18 – 19 November 2019
Brisbane Convention & Exhibition Centre,
Brisbane, Australia

ASIA PACIFIC
UNCONVENTIONAL
RESOURCES TECHNOLOGY CONFERENCE
FUELED BY SPE • AAPG • SEG

Sponsorship and Exhibit Opportunities

EXPANDING
UNCONVENTIONALS
Making It Happen

Sponsoring Organisations:

Society of Petroleum Engineers (SPE)
American Association of Petroleum Geologists (AAPG)
Society of Exploration Geophysicists (SEG)
Dear Friends and Colleagues,

It is with great pleasure that we invite you to the inaugural Asia Pacific Unconventional Resources Technology Conference (APAC URTeC), to be held from 18-19 November 2019 in Brisbane Convention & Exhibition Centre, Brisbane, Australia.

The APAC URTeC is a joint effort between the Society of Petroleum Engineers (SPE), American Association of Petroleum Geologists (AAPG) and the Society of Exploration Geophysicists (SEG).

The rise of unconventional resources in North America has been a powerful catalyst in changing the world oil and gas supply landscape to meet growing energy demand. Over the past decades, the industry has also witnessed increased activities in the Asia Pacific (APAC) region and Eastern Hemisphere. Coal seam gas (CSG) to LNG developments in Australia, and shale gas and CSG developments in other APAC and MEA countries have proven that unconventionals can be commercially viable in our region and have afforded an opportunity for many operating companies to further invest in developing efficient and effective techniques to recover tight gas, CSG and shale gas.

As we continue to explore new opportunities, we must address challenges unique to the APAC region during unconventional exploration and development. For instance, identifying optimal techniques for challenging stress regimes and maturing logistics are keys to the industry reaching its full potential. Industry needs continuous improvement to ensure projects are internationally competitive in terms of performance, reliability and production costs.

Themed “Expanding Unconventionals – Making it Happen”, the APAC URTeC will gather regional and global experts, regulators and prominent researchers to share their technical know-how and technology advancements, providing us with new perspectives in evaluating and optimising the extraction of unconventional resources in the APAC region.

On behalf of the Technical Programme Committee, it is our pleasure to invite your organisation to exhibit and sponsor at this event. By participating as an exhibitor or sponsor, it will provide you with a platform to showcase your new and emerging technologies, and to enhance your company profile to a diverse technical group of industry professionals. More information on how your company can become involved in this event can be found in this brochure.

We look forward to your support and participation in this exciting event.

Sincerely,

Technical Programme Co-Chairs
Raymond Johnson Jr.
SPE Co-Chair
University of Queensland

Andrew Garnett
AAPG Co-Chair
University of Queensland

David Close
SEG Co-Chair
Santos
Committee

Technical Programme Co-Chairs
Raymond Johnson Jr., SPE
Professor of Well Engineering & Production Technology
University of Queensland

Andrew Garnett, AAPG
Director, Centre for Coal Seam Gas
University of Queensland

David Close, SEG
General Manager - Onshore New Ventures
Santos

SPE Committee Members
George Koperna
Vice President
Advanced Resources International

Danila Kuznetsov
Principal Reservoir Engineer
Arrow Energy

Saikat Mazumder
Reservoir Engineering Discipline Lead
Arrow Energy

Ted Bergman
Completions Excellence Manager
Arrow Energy

Tom Neville
Principal Consultant
Asia-Pacific Formation Evaluation Services

Lucas Bazan
President
Bazan Consulting

Martin Ryalance
VP Wells BP Russia
BP Exploration

Rod Bresnehan
Director
CFT Holdings (HK)

Baosheng Liang
Senior Reservoir Engineering Advisor
Chevron

Changdong Yang
Reservoir Engineer
Chevron

Hao Sun
Petroleum Engineer
Chevron

Johannes Alvarez
Reservoir Engineer
Chevron

Gensheng Li
Professor and Vice President
China University of Petroleum

Qi Tian
Deputy Director General
Chinese Academy of Engineering

Jennifer Miskimins
Associate Professor
Colorado School of Mines

Elham Samari
General Manager, Technical
Condor Energy Services

Vibhas Jagdish Pandey
Principal Completion Engineer, Global Completion Engineering
ConocoPhillips

Dilhan Ilk
Vice President
DeGolyer and MacNaughton

Jeremy Meyer
Consultant
Ikon Science

Stephen Kelemen
Independent Industry Professional

Vincent Artus
Reservoir Engineer
Kappa Engineering

Deborah Ryan
Partner, Senior Reservoir Engineer
MHA Petroleum Consultants

Alexander Cote
Subsurface Lead
Origin Energy

Sameer Ganpule
Fracturing Technical Authority
Origin Energy

Thomas Flottman
Principal Geologist and Chief Geoscientist
Origin Energy

Hani Farouq Mutie Abul Khair
Senior Research Scientist, Unconventional Technology
PETRONAS

Buddy Woodroof
Technical Manager
ProTechnics Division of Core Laboratories

Andrew White
QLD Reservoir Development Manager
Santos

Browyn Camac
Manager, Cooper Unconventional Growth (Deep Coal)
Santos

Mark Burgoyne
Principal Reservoir Engineer
Santos

Simon Chipperfield
Manager - Technology
Santos

Daniel Kalinin
Technical Expert for Far East/Australia
Schlumberger

Matthew Loth
Sales and Technical Lead, Testing Services
Schlumberger

Luis Baez
Global Unconventionals Lead
Shell

Pankaj Bhavnani
Senior Well Engineer
Shell
**Committee**

**SPE Committee Members (continued)**

- Scott Goligher
  Senior Well Engineer
  Shell
- Susan Howes
  Vice President of Engineering
  Subsurface Consultants & Associates
- Fangui Zeng
  Professor and Director of Shanxi Key Laboratory of Coal and Coal Measure Gas Geology
  Taiyuan University of Technology
- Nefeli Moridis
  Research Assistant
  Texas A&M University
- Sam Noynaert
  Assistant Professor
  Texas A&M University
- Stephen Begg
  Professor
  University of Adelaide
- Christopher Leonardi
  Professor
  University of Queensland
- Vahab Honari
  Postdoctoral Research Fellow
  University of Queensland
- Marcel Croon
  Interpretation & Evaluation Services Manager – Asia
  Weatherford
- Robert Fulks
  Technical Manager - Unconventional Completions Design
  Weatherford
- Usmen Ahmed
  Executive Technical Advisor
  Welldog

**AAPG Committee Members**

- Stephanie Perry
  Petrophysicist
  Anadarko Petroleum Corporation
- Chris Mijnssen
  General Manager Bowen and Non-core Tenures
  Arrow Energy
- Xingjin Wang
  Director
  Denison Gas
- Steve Mackie
  Director
  Geosim Consulting Pty. Ltd
- Jim Underschultz
  Professor
  University of Queensland
- Iain Rodger
  Reservoir Engineer
  University of Queensland
- Suzanne Hurter
  Professor
  University of Queensland

**SEG Committee Members**

- Paul Anderson
  Geophysical Advisor
  Oxy
- Rob Ross
  Managing Director – South East Asia
  Qeye
- Creties Jenkins
  Partner
  Rose and Associates
- Randall Taylor
  Principal Consultant
  Taylor Exploration Consulting
- Dennis Cooke
  Owner
  ZDAC Geophysical Technologies

**PESA Committee Members**

- Samantha Ware
  Graduate Operations Geoscientist
  Origin Energy
- Rachel Kieft
  Senior Development Geologist
  Senex Energy
As we continue to explore new opportunities, we must address challenges unique to the APAC region during unconventional exploration and development.

**Technical Programme Co-Chairs**

**Why Participate**

**What’s Planned**
- Executive plenary and panel sessions with industry business leaders
- 300+ participants from 10+ countries
- 30+ industry and technology expert speakers
- 10+ hours of focused technical and Knowledge Sharing ePoster sessions
- 6+ hours of targeted networking breaks
- Technical showcase of the cutting-edge services and solutions

**Who Attends**
- Geoscience
- Exploration and Production
- Reservoir
- Drilling and Completion
- Unconventional Resources
- Operation
- Field Development
- Process Management
- IT, Data and Analytics
- Project Delivery
- Contract and Procurement
- Regulation and Policy
- Scientist, Researcher and Academia

**Why Exhibit**
- Showcase your organisation’s innovations, services and expertise to over 200 industry professionals from more than 10 countries
- Promote your organisation’s latest products and services at the region’s strategic platform on unconventional
- Engage with existing clients and meet new business partners
- Reach out, establish and reinforce your marketing message and relationship with key stakeholders

**Why Sponsor**
- Enhance your brand identity to a targeted audience
- Maximise your organisation’s visibility
- Reinforce your marketing message and relationship with key buyers
- Demonstrate your commitment to the industry through support
Exhibition Opportunities

Our exhibition is designed as a technical showcase and networking stage to place you in front of the most relevant audience involved in industry.

Exhibit Types and Rates

Benefits (per 9 sqm booth)
- 9 sqm Stand Package / Space Only booth space
- Two (2) complimentary Exhibitor Plus Registrations*
- Fifty (50) Exhibition Visitor Passes**
- Company / Product Listing in the Conference Programme***

Entitlements for a 9 sqm Stand Package Booth
- 3m x 3m shell scheme booth
- 2.5mH wall partition with laminated in-fill panels
- One (1) information counter
- Two (2) bar stools
- Two (2) spotlights
- One (1) powerpoint

Notes:
** Exhibitor Visitor Pass includes access to the Exhibition, Knowledge Sharing ePoster Sessions, Daily Coffee Breaks and Welcome Reception.
*** Exhibitors will be acknowledged in the Conference Preview (if confirmed by 1 May 2019) and Conference Programme (if confirmed by 30 September 2019).
Exhibition Opportunities

Our exhibition is designed as a technical showcase and networking stage to place you in front of the most relevant audience involved in industry.

Exhibition Floor Plan

Boulevard Room, Boulevard Level (Grey Street)
Brisbane Convention & Exhibition Centre (BCEC)

Book Now
1. Review all exhibit information carefully
2. Select your three (3) preferred booth locations
3. Complete and return the Exhibit Space Reservation Contract

For further information about exhibiting at Asia Pacific Unconventional Resources Technology Conference (AP URTeC), contact:
Nick Chantrell
SPE Senior Sales Manager – Asia Pacific
Tel: +60 3 2182 3145
Email: nchantrell@spe.org

go.spe.org/19APUR
APPLICATION/CONTRACT FOR EXHIBIT SPACE

This is an application for exhibit space at the Asia Pacific Unconventional Resources Technology Conference ("Event"), which will become a binding contract ("Contract") if the undersigned company ("Exhibitor") satisfies the Society of Petroleum Engineers ("SPE") exhibitor requirements and if the application is accepted by SPE. The undersigned company does hereby make application to participate as an Exhibitor in the Event which will be held on 18 – 19 November 2019 at the Brisbane Convention & Exhibition Centre in Brisbane, Australia. Exhibitor requests SPE to reserve exhibit space for their use at the Exhibition. Specific booth(s) will be assigned based on first-come, first-served basis. By signing this application, the Exhibitor agrees to abide by the Exhibit Terms & Conditions mentioned overleaf and the Exhibitor Services Manual ("ESM") of the Event, hereinafter collectively referred to as ‘Terms and Conditions’.

EXHIBITOR INFORMATION

Company Name
Mailing Address
City State/Province
Postal Code Country
Office Phone Office Fax Company URL
First Name Last Name/Family Name
Job Title Email Address
Direct Line Mobile Phone

Description of Product and/or services to be showcased.

Companies from whom we desire booth separation. (SPE will make every effort to accommodate your request)

I would like to receive updates on products, services and events from SPE. [ ] Yes [ ] No
If yes, your information will be used in accordance with SPE Privacy Policy and you can unsubscribe at any time by sending your request to spekl@spe.org

EXHIBIT SPACE APPLICATION

Preferred Booth Locations: All 3 preferred stand locations MUST be completed. If all 3 preferred locations are not available, SPE reserves the right to place the exhibitor in a like configuration in the best available location.

1. 2. 3.

<table>
<thead>
<tr>
<th>Booth Type</th>
<th>Price Per Square Metre (Sqm)</th>
<th>Booth Size (Sqm)</th>
<th>Total (USD)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Space Only (minimum 18 sqm)</td>
<td>USD 500 per sqm</td>
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</tr>
<tr>
<td>Stand Package (minimum 9 sqm)</td>
<td>USD 500 per sqm</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Note: Price shown is inclusive of 10% Australian GST

TOTAL AMOUNT USD

PAYMENT SCHEDULE

50% due in 30 days after invoicing
100% due on or before 20 August 2019

SPE Contact:
Nick Chantrell, SPE Senior Sales Manager – Asia Pacific
Society of Petroleum Engineers (SPE)
Telephone: +60 3 2182 3145 Email: nchantrell@spe.org

The Individual ("Authorised Representative") signing this Contract warrants that i) he/she has the requisite authority to bind contractually the organisation applying for exhibit space and ii) the product sought to be exhibited qualifies for the exhibition. If SPE later determines in its sole discretion that such product does not qualify for the exhibition, SPE can cancel the space and Contract without any refund and liability to the Exhibitor.

ACCEPTED BY (Exhibitor MUST Sign Here):

Authorised Representative Signature
Full Name and Job Title
Date

THE TERMS AND CONDITIONS PRINTED OVERLEAF SHALL FORM AN INTEGRAL PART OF THIS CONTRACT
1. CHARACTER
The Event is undertaken primarily for the technical education of participants. To provide the best possible atmosphere to discuss the technical application of the equipment and services displayed, each exhibitor agrees as follows:

a. To exhibit only products of their own manufacture, represents or distributes comprising materials, equipment, apparatus, systems, services, and other component products applicable to advancing the engineering and scientific knowledge and advancement/refining of energy and environmental resources; and
b. To exhibit such products or services in a tasteful manner so as to describe and depict the advantages of using such products or services.

2. RESERVATION OF RIGHTS
SPE reserves the right, in its sole and unfettered discretion, to:

a. determine the eligibility of Exhibitors, exhibits, and products displayed for the Event;

b. reject, prohibit, or remove exhibits or Exhibitors which SPE considers objectionable, inappropriate, disruptive, or offensive to SPE, other Exhibitors, or Event attendees;

c. change or modify the layout of the Event and/or exhibit spaces or Exhibitors;

d. cancel, in whole or in part, the Event due to an event beyond the reasonable control of SPE making it impossible, illegal or commercially impracticable to perform its obligation under this Contract - including, but not limited to, explosion, fire, lightning, utility interruption, flood, weather, epidemic, hurricane, tornado, earthquake or other Acts of God, or any law, ordinance, rule or regulation, act of public enemies, strikes, riots, or civil disturbances (“Force Majeure Event”);

e. change, within reasonable limits, the date, location, and duration of the Event; without any liability to SPE, SPE Sponsoring Organizations, their respective officers, directors, employees, agents, and each of them;

f. from time to time to establish and amend or modify any regulations governing use of the facility and the Event; and

g. determine whether an Exhibitor has violated any Exhibit Regulations or other Exhibit rules.

3. PAYMENT TERMS

a. Upon receipt of the Contract, an invoice will be issued to the Exhibitor. The exhibition space will be only secured upon submittal of the Contract and payment of required deposit.

b. 50% deposit must be paid within thirty (30) days of invoicing to secure the exhibition space.

c. The remaining 50% of the exhibition space costs is due ninety (90) days prior to the Event. If a participant has contracted within ninety (90) days of the Event, full payment is required with submittal of Contract. SPE reserves the right to cancel and reassess any exhibition space for which an invoice remains unpaid for more than thirty (30) days.

d. No Exhibitor will be allowed to begin move-in operations until a duly executed Contract and full payment have been received by SPE.

4. CANCELLATION/SPACE REDUCTION

a. Cancellation must be notified in writing to SPE. The date upon which the notice of cancellation is received shall apply as the official date of cancellation. Upon the Exhibitor notification of cancellation, SPE has the right to resell the space vacated.

b. In the event of cancellation by the Exhibitor, SPE shall have the right to impose cancellation penalty as following:

   i. If cancelled more than ninety (90) prior to the Event, the cancellation penalty shall be 50% of the total cancelled Exhibit space costs.

   ii. If cancelled within ninety (90) days or less prior to the Event, the cancellation penalty shall be 100% of the total Exhibit space costs.

   iii. If an Exhibitor cancels with an outstanding balance due, the Exhibitor remains responsible for the entire balance due. SPE may recover from the Exhibitor all costs relating to action taken to recover the amount owing for the exhibition space, including without limitation any legal costs on a full indemnification basis. The Exhibitor will not be entitled to participate in future SPE events until all outstanding balances are paid.

c. After space has been confirmed and accepted, a reduction in space is considered a cancellation and will be governed by the same policies as outlined in Clause 4b. Reduction in space can result in relocation of Exhibit space at SPE’s discretion.

d. No-Show Ruling: If the Exhibitor fails to utilise the Exhibit space and/or the space is vacant at the time of the published deadline for completion of booth setup/move-in, SPE reserves the right to consider the space to be cancelled and vacated. All requests for booth setup/move-in beyond the published booth setup/move-in completion deadline must be submitted to SPE in writing. Approval for late booth setup/move-in requests are at the discretion of SPE. If notification is not made in writing, SPE reserves the right to resell the cancelled space and the Contract will become null and void.

5. ASSIGNMENT/SUBLETTING SPACE
Exhibitor shall not assign, sublet or appoint the whole or any part of the space allotted to them, nor permit any other person or party to exhibit therein, any other goods, apparatus, system manufactured or distributed by the Exhibitor in the regular course of business except with prior written consent from SPE.

6. EXHIBIT SPACE

a. Exhibit space must be manned by a representative during all times when the Event is officially open. Exhibit space must be maintained in a neat and orderly manner throughout the Event.

b. The Exhibitor acknowledges that he/she shall only be entitled to use contractors other than the Official Stand Contractor appointed by SPE to erect his own stand, with prior written consent from SPE.

c. In deference to fellow exhibitors and to the professional people who constitute the exhibit audience, the Exhibitor is specifically prohibited from employing any carnival-type attraction, animal or human, or from operating such noise-creating devices as bells, horns, or megaphones. Costumed personnel must be appropriately clad and must remain within the Exhibitor’s booth space except when necessarily arriving and leaving the stand or exhibit area. NOTE: BALLOONS AND STICKERS ARE PROHIBITED IN THE EXHIBITION AREAS (HANDOUTS WITH ADHESIVE BACKING THAT ADHERE OR CAUSE ADHESION ARE CONSIDERED STICKERS).

d. SPE reserves the right to prohibit any Exhibit or part thereof that in their opinion violates this Contract or that is in other ways not suitable to and in keeping with the technical educational character and spirit of the Event.

e. SPE shall be responsible for the control of the Event areas. Exhibitors are responsible for the supervision of their stands. The decision of SPE is final and decisive on any questions not covered in the foregoing terms and conditions.

f. The Exhibitor must comply in all respects with the requirements of every appropriate authority, with the terms of agreement by which SPE may occupy the premises, and the policies of insurance effected by SPE.

7. LIMITATION OF LIABILITY
SPE may be held liable for loss, injury or damages sustained by the Exhibitor or the Exhibitor’s personnel (i.e. the Exhibitors’ agents, servants, invitees, guests or employees) only to the extent such loss, injury or damages is solely caused by the gross negligence or willful misconduct of SPE or its agents or employee and not otherwise. SPE shall not be responsible for any loss of business, loss of profits, injury, damage or expense or whatever nature that the Exhibitor may suffer due to Event cancellation as a result of a Force Majeure Event or other conditions that render the Event impracticable in SPE’s sole determination. In no event will SPE’s liability exceed the amount paid to SPE by the Exhibitor under this Contract. Under no circumstances will SPE be liable to the Exhibitor for indirect, incidental, consequential, special or exemplary damages (even if SPE has been advised of the possibility of such damages) arising from any provision of this Contract, including but not limited to, the exercise by SPE of any of its rights under this Contract.

8. INDEMNIFICATION
Exhibitor shall defend, indemnify and hold harmless SPE, its officers, directors, employees, agents and each of them, with respect to any claims, suits, damages, liabilities, losses, expenses and costs (including any legal costs) (“Claims”) which SPE, its officers, directors, employees, agents and each of them may suffer or be subject to, and which are in any way connected with the conduct or the presence of the Exhibitor, the Exhibitor’s personnel or any Exhibitor Authorized Contractor (“EAC”) at the Event; provided, however, that the Exhibitor’s duty to indemnify, defend and hold harmless shall not extend to Claims, as are solely caused by the gross negligence or willful misconduct of SPE, its agents or employees. The terms of this provision shall survive the termination or expiration of this Contract.

9. INSURANCE
Exhibitor agrees and understand that insurance for fire, public liability and theft must be taken out by the Exhibitor at its own expense. The insurance is to cover the full period of occupancy of the premises by the Exhibitor, its agents and employees.

10. EXHIBITOR SERVICES

a. To ensure the continuation of smooth booth setup/move-in, dismantling, and operation during the Event, Official Contractors will be appointed. Exhibitors are urged to obtain required labour and services from the Official Contractors. A complete list of Official Contractors and available services will be provided in the Exhibitor Services Manual (“ESM”).

b. Approximately four (4) months prior to the Event, SPE will provide the ESM to all Exhibitors. This manual includes information integral to participation at the Event, including, but not limited to additional exhibit rules and regulations, operational schedule, travel and accommodation, emergency and evacuation procedures, Official Contractors’ order forms, registration, shipping and drogging, utilities and building services, exhibit display rules, etc.

c. Plans for specially built stands or displays (if any) other than those constructed from Stand Package must be submitted by the Exhibitor to SPE for acceptance before construction is ordered.

11. TAXES
Exhibition space costs are made free and clear of, and without any deduction or withholding for and on account of, any taxes, duties or other deductions. Any such deduction or withholding, if required by the laws of any country are the sole responsibility of the Exhibitor.

12. AMENDMENTS
Any and all matters and questions not specifically covered by the Terms and Conditions in this Contract shall be subject to the decision of SPE and may be amended at any time by SPE in the overall best interest of the exhibition and notice thereof shall be binding on the Exhibitors equally with the foregoing in this Contract.

13. PRIVACY POLICY
SPE cares about the protection of your personal information. SPE’s Privacy Policy describes your rights and choices regarding the personal information that you provide to us. SPE’s Privacy Policy describes the practices regarding how SPE, through its affiliated corporate entities, collects, uses, discloses, or transfers the personal information that you share with us or that we collect about you when you become an SPE member, attend one of our events or visit our websites, or use our mobile applications. Please visit our website at: www.spe.org/about/privacypolicy.php for further details on SPE’s Privacy policy.

14. GOVERNING LAW AND JURISDICTION
This Contract will be construed and enforced in accordance with the laws of the State of Texas. All disputes arising out of or in connection with this Contract shall be referred to exclusive jurisdiction to the federal and state courts of Collin County, Texas.
Sponsorship Opportunities

Sponsorship opportunities for Asia Pacific Unconventional Resources Technology Conference (AP URTeC) have been designed to provide exposure and visibility for organisations in the oil and gas industry. We offer a variety of sponsorship packages to strengthen your brand identity and enhance your organisation’s image at the conference.

As sponsorship packages are limited and available on a first-come first-served basis, we appreciate your support and request that you confirm your preferred sponsorship packages as soon as possible.

Please contact Nick Chantrell, SPE Senior Sales Manager – Asia Pacific at nchantrell@spe.org for more information.

Sponsorship Summary

<table>
<thead>
<tr>
<th>Sponsorship Items</th>
<th>Value (USD)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Principal Sponsor</td>
<td>USD 25,000</td>
</tr>
<tr>
<td>Opening Session</td>
<td>USD 10,000</td>
</tr>
<tr>
<td>ePoster Stations and Audio Visual Equipment</td>
<td>USD 8,000</td>
</tr>
<tr>
<td>Lanyards</td>
<td>USD 8,000</td>
</tr>
<tr>
<td>Welcome Reception (18 November)</td>
<td>USD 8,000</td>
</tr>
<tr>
<td>Conference Bags</td>
<td>USD 7,500</td>
</tr>
<tr>
<td>Directional Signage</td>
<td>USD 6,500</td>
</tr>
<tr>
<td>Conference Preview and Programme</td>
<td>USD 6,000</td>
</tr>
<tr>
<td>Networking Luncheon – Day 1</td>
<td>USD 6,000</td>
</tr>
<tr>
<td>Networking Luncheon – Day 2</td>
<td>USD 6,000</td>
</tr>
<tr>
<td>Water Bottles and Stations</td>
<td>USD 5,500</td>
</tr>
<tr>
<td>Writing Pads and Pens</td>
<td>USD 5,000</td>
</tr>
<tr>
<td>Coffee Breaks – Day 1 and Day 2</td>
<td>USD 4,500</td>
</tr>
<tr>
<td>Conference Bag Insertion</td>
<td>USD 4,500</td>
</tr>
<tr>
<td>Ice Cream Social – Day 1 and Day 2</td>
<td>USD 4,500</td>
</tr>
<tr>
<td>Conference Digital Proceedings</td>
<td>USD 4,000</td>
</tr>
<tr>
<td>Exhibition Visitor Pass</td>
<td>USD 4,000</td>
</tr>
</tbody>
</table>

Sponsorship Items

Principal Sponsor
USD 25,000 per sponsor
The sponsor will receive:
- Company logo displayed at the Opening Session
- Acknowledgement during the Opening Session
- One (1) full page ROP colour advertisement in the Conference Preview**
- One (1) full page ROP colour advertisement in the Conference Programme**
- One (1) conference bag insertion (insertion to be provided by sponsor)
- Five (5) complimentary Full Conference Registrations*
- Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board

Opening Session
USD 10,000
The sponsor will receive:
- Company logo displayed permanently at the Opening Session
- Acknowledgement during the Opening Session
- Two (2) complimentary Full Conference Registrations*
- Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board

ePoster Stations and Audio Visual Equipment
USD 8,000
The sponsor will receive:
- One (1) slide bearing sponsor’s company logo projected on the screens in all conference sessions and functions rooms
- Company logo displayed permanently on ePoster stations
- Two (2) complimentary Full Conference Registrations*
- Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board

Lanyards
USD 8,000
The sponsor will receive:
- Company logo printed on the lanyards
- Two (2) complimentary Full Conference Registrations*
- Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board

Notes:
*** Sponsors will be acknowledged in the Conference Preview (if confirmed by 1 May 2019) and Conference Programme (if confirmed by 30 September 2019).
**Sponsorship Items**

<table>
<thead>
<tr>
<th>Welcome Reception – Monday, 18 November 2019</th>
<th>USD 8,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>The sponsor will receive:</td>
<td></td>
</tr>
<tr>
<td>• Acknowledgement during the Welcome Reception</td>
<td></td>
</tr>
<tr>
<td>• Signage with company logo prominently displayed at the reception area</td>
<td></td>
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<tr>
<td>• An opportunity for a senior representative of the sponsor to deliver a 10-minute welcome address at the Welcome Reception</td>
<td></td>
</tr>
<tr>
<td>• An opportunity to give away goody bags or distribute company leaflets to reception attendees (items to be produced and supplied by sponsor)</td>
<td></td>
</tr>
<tr>
<td>• Two (2) complimentary Full Conference Registrations*</td>
<td></td>
</tr>
<tr>
<td>• Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Conference Bags</th>
<th>USD 7,500</th>
</tr>
</thead>
<tbody>
<tr>
<td>The sponsor will receive:</td>
<td></td>
</tr>
<tr>
<td>• Company logo printed on the conference bags</td>
<td></td>
</tr>
<tr>
<td>• One (1) conference bag insertion (insertion to be provided by sponsor)</td>
<td></td>
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<tr>
<td>• Two (2) complimentary Full Conference Registrations*</td>
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<table>
<thead>
<tr>
<th>Directional Signage</th>
<th>USD 6,500</th>
</tr>
</thead>
<tbody>
<tr>
<td>The sponsor will receive:</td>
<td></td>
</tr>
<tr>
<td>• Company logo on all onsite signage to direct attendees to registration counter, various conference sessions and functions rooms</td>
<td></td>
</tr>
<tr>
<td>• One (1) complimentary Full Conference Registration</td>
<td></td>
</tr>
<tr>
<td>• Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Conference Preview and Programme</th>
<th>USD 6,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>The Conference Preview will be produced as a sneak peek of the event and the Conference Programme will be distributed onsite to all event delegates. The sponsor will receive:</td>
<td></td>
</tr>
<tr>
<td>• Company logo printed on the cover of Conference Preview** and Conference Programme***</td>
<td></td>
</tr>
<tr>
<td>• One (1) full page ROP colour advertisement in the Conference Preview**</td>
<td></td>
</tr>
<tr>
<td>• One (1) full page ROP colour advertisement in the Conference Programme**</td>
<td></td>
</tr>
<tr>
<td>• One (1) complimentary Full Conference Registration*</td>
<td></td>
</tr>
<tr>
<td>• Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Networking Luncheon – Day 1 (Monday, 18 November 2019) – Day 2 (Tuesday, 19 November 2019)</th>
<th>USD 6,000 per luncheon</th>
</tr>
</thead>
<tbody>
<tr>
<td>Daily networking luncheons will be provided to all Full Conference delegates. The sponsor will receive:</td>
<td></td>
</tr>
<tr>
<td>• Signage with company logo prominently displayed at the networking luncheon area</td>
<td></td>
</tr>
<tr>
<td>• One (1) complimentary Full Conference Registration*</td>
<td></td>
</tr>
<tr>
<td>• Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Water Bottles and Stations</th>
<th>USD 5,500</th>
</tr>
</thead>
<tbody>
<tr>
<td>The sponsor will receive:</td>
<td></td>
</tr>
<tr>
<td>• Company logo printed on the reusable water bottles that will be inserted in the Conference Bags</td>
<td></td>
</tr>
<tr>
<td>• Company logo prominently displayed at water stations</td>
<td></td>
</tr>
<tr>
<td>• One (1) complimentary Full Conference Registration*</td>
<td></td>
</tr>
<tr>
<td>• Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board</td>
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</tr>
</tbody>
</table>
## Sponsorship Items

### Writing Pads and Pens

**USD 5,000**

The sponsor will receive:

- Company logo printed on the writing pads and pens that will be inserted in the Conference Bags
- Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board

### Coffee Breaks – Day 1 and Day 2

**USD 4,500**

The sponsor will receive:

- Signage with company logo prominently displayed at the coffee break area
- Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board

### Conference Bag Insertion

**USD 4,500**

The sponsor will receive:

- One (1) conference bag insertion (insertion to be provided by sponsor)
- Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board

### Ice Cream Social – Day 1 and Day 2

**USD 4,500**

Daily ice cream social will be served during the afternoon coffee break to all conference attendees. The sponsor will receive:

- Signage with company logo prominently displayed at the sponsored ice cream social’s area
- Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board

### Conference Digital Proceedings

**USD 4,000**

The sponsor will receive:

- Company logo printed on the Conference Digital Proceedings leaflet
- Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board

### Exhibition Visitor Pass

**USD 4,000**

The sponsor will receive:

- Company logo printed on the Exhibition Visitor Passes
- Company logo in the Conference Preview**, Conference Programme**, event website and onsite sponsor recognition board

## Customised Sponsorship Package

Sponsoring the Asia Pacific Unconventional Resources Technology Conference (AP URTeC) is a unique way to raise your organisation’s profile and increase brand awareness within the oil and gas industry. Our sponsorship packages are flexible and may be customised to give your organisation targeted exposure and increase your presence at the event.

For more information, please contact:

**Nick Chantrell**  
Senior Sales Manager, Asia Pacific  
Tel: +603 2182 3145  
Email: nchantrell@spe.org
This is a sponsorship contract ("Contract") at the Asia Pacific Unconventional Resources Technology Conference ("Event"). This Contract will become a binding contract if the potential sponsor satisfies and agrees to Society of Petroleum Engineers ("SPE") sponsorship benefits stated in the Exhibit Prospectus and Sponsorship Opportunities brochure, and Sponsorship Terms & Conditions as set forth in this contract. The undersigned company ("Sponsor") does hereby request a sponsorship in the Event which will be held on 18 – 19 November 2019 at the Brisbane Convention & Exhibition Centre in Brisbane, Australia. The individual ("Authorised Representative") signing this contract represents and warrants that he/she has the requisite authority to execute this binding contract on behalf of the Sponsor.

### SPONSOR INFORMATION

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Mailing Address</th>
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<tbody>
<tr>
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</table>

<table>
<thead>
<tr>
<th>City</th>
<th>State/Province</th>
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<table>
<thead>
<tr>
<th>Postal Code</th>
<th>Country</th>
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</table>

<table>
<thead>
<tr>
<th>Office Phone</th>
<th>Office Fax</th>
<th>Company URL</th>
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<tbody>
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<table>
<thead>
<tr>
<th>First Name</th>
<th>Last Name/Family Name</th>
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<table>
<thead>
<tr>
<th>Job Title</th>
<th>Email Address</th>
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<table>
<thead>
<tr>
<th>Direct Line</th>
<th>Mobile Phone</th>
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</tbody>
</table>

I would like to receive updates on products, services and events from SPE. ☐ Yes ☐ No

If yes, your information will be used in accordance with SPE Privacy Policy and you can unsubscribe at any time by sending your request to spekl@spe.org

### SPONSORSHIP OPPORTUNITIES

<table>
<thead>
<tr>
<th>Sponsorship Category</th>
<th>Value (USD)</th>
<th>Tick (✓)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Principal Sponsor</td>
<td>USD 25,000</td>
<td></td>
</tr>
<tr>
<td>Opening Session</td>
<td>USD 10,000</td>
<td></td>
</tr>
<tr>
<td>ePoster Stations and Audio Visual Equipment</td>
<td>USD 8,000</td>
<td></td>
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<tr>
<td>Lanyards</td>
<td>USD 8,000</td>
<td></td>
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<tr>
<td>Welcome Reception (18 November)</td>
<td>USD 8,000</td>
<td></td>
</tr>
<tr>
<td>Conference Bags</td>
<td>USD 7,500</td>
<td></td>
</tr>
<tr>
<td>Directional Signage</td>
<td>USD 6,500</td>
<td></td>
</tr>
<tr>
<td>Conference Preview and Programme</td>
<td>USD 6,000</td>
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<td>USD 4,000</td>
<td></td>
</tr>
</tbody>
</table>

Note: Price shown is inclusive of 10% Australian GST

### TOTAL SPONSORSHIP AMOUNT

TOTAL SPONSORSHIP AMOUNT USD

### PAYMENT SCHEDULE

- 50% due in 30 days after invoicing
- 100% due on or before 20 August 2019

### PAYMENT METHODS

- Telegraphic Transfer
  - Bank details will be provided in the invoice.
- Credit Card
  - SPE accepts American Express, Visa, MasterCard and Diners Club and payment will be processed in US Dollars only. You will receive an email with instruction on securely submitting your payment will be provided.

### ACCEPTED BY (Sponsor MUST Sign Here):

- Authorised Representative Signature
- Full Name and Job Title
- Date

THE TERMS & CONDITIONS PRINTED OVERLEAF SHALL FORM AN INTEGRAL PART OF THIS CONTRACT
**Company Logo and Advertisement (If any)**
- Company logo and advertisement (if any) specifications information and submission deadlines will be sent to the Sponsor once sponsorship is confirmed.
- It is the responsibility of the Sponsor to adhere to the company logo and advertisement (if any) specifications information and submission deadlines provided, as it specifically relates to submittal of company logo to be used in promotion of the sponsorship.

**Payment Terms**
- Upon receipt of the signed Contract, an invoice will be issued to the Sponsor. The sponsorship will only be secured upon submittal of the Contract and payment of required deposit.
- 50% deposit must be paid within thirty (30) days of invoicing to secure the sponsorship.
- The remaining 50% of the sponsorship amount is due ninety (90) days prior to the event. If a participant has contracted a sponsorship within ninety (90) days of the event, full payment is required with submittal of Contract.
- Payment may be made via telegraphic transfer or credit card.

**Cancellation**
- Cancellation must be notified in writing. The date upon which the notice of cancellation is received shall apply as the official date of cancellation. Upon Sponsor notification of cancellation, SPE has the right to rescind the sponsorship item(s) forfeited.
- 50% penalty on the Sponsorship Amount shall be imposed on cancellation notice received on or more than ninety (90) days prior to the Event.
- 100% penalty on the Sponsorship Amount shall be imposed on cancellation notice received less than ninety (90) days prior to the Event.
- If a Sponsor cancels with an outstanding balance due, the Sponsor remains responsible for the entire balance due. SPE may recover from the Sponsor all costs relating to action taken to recover the amount owing for sponsorship, including without limitation any legal costs. The Sponsor will not be permitted to participate in future SPE events until all outstanding balances are paid.

**Taxes**
- Sponsorship amount are made free and clear of, and without any deduction or withholding for and on account of, any taxes, duties or other deductions. Any such deduction or withholding, if required by the laws of any country are the sole responsibility of the Sponsor.

**Amendments and Assignment**
- Any and all matters and questions not specifically covered by the Terms and Conditions in this Contract shall be subject to the decision of SPE and may be amended at any time by SPE in the overall best interest of the sponsorship and notice thereof shall be binding on the sponsors equally with the foregoing in this Contract. This Contract may not be assigned by Sponsor without the written permission of SPE.

**Limitation of Liability**
- SPE may be held liable for loss, injury or damages sustained by the Sponsor or the Sponsor’s personnel (i.e. the Sponsor’s agents, servants, invitees, guests or employees) only to the extent such loss, injury or damages are solely caused by the gross negligence or wilful misconduct of SPE or its agents or employee and not otherwise. SPE shall not be responsible for any loss of business, loss of profits, injury, damage or expense or whatever nature that the Sponsor may suffer due to Event cancellation as a result of a Force Majeure Event or other conditions that render the Event impracticable in SPE’s sole determination. In no event will SPE’s liability exceed the amount paid to SPE by the Sponsor under this Contract. Under no circumstances will SPE be liable to the Sponsor for indirect, incidental, consequential, special or exemplary damages (even if SPE has been advised of the possibility of such damages) arising from any provision of this Contract, including but not limited to, the exercise by SPE of any of its rights under this Contract.

**Indemnification**
- Sponsor shall defend, indemnify and hold harmless SPE, its officers, directors, employees, agents and each of them, with respect to any claims, suits, damages, liabilities, losses, expenses and costs (including any legal costs) (“Claims”) which SPE, its officers, directors, employees, agents and each of them may suffer or be subject to, and which are in any way connected with the Contract or the presence of the Sponsor, the Sponsor’s personnel or any Sponsor Appointed Contractor (“EAC”) at the Event; provided, however, that the Sponsor’s duty to indemnify, defend and hold harmless shall not extend to Claims, as are solely caused by the gross negligence or wilful misconduct of SPE, its agents or employees. The terms of this provision shall survive the termination or expiration of this Contract.

**Privacy Policy**
- SPE cares about the protection of your Personal Information. This Policy describes your data subject rights and choices regarding the Personal Information that you provide to us.
- SPE Privacy Policy describes the information practices regarding how the SPE, through its affiliated corporate entities, collects, uses, discloses, or transfers the Personal Information that you share with us or that we collect about you when you become an SPE member, attend one of our events or visit our websites, or use our mobile applications.
- Please visit our website at [www.spe.org/about/privacypolicy.php](http://www.spe.org/about/privacypolicy.php) for further details on SPE Privacy policy.

**Force Majeure and Termination**
- Should any event occur including but not limited to explosion, fire, lightning, utility interruption, flood, weather, epidemic, hurricane, tornado, earthquake or other Acts of God, or any law, ordinance, rule or regulation, war, acts of public enemies, strikes, riots, or civil disturbances or any other occurrence or emergency beyond the party’s control, making it impossible, illegal, or commercially impracticable for either party to perform its obligations under this Contract, in whole or in part, both SPE or Sponsor shall not be held in breach of their sponsorship obligations.

**Governing Law and Jurisdiction**
- This Contract will be construed and enforced in accordance with the laws of the State of Texas. All disputes arising out of or in connection with this Contract shall be referred to exclusive jurisdiction to the federal and state courts of Collin County, Texas.

**Disclaimer**
- SPE reserves the right to change the Event date(s), venue or to cancel the Event should circumstances beyond its control arises.
- SPE will not be liable to you for any damages, costs, losses or expenses of any kind incurred or suffered by the Sponsor as a result of or in relation to SPE modifying, postponing or cancelling the Event or any part of the Event.
- The Sponsor acknowledges and agrees that by signing the Contract, the Sponsor accepts these Terms & Conditions and agrees to be bound by them.
Contacts

Suite 12.01, Level 12
Menara IGB, Mid Valley City
Lingkaran Syed Putra
59200 Kuala Lumpur, Malaysia
Tel: +603 2182 3000
Fax: +603 2182 3030
Email: spekl@spe.org

Nick Chantrell
Senior Sales Manager – Asia Pacific
Tel: +603 2182 3145
Fax: +603 2182 3030
Email: nchantrell@spe.org

Sponsoring Organisations