncheon

Daily networking luncheons will be provided to all Full Conference delegates. The sponsor will receive:

- Signage with company logo prominently displayed at the networking luncheon area
- One (1) complimentary Full Conference Registration*
- Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board

Water Bottles and Stations

USD 5,500

The sponsor will receive:

- Company logo printed on the reusable water bottles that will be inserted in the Conference Bags
- Company logo prominently displayed at water stations
- One (1) complimentary Full Conference Registration*
- Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board

Sponsorship Items

Writing Pads and Pens

USD 5,000

The sponsor will receive:

- Company logo printed on the writing pads and pens that will be inserted in the Conference Bags
- Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board

Coffee Breaks – Day 1 and Day 2

USD 4,500

The sponsor will receive:

- Signage with company logo prominently displayed at the coffee break area
- Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board

Conference Bag Insertion

USD 4,500

The sponsor will receive:

- One (1) conference bag insertion (insertion to be provided by sponsor)
- Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board

Ice Cream Social – Day 1 and Day 2

USD 4,500

Daily ice cream social will be served during the afternoon coffee break to all conference attendees. The sponsor will receive:

- Signage with company logo prominently displayed at the sponsored ice cream social's area
- Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board

Conference Digital Proceedings

USD 4,000

The sponsor will receive:

- Company logo printed on the Conference Digital Proceedings leaflet
- Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board

Exhibition Visitor Pass

USD 4,000

The sponsor will receive:

- Company logo printed on the Exhibition Visitor Passes
- Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board

Customised Sponsorship Package

Sponsoring the Asia Pacific Unconventional Resources Technology Conference (AP URTeC) is a unique way to raise your organisation's profile and increase brand awareness within the oil and gas industry. Our sponsorship packages are flexible and may be customised to give your organisation targeted exposure and increase your presence at the event.

For more information, please contact:

Nick Chantrell

Senior Sales Manager, Asia Pacific

Tel: +603 2182 3145

Email: nchantrell@spe.org

SPONSORSHIP CONTRACT

This is a sponsorship contract ("Contract") at the **Asia Pacific Unconventional Resources Technology Conference** ("Event"), which will become a binding contract if the potential sponsor satisfies and agrees to **Society of Petroleum Engineers** ("SPE") sponsorship benefits stated in the Exhibit Prospectus and Sponsorship Opportunities brochure, and Sponsorship Terms & Conditions as set forth in this contract. The undersigned company ("Sponsor") does hereby request a sponsorship in the Event which will be held on **18 – 19 November 2019** at the **Brisbane Convention & Exhibition Centre** in **Brisbane, Australia**. The individual ("Authorised Representative") signing this contract represents and warrants that he/she has the requisite authority to execute this binding contract on behalf of the Sponsor.

SPONSOR INFORMATION					
Company Name					
Mailing Address					
City		State/Province			
Postal Code		Country			
Office Phone		Office Fax		Company URL	
First Name			Last Name/Family Name		
Job Title			Email Address		
Direct Line			Mobile Phone		
I would like to receive updates on products, services and events from SPE. <input type="checkbox"/> Yes <input type="checkbox"/> No					
If yes, your information will be used in accordance with SPE Privacy Policy and you can unsubscribe at any time by sending your request to spekl@spe.org					

SPONSORSHIP OPPORTUNITIES					
Sponsorship Category	Value (USD)	Tick (✓)	Sponsorship Category	Value (USD)	Tick (✓)
Principal Sponsor	USD 25,000		Networking Luncheon – Day 1	USD 6,000	
Opening Session	USD 10,000		Networking Luncheon – Day 2	USD 6,000	
ePoster Stations and Audio Visual Equipment	USD 8,000		Water Bottles and Stations	USD 5,500	
Lanyards	USD 8,000		Writing Pads and Pens	USD 5,000	
Welcome Reception (18 November)	USD 8,000		Coffee Breaks – Day 1 and Day 2	USD 4,500	
Conference Bags	USD 7,500		Conference Bag Insertion	USD 4,500	
Directional Signage	USD 6,500		Ice Cream Social – Day 1 and Day 2	USD 4,500	
Conference Preview and Programme	USD 6,000		Conference Digital Proceedings	USD 4,000	
<i>Note: Price shown is inclusive of 10% Australian GST</i>			TOTAL SPONSORSHIP AMOUNT	USD	

PAYMENT SCHEDULE
50% due in 30 days after invoicing 100% due on or before 20 August 2019

SPE Contact:
Nick Chantrell, SPE Senior Sales Manager – Asia Pacific
Society of Petroleum Engineers (SPE)
 Telephone: +60 3 2182 3145 Email: nchantrell@spe.org

PAYMENT METHODS
<input type="checkbox"/> Telegraphic Transfer Bank details will be provided in the invoice.
<input type="checkbox"/> Credit Card SPE accepts American Express, Visa, MasterCard and Diners Club and payment will be processed in US Dollars only. You will receive an email with instruction on securely submitting your payment will be provided.

ACCEPTED BY (Sponsor MUST Sign Here):		
Authorised Representative Signature	Full Name and Job Title	Date

THE TERMS & CONDITIONS PRINTED OVERLEAF SHALL FORM AN INTEGRAL PART OF THIS CONTRACT

SPONSORSHIP TERMS & CONDITIONS

Company Logo and Advertisement (If any)

- Company logo and advertisement (if any) specifications information and submission deadlines will be sent to the Sponsor once sponsorship is confirmed.
- It is the responsibility of the Sponsor to adhere to the company logo and advertisement (if any) specifications information and submission deadlines provided, as it specifically relates to submittal of company logo to be used in promotion of the sponsorship.

Payment Terms

- Upon receipt of the signed Contract, an invoice will be issued to the Sponsor. The sponsorship will only be secured upon submittal of the Contract and payment of required deposit.
- 50% deposit must be paid within thirty (30) days of invoicing to secure the sponsorship.
- The remaining 50% of the sponsorship amount is due ninety (90) days prior to the event. If a participant has contracted a sponsorship within ninety (90) days of the event, full payment is required with submittal of Contract.
- Payment may be made via telegraphic transfer or credit card.

Cancellation

- Cancellation must be notified in writing. The date upon which the notice of cancellation is received shall apply as the official date of cancellation. Upon Sponsor notification of cancellation, SPE has the right to resell the sponsorship item(s) forfeited.
- 50% penalty on the Sponsorship Amount shall be imposed on cancellation notice received on or more than ninety (90) days prior to the Event.
- 100% penalty on the Sponsorship Amount shall be imposed on cancellation notice received less than ninety (90) days prior to the Event.
- If a Sponsor cancels with an outstanding balance due, the Sponsor remains responsible for the entire balance due. SPE may recover from the Sponsor all costs relating to action taken to recover the amount owing for sponsorship, including without limitation any legal costs. The Sponsor will not be permitted to participate in future SPE events until all outstanding balances are paid.

Taxes

- Sponsorship amount are made free and clear of, and without any deduction or withholding for and on account of, any taxes, duties or other deductions. Any such deduction or withholding, if required by the laws of any country are the sole responsibility of the Sponsor.

Amendments and Assignment

- Any and all matters and questions not specifically covered by the Terms and Conditions in this Contract shall be subject to the decision of SPE and may be amended at any time by SPE in the overall best interest of the sponsorship and notice thereof shall be binding on the sponsors equally with the foregoing in this Contract. This Contract may not be assigned by Sponsor without the written permission of SPE.

Limitation of Liability

- SPE may be held liable for loss, injury or damages sustained by the Sponsor or the Sponsor's personnel (i.e. the Sponsor's agents, servants, invitees, guests or employees) only to the extent such loss, injury or damages is solely caused by the gross negligence or willful misconduct of SPE or its agents or employee and not otherwise. SPE shall not be responsible for any loss of business, loss of profits, injury, damage or expense or whatever nature that the Sponsor may suffer due to Event cancellation as a result of a Force Majeure Event or other conditions that render the Event impracticable in SPE's sole determination. In no event will SPE's liability exceed the amount paid to SPE by the Sponsor under this Contract. Under no circumstances will SPE be liable to the Sponsor for indirect, incidental, consequential, special or exemplary damages (even if SPE has been advised of the possibility of such damages) arising from any provision of this Contract, including but not limited to, the exercise by SPE of any of its rights under this Contract.

Indemnification

- Sponsor shall defend, indemnify and hold harmless SPE, its officers, directors, employees, agents and each of them, with respect to any claims, suits, damages, liabilities, losses, expenses and costs (including any legal costs) ("Claims") which SPE, its officers, directors, employees, agents and each of them may suffer or be subject to, and which are in any way connected with the Contract or the presence of the Sponsor, the Sponsor's personnel or any Sponsor Appointed Contractor ("EAC") at the Event; provided, however, that the Sponsor's duty to indemnify, defend and hold harmless shall not extend to Claims, as are solely caused by the gross negligence or willful misconduct of SPE, its agents or employees. The terms of this provision shall survive the termination or expiration of this Contract.

Privacy Policy

- SPE cares about the protection of your Personal Information. This Policy describes your data subject rights and choices regarding the Personal Information that you provide to us.
- SPE Privacy Policy describes the information practices regarding how the SPE, through its affiliated corporate entities, collects, uses, discloses, or transfers the Personal Information that you share with us or that we collect about you when you become an SPE member, attend one of our events or visit our websites, or use our mobile applications.
- Please visit our website at www.spe.org/about/privacypolicy.php for further details on SPE Privacy policy.

Force Majeure and Termination

- Should any event occur including but not limited to explosion, fire, lightning, utility interruption, flood, weather, epidemic, hurricane, tornado, earthquake or other Acts of God, or any law, ordinance, rule or regulation, war, acts of public enemies, strikes, riots, or civil disturbances or any other occurrence or emergency beyond the party's control, making it impossible, illegal, or commercially impracticable for either party to perform its obligations under this Contract, in whole or in part, both SPE or Sponsor shall not be held in breach of their sponsorship obligations.

Governing Law and Jurisdiction

- This Contract will be construed and enforced in accordance with the laws of the State of Texas. All disputes arising out of or in connection with this Contract shall be referred to exclusive jurisdiction to the federal and state courts of Collin County, Texas.

Disclaimer

- SPE reserves the right to change the Event date(s), venue or to cancel the Event should circumstance beyond its control arises.
- SPE will not be liable to you for any damages, costs, losses or expenses of any kind incurred or suffered by the Sponsor as a result of or in relation to SPE modifying, postponing or cancelling the Event or any part of the Event.
- The Sponsor acknowledges and agrees that by signing the Contract, the Sponsor accepts these Terms & Conditions and agrees to be bound by them.

Contacts

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Sponsoring Organisations

