



# SPE Symposium: Asia Pacific Health, Safety, Security, Environment and Social Responsibility

Being Ahead of the Curve

**23–24 April 2019**

DoubleTree by Hilton  
Kuala Lumpur, Malaysia

[go.spe.org/20SM01S](http://go.spe.org/20SM01S)

## Sponsorship and Technical Showcase Opportunities



## Welcome Message

Dear Colleagues,

The SPE Symposium in Asia Pacific on Health, Safety, Security, Environment and Social Responsibility (HSSE-SR) will be held from 23 – 24 April 2019 in Kuala Lumpur.

The past five years have witnessed great shifts in the global energy industry. Stakeholders across the value chain continue to adapt to the new oil price environment and pace of digital advancements by developing innovative technologies, strategies and processes to effectively manage cost and seize opportunities to create value.

This symposium is aptly themed “**Being Ahead of the Curve**”, amidst an evolving business climate where emphasis is placed on leveraging lessons learnt and innovations to increase efficiencies and create value. We must examine how the industry can prepare, mitigate and respond to stay ahead of emerging technical, regulatory and societal challenges in a safe, secure and environmentally sustainable fashion. Furthermore, with the opportunities that digitalisation and automation are creating, how can the industry take advantage and integrate such innovations to complement and not compromise on HSSE?

HSSE management is going beyond systems, processes and competencies to incorporate wider factors such as human performance and cultural aspects to achieve and sustain good HSSE performance. Being ahead of the curve is not only the ability to anticipate, but to also create sustainable solutions for the future.

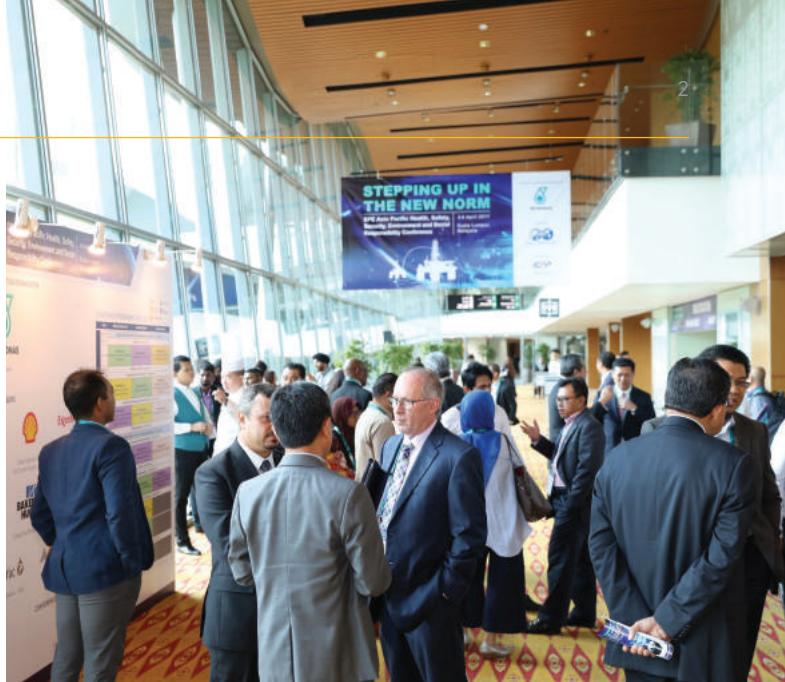
This event will gather regional and global experts and practitioners across the upstream and downstream value chain to share best practices, progressive approaches and innovative applications to enhance HSSE performance. Participants will have the opportunity to gain insights from influential industry leaders and subject-matter experts, and together address how the industry can remain ahead of the curve.

We thank you in advance for your participation and with your support, we believe that this symposium will be a successful and significant event for the region. We look forward to welcoming you to Kuala Lumpur, Malaysia in 2019.

Sincerely,

Yong Sai Chung  
Symposium Chair  
Head, Group Health & Safety,  
Group Health, Safety, Security  
& Environment  
**PETRONAS**

Datuk Joseph Podtung  
Symposium Vice-Chair  
Head, Health, Safety & Environment  
Upstream  
**PETRONAS**



# Committee

## Symposium Advisor

Dzafri Sham Ahmad  
Vice President, Group Health, Safety, Security & Environment  
**PETRONAS**

## Symposium Chair

Yong Sai Chung  
Head, Health & Safety  
Group Health, Safety, Security & Environment  
**PETRONAS**

## Symposium Vice-Chair

Datuk Joseph Podtung  
Head, Health, Safety & Environment, Upstream  
**PETRONAS**

## Members

### Health Subcommittee

**Co-Chair**  
Datin Dr. Norsayani Mohamad Yaakob  
Custodian  
**PETRONAS**

Kumarajothy Supramaniam  
Head/Custodian, Occupational Health  
**PETRONAS**

**Members**  
Pathmakanthan Ganesamoorthy  
Regional Health Director  
**BP**

Glenn Fernandez  
Medical Advisor, Medicine & Occupational  
Health (M&OH)  
**ExxonMobil E&P Malaysia Inc.**

Devan Kumarasamy  
Custodian, Occupational Health  
**PETRONAS**

Salmaan HB Inayat-Hussain  
Head, Global Toxicology  
**PETRONAS**

Zulkifli Mohamad Yunus  
Health Advisor  
**PETRONAS**

Muhammad Nasir Sulaiman  
Specialist, Occupational Health  
**PETRONAS Carigali Sdn. Bhd.**

Shanty Sivapirathosan  
Specialist, Global Service, UHSE  
**PETRONAS Carigali Sdn. Bhd.**

Surya Kumar  
Regional Manager, Asia Pacific  
**Shell Eastern Petroleum (Pte) Ltd.**

Edwin Ho  
Country Health Manager  
**Shell Malaysia Ltd.**

### Safety & Security Subcommittee

**Co-Chairs**  
Mazri B Mohd Ali  
Head (Production and Operations - SK)  
Production and Operations Management  
MPM/Upstream  
**PETRONAS**

M Syahril Hussin  
SSHE Manager  
**ExxonMobil E&P Malaysia Inc.**

### Members

Khairil Azhar Kassim  
Health, Safety & Environment Manager  
**CarigaliHess Operating Company**

Captain Ramesh Chinnappan  
Head HSE, Group HSSE  
**MISC**

Richard Mapus  
Principal, Operation Safety  
**PETRONAS**

Lee Lian Beng  
HSE Contract Specialist  
**Repsol Oil & Gas Malaysia Ltd.**

Siti Fatimah Abdul Aziz  
Country HSE Manager  
**Schlumberger**

### HSE Management & Enablers Subcommittee

**Co-Chairs**  
Mohd Hamka Ibrahim  
Head, Health, Safety & Environment,  
Project Delivery & Technology (PD&T)  
**PETRONAS**

Elie Daher  
Executive Vice President  
**United Safety**

**Members**  
Simon Parsons  
Principal Process & Process Safety Consultant  
**Advisian**

Joachim van der Meulen  
Chapter Secretary and Co-Founder  
**Drops Asia**

Christina Phang  
Principal Partner/Commercial Director – Risk & Safety  
**Environmental Resources Management**

Mohd Azmi Mohd Noor  
Head Corporate Health, Safety, Security &  
Environment  
**Kebabangan Petroleum Operating  
Company (KPOC)**

Kartina Wati Arbi  
Head, Safety  
**PETRONAS**

Mohamed Amin Abdullah  
Advisor, HSE Culture, GHSSE  
Group Health, Safety, Security & Environment  
**PETRONAS**

### Yusop Sahari

Head, Health Safety & Environment  
Global Services, Health, Safety & Environment  
Division, Development & Production  
**PETRONAS Carigali Sdn. Bhd.**

### Alicia Cho May Yi

Project Manager  
**Repsol Oil & Gas Malaysia Ltd.**

### Environment & Social Responsibility Subcommittee

**Co-Chairs**  
Shamsol Efendy Dismal  
Head, Health, Safety & Environment, MPM  
**PETRONAS**

Phanachit Dhanasin  
Manager, Environmental Applications  
Section, Environmental Management Dept  
**PTTEP**

### Members

Patrice Pischedda  
Asia Managing Director  
**ACOEM Group**

Ng Hon Seng  
Partner  
**Environmental Resources Management**

Cynthia Ann Peterson  
Head, Upstream Social Performance  
**PETRONAS**

Lizuryaty Azrina Abdullah  
Custodian, Social Performance  
**PETRONAS**

Raja Tatina Raja Musa  
Head, Social Performance  
**PETRONAS**

Azlina Khairi  
Principal, Environment  
**PETRONAS Carigali Sdn. Bhd.**

Nesamalar Albeper  
Occupational Safety Team Lead  
**Repsol Oil & Gas Malaysia Ltd.**

Mariana Michael  
Environment Manager  
**Sarawak Shell Bhd.**



## Why Participate

### What's Planned

- **Executive plenary** and **panel sessions** with industry business leaders
- **100+** participants from 10+ countries
- **30+** industry and technology expert speakers
- **10+** hours of interactive panel sessions with subject matter experts
- **10+** hours of focused technical and Knowledge Sharing ePoster sessions
- **5+** hours of targeted networking breaks
- **Technical showcase** of cutting-edge services and solutions

### Who Attends

- Asset Management
- Downstream and Petrochemicals
- Process Management
- IT, Data and Analytics
- Health, Safety and Environment
- Operations Management
- Process Safety
- Project Delivery
- Purchasing and Procurement
- Quality Assurance
- Regulation and Policy
- Research and Academia
- Wells Management
- Security
- Social Performance
- Medical Occupational Health
- Toxicology
- Risk Management



### Why Exhibit

- **Showcase** your organisation's innovations, services and expertise to over 100 industry professionals from more than 10 countries
- **Promote** your organisation's latest products and services at the region's strategic platform HSSE-SR
- **Engage** with existing clients and meet new business partners
- **Reach out, establish and reinforce** your marketing message and relationship with key stakeholders



### Why Sponsor

- **Enhance** your brand identity to a targeted audience
- **Maximise** your organisation's visibility
- **Reinforce** your marketing message and relationship with key buyers
- **Demonstrate** your commitment to the industry through support

# Technical Showcase Opportunities

**Save with Early Bird rates and confirm your package by 7 December 2018.**



## GOLD SPONSOR

### Early Bird Rate

**USD 7,700** per sponsor  
(USD 7,900 normal rate)

### BENEFITS

- Recognised as Gold Sponsor
- One (1) 4 sqm Technical Showcase display kiosk
- Six (6) complimentary Full Symposium Registrations\* valued at USD 6,600
- Ten (10) Technical Showcase Guest Passes\*\*
- Company/product listing in the Symposium Programme\*\*\*
- Company logo in the Symposium Preview\*\*\*, Symposium Programme\*\*\*, event website and onsite sponsor recognition board
- 10% discount on additional sponsorship items

### DISPLAY KIOSK ENTITLEMENTS

- 2m x 2m Technical Showcase display kiosk
- 2mW x 2.5mH pre-built back wall with customised graphics
- 42-inch TV with stand
- One (1) information counter with front customised graphics
- Lighting
- One (1) 13 amp single phase power point
- Two (2) barstools
- Plywood underlay flooring
- One (1) waste paper basket

## SILVER SPONSOR

### Early Bird Rate

**USD 5,700** per sponsor  
(USD 5,900 normal rate)

### BENEFITS

- Recognised as Silver Sponsor
- One (1) 4 sqm Technical Showcase display kiosk
- Four (4) complimentary Full Symposium Registrations\* valued at USD 4,400
- Ten (10) Technical Showcase Guest Passes\*\*
- Company/product listing in the Symposium Programme\*\*\*
- Company logo in the Symposium Preview\*\*\*, Symposium Programme\*\*\*, event website and onsite sponsor recognition board
- 10% discount on additional sponsorship items

### DISPLAY KIOSK ENTITLEMENTS

- 2m x 2m Technical Showcase display kiosk
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- One (1) information counter with front customised graphics
- Lighting
- One (1) 13 amp single phase power point
- Two (2) barstools
- Plywood underlay flooring
- One (1) waste paper basket

## STANDARD PACKAGE

### Early Bird Rate

**USD 3,700** per kiosk  
(USD 3,900 normal rate)

### BENEFITS

- One (1) 4 sqm Technical Showcase display kiosk
- Two (2) complimentary Full Symposium Registrations\* valued at USD 2,200
- Ten (10) Technical Showcase Guest Passes\*\*
- Company/product listing in the Symposium Programme\*\*\*

### DISPLAY KIOSK ENTITLEMENTS

- 2m x 2m Technical Showcase display kiosk
- 2mW x 2.5mH pre-built back wall with customised graphics
- One (1) information counter with front customised graphics
- Lighting
- One (1) 13 amp single phase power point
- Two (2) barstools
- Plywood underlay flooring
- One (1) waste paper basket

### Notes:

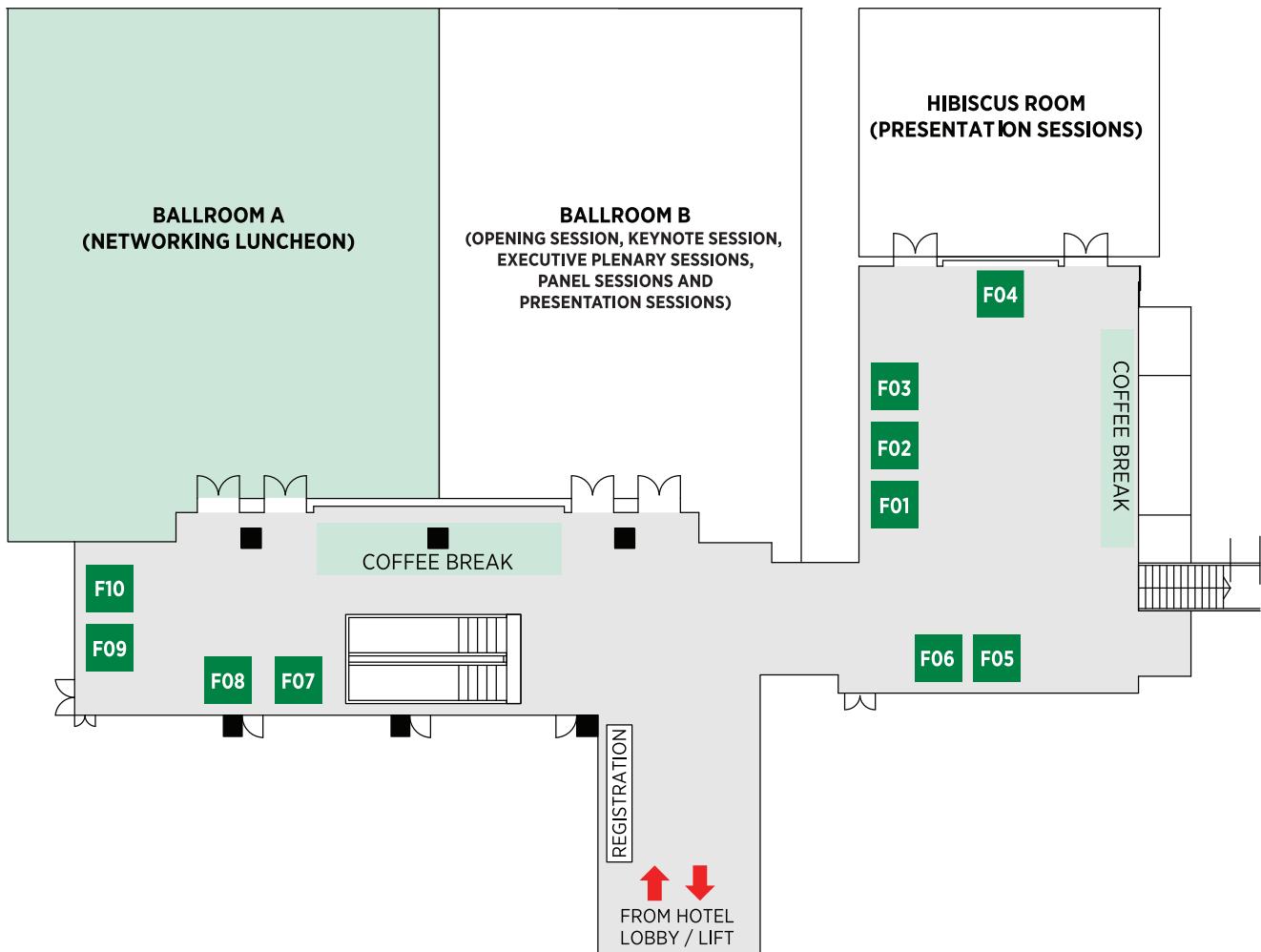
\* **Full Symposium Registration** includes access to the Opening Session, Keynote Session, Executive Plenary Sessions, Panel Sessions, Presentation Sessions, Knowledge Sharing ePoster Sessions, Technical Showcase, Daily Networking Luncheons, Daily Coffee Breaks, Welcome Reception and one (1) Symposium Digital Proceedings.

\*\* **Technical Showcase Guest Pass** includes access to the Technical Showcase, Knowledge Sharing ePoster Sessions, Welcome Reception and Daily Coffee Breaks.

\*\*\* Sponsors and/or exhibitors will be acknowledged in the Symposium Preview (if confirmed by 23 November 2018) and Symposium Programme (if confirmed by 22 March 2019).

## Technical Showcase Floor Plan

DOUBLETREE BY HILTON KUALA LUMPUR, MALAYSIA  
LEVEL 10



### Book Now

- 1 Review all exhibit information carefully
- 2 Select your three (3) preferred showcase locations
- 3 Complete and return the **Sponsorship and Exhibit Space Application/Contract**

**Book your space now at the SPE Symposium: Asia Pacific Health, Safety, Security, Environment and Social Responsibility**  
**For more information, contact:**

**Nick Chantrell**  
SPE Senior Sales Manager – Asia Pacific  
Tel: +603 2182 3145  
Email: [nchantrell@spe.org](mailto:nchantrell@spe.org)

# Sponsorship Opportunities

Sponsorship opportunities for SPE Symposium: Asia Pacific Health, Safety, Security, Environment and Social Responsibility have been designed to provide exposure and visibility for organisations in the oil and gas industry. We offer a variety of sponsorship packages to strengthen your brand identity and enhance your organisation's image at the symposium.

As sponsorship packages are limited and available on a first-come first-served basis, we appreciate your support and request, that you confirm your preferred sponsorship packages as soon as possible.

Please contact Nick Chantrell, SPE Senior Sales Manager - Asia Pacific at [nchantrell@spe.org](mailto:nchantrell@spe.org) for more information.

## Sponsorship Summary

Early Bird Rate – Deadline 7 December 2018

Sponsorship Items	By 7 Dec	After 7 Dec
Gold Sponsor (With 4sqm Technical Showcase Display Kiosk)	USD 7,700	USD 7,900
Welcome Reception	USD 7,500	USD 8,000
Lanyards	USD 7,000	USD 7,500
Symposium Bags	USD 7,000	USD 7,500
Directional Signage	USD 6,000	USD 6,500
Silver Sponsor (With 4sqm Technical Showcase Display Kiosk)	USD 5,700	USD 5,900
Networking Luncheon – Day 1	USD 5,500	USD 6,000
Networking Luncheon – Day 2	USD 5,500	USD 6,000
Symposium Preview and Programme	USD 5,500	USD 6,000
Bottled Drinking Water	USD 5,000	USD 5,500
Caps	USD 4,500	USD 5,000
Writing Pads and Pens	USD 4,500	USD 5,000
Coffee Breaks – Day 1 and Day 2	USD 4,000	USD 4,500
Ice Cream Social	USD 4,000	USD 4,500
Mobile Device Charging Kiosk	USD 4,000	USD 4,500
Symposium Digital Proceedings	USD 4,000	USD 4,500
Symposium Bag Insertion	USD 3,500	USD 4,000

### Notes:

\* **Full Symposium Registration** includes access to the Opening Session, Keynote Session, Executive Plenary Sessions, Panel Sessions, Presentation Sessions Knowledge Sharing ePoster Sessions, Technical Showcase, Daily Networking Luncheons, Daily Coffee Breaks, Welcome Reception and one (1) Symposium Digital Proceedings.

\*\* **Technical Showcase Guest Pass** includes access to the Technical Showcase, Knowledge Sharing ePoster Sessions, Welcome Reception and Daily Coffee Breaks.

\*\*\* Sponsors and/or exhibitors will be acknowledged in the Symposium Preview (if confirmed by 23 November 2018) and Symposium Programme (if confirmed by 22 March 2019).

## Sponsorship Items

### Gold Sponsor

#### USD 7,700 (Normal Rate: USD 7,900)

The sponsor will receive:

- One (1) 4 sqm Technical Showcase display kiosk (refer to display kiosk entitlements on page 5)
- Six (6) complimentary Full Symposium Registrations\* valued at USD 6,600
- Ten (10) Technical Showcase Guest Passes\*\*
- Company/product listing in the Symposium Programme\*\*\*
- Company logo in the Symposium Preview\*\*\*, Symposium Programme\*\*\*, event website and onsite sponsor recognition board
- 10% discount on additional sponsorship items

#### Welcome Reception - Tuesday, 23 April 2019

#### USD 7,500 (Normal Rate: USD 8,000)

The sponsor will receive:

- Acknowledgement at the Welcome Reception
- Signage with company logo prominently displayed at the reception area
- An opportunity for a senior representative of the sponsor to deliver a 10-minute welcome address at the Welcome Reception
- An opportunity to give away goody bags or distribute company leaflets to reception attendees (items to be produced and supplied by sponsor)
- Two (2) complimentary Full Symposium Registrations\* valued at USD 2,200
- Company logo in the Symposium Preview\*\*\*, Symposium Programme\*\*\*, event website and onsite sponsor recognition board

### Lanyards

#### USD 7,000 (Normal Rate: USD 7,500)

The sponsor will receive:

- Company logo printed on the lanyards
- Two (2) complimentary Full Symposium Registrations\* valued at USD 2,200
- Company logo in the Symposium Preview\*\*\*, Symposium Programme\*\*\*, event website and onsite sponsor recognition board

## Sponsorship Items

### Symposium Bags

#### USD 7,000 (Normal Rate: USD 7,500)

The sponsor will receive:

- Company logo printed on the symposium bags
- One (1) symposium bag insertion (insertion to be provided by sponsor)
- Two (2) complimentary Full Symposium Registrations\* valued at USD 2,200
- Company logo in the Symposium Preview\*\*\*, Symposium Programme\*\*\*, event website and onsite sponsor recognition board

### Directional Signage

#### USD 6,000 (Normal Rate: USD 6,500)

The sponsor will receive:

- Company logo on all onsite signage to direct attendees to various symposium sessions and functions rooms
- Company logo displayed on ePoster stations
- One (1) complimentary Full Symposium Registration\* valued at USD 1,100
- Company logo in the Symposium Preview\*\*\*, Symposium Programme\*\*\*, event website and onsite sponsor recognition board

### Silver Sponsor

#### USD 5,700 (Normal Rate: USD 5,900)

The sponsor will receive:

- One (1) 4 sqm Technical Showcase display kiosk (refer to display kiosk entitlements on page 5)
- Four (4) complimentary Full Symposium Registrations\* valued at USD 4,400
- Ten (10) Technical Showcase Guest Passes\*\*
- Company/product listing in the Symposium Programme\*\*\*
- Company logo in the Symposium Preview\*\*\*, Symposium Programme\*\*\*, event website and onsite sponsor recognition board
- 10% discount on additional sponsorship items

### Networking Luncheon

- Day 1 (Tuesday, 23 April 2019)
- Day 2 (Wednesday, 24 April 2019)

#### USD 5,500 per luncheon (Normal Rate: USD 6,000 per luncheon)

Daily networking luncheons will be provided to all Full Symposium delegates. The sponsor will receive:

- Acknowledgement at the sponsored networking luncheon
- Signage with company logo prominently displayed at the networking luncheon area
- An opportunity to give away goody bag or distribute company's leaflet to the delegates (items to be produced and supplied by sponsor)
- An opportunity for a senior representative of the sponsor to deliver a 10-minute address to delegates
- One (1) complimentary Full Symposium Registration\* valued at USD 1,100
- Company logo in the Symposium Preview\*\*\*, Symposium Programme\*\*\*, event website and onsite sponsor recognition board

### Symposium Preview and Programme

#### USD 5,500 (Normal Rate: USD 6,000)

The Symposium Preview will be produced as a sneak peek of the event. The Symposium Programme will be distributed onsite to all Full Symposium delegates. The sponsor will receive:

- Company logo printed on the cover of Symposium Preview\*\*\* and Symposium Programme\*\*\*
- One (1) full page ROP colour advertisement in the Symposium Preview\*\*\* and Symposium Programme\*\*\*
- One (1) complimentary Full Symposium Registration\* valued at USD 1,100
- Company logo in the Symposium Preview\*\*\*, Symposium Programme\*\*\*, event website and onsite sponsor recognition board

### Water Bottles

#### USD 5,000 (Normal Rate: USD 5,500)

Bottle waters will be inserted in the symposium bags. The sponsor will receive:

- Company logo printed on the water bottles
- One (1) complimentary Full Symposium Registration\* valued at USD 1,100
- Company logo in the Symposium Preview\*\*\*, Symposium Programme\*\*\*, event website and onsite sponsor recognition board

## Sponsorship Items

### Caps

#### **USD 4,500 (Normal Rate: USD 5,000)**

The sponsor will receive:

- Company logo printed on the caps
- One (1) complimentary Full Symposium Registration\* valued at USD 1,100
- Company logo in the Symposium Preview\*\*\*, Symposium Programme\*\*\*, event website and onsite sponsor recognition board

### Writing Pads & Pens

#### **USD 4,500 (Normal Rate: USD 5,000)**

Writing pads and pens will be inserted in the symposium bags.

The sponsor will receive:

- Company logo printed on the writing pads and pens
- One (1) complimentary Full Symposium Registration\* valued at USD 1,100
- Company logo in the Symposium Preview\*\*\*, Symposium Programme\*\*\*, event website and onsite sponsor recognition board

### Coffee Breaks – Day 1 and Day 2

#### **USD 4,000 (Normal Rate: USD 4,500)**

Daily morning and afternoon coffee breaks will be provided to all attendees. The sponsor will receive:

- Signage with company logo prominently displayed at the coffee break area
- One (1) complimentary Full Symposium Registration\* valued at USD 1,100
- Company logo in the Symposium Preview\*\*\*, Symposium Programme\*\*\*, event website and onsite sponsor recognition board

### Ice Cream Social

#### **USD 4,000 (Normal Rate: USD 4,500)**

Daily ice cream social will be served during the afternoon coffee break to all attendees. The sponsor will receive:

- Signage with company logo prominently displayed at the ice cream social area
- Company logo printed on the ice cream stations
- One (1) complimentary Full Symposium Registration\* valued at USD 1,100
- Company logo in the Symposium Preview\*\*\*, Symposium Programme\*\*\*, event website and onsite sponsor recognition board

### Mobile Device Charging Kiosk

#### **USD 4,000 (Normal Rate: USD 4,500)**

This package includes two (2) mobile device charging kiosks.

The sponsor will receive:

- Company logo printed on the mobile device charging kiosks
- One (1) complimentary Full Symposium Registration\* valued at USD 1,100
- Company logo in the Symposium Preview\*\*\*, Symposium Programme\*\*\*, event website and onsite sponsor recognition board

### Symposium Digital Proceedings

#### **USD 4,000 (Normal Rate: USD 4,500)**

The sponsor will receive:

- Company logo printed on the Symposium Digital Proceedings leaflet
- One (1) complimentary Full Symposium Registration\* valued at USD 1,100
- Company logo in the Symposium Preview\*\*\*, Symposium Programme\*\*\*, event website and onsite sponsor recognition board

### Symposium Bag Insertion

#### **USD 3,500 (Normal Rate: USD 4,000)**

The sponsor will receive:

- One (1) symposium bag insertion (insertion to be provided by sponsor)
- One (1) complimentary Full Symposium Registration\* valued at USD 1,100
- Company logo in the Symposium Preview\*\*\*, Symposium Programme\*\*\*, event website and onsite sponsor recognition board

## Customised Sponsorship Package

Sponsoring the SPE Symposium: Asia Pacific Health, Safety, Security, Environment and Social Responsibility is a unique way to raise your organisation's profile and increase brand awareness within the oil and gas industry. Our sponsorship packages are flexible and may be customised to give your organisation targeted exposure and increase your presence at the event.

For more information, please contact:

### Nick Chantrell

SPE Senior Sales Manager – Asia Pacific

Tel: +603 2182 3145

Email: nchantrell@spe.org



Society of Petroleum Engineers

## SPONSORSHIP AND EXHIBIT SPACE APPLICATION/CONTRACT

This is an application for sponsorship and/or exhibit space at the **SPE Symposium: Asia Pacific Health, Safety, Security, Environment and Social Responsibility** ("Event"), which will become a binding contract if the potential sponsor or exhibitor satisfies and agrees to **SPE-Asia Pacific (M) Sdn Bhd** ("SPE") sponsorship benefits and/or exhibitor requirements if the application is accepted by SPE. The undersigned company (the "Sponsor" and/or "Exhibitor") does hereby make application to participate as sponsor and/or exhibitor in the Event which will be held on **23 – 24 April 2019 in Kuala Lumpur, Malaysia**. By signing this application, the Sponsor and/or Exhibitor satisfies with the sponsorship and/or exhibition benefits and packages mentioned in the Sponsorship and Exhibit Opportunities. Sponsor and/or Exhibitor agrees to abide by the Sponsorship and/or Exhibit Terms & Conditions mentioned overleaf. The individual ("Authorised Representative") signing this application/contract represents and warrants that he/she has the requisite authority to execute this binding contract on behalf of the Sponsor and/or Exhibitor.

SPONSOR/EXHIBITOR INFORMATION					
Company Name					
Mailing Address					
City			State/Province		
Postal Code			Country		
Office Phone		Office Fax			Company URL
First Name			Last Name/Family Name		
Job Title			Email Address		
Direct Line			Mobile Phone		
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No If yes, your information will be used in accordance with SPE Privacy Policy and you can unsubscribe at any time by sending your request to <a href="mailto:spekl@spe.org">spekl@spe.org</a>					

SPONSORSHIP OPPORTUNITIES							
Sponsorship Category	By 7 Dec	After 7 Dec	Tick (✓)	Sponsorship Category	By 7 Dec	After 7 Dec	Tick (✓)
Gold Sponsor*	USD 7,700	USD 7,900		Water Bottles	USD 5,000	USD 5,500	
Welcome Reception	USD 7,500	USD 8,000		Caps	USD 4,500	USD 5,000	
Lanyards	USD 7,000	USD 7,500		Writing Pads and Pens	USD 4,500	USD 5,000	
Symposium Bags	USD 7,000	USD 7,500		Coffee Breaks – Day 1 and Day 2	USD 4,000	USD 4,500	
Directional Signage	USD 6,000	USD 6,500		Ice Cream Social – Day 1 and Day 2	USD 4,000	USD 4,500	
Silver Sponsor*	USD 5,700	USD 5,900		Mobile Device Charging Kiosk	USD 4,000	USD 4,500	
Networking Luncheon – Day 1	USD 5,500	USD 6,000		Symposium Digital Proceedings	USD 4,000	USD 4,500	
Networking Luncheon – Day 2	USD 5,500	USD 6,000		Symposium Bag Insertion	USD 3,500	USD 4,000	
Symposium Preview and Programme	USD 5,500	USD 6,000		*With one (1) 4 sqm Technical Showcase Display Kiosk			

EXHIBIT SPACE RESERVATION							
<b>4 sqm Technical Showcase Display Kiosk</b>							
<b>Preferred Kiosk Locations:</b> All 3 preferred kiosk location MUST be completed. If all 3 preferred locations are not available, SPE reserves the right to place the exhibitor in a like configuration in the best available location.				<b>Package Type</b>		<b>By 7 Dec</b>	<b>After 7 Dec</b>
				Gold Sponsor		USD 7,700	USD 7,900
				Silver Sponsor		USD 5,700	USD 5,900
1.		2.		3.		Standard Package	USD 3,700
<b>TOTAL AMOUNT</b>						USD	

PAYMENT SCHEDULE				PAYMENT METHODS			
50% due in 30 days after invoicing 100% due on 23 January 2019				<input checked="" type="checkbox"/> <b>Telegraphic Transfer</b> Bank details will be provided in the invoice.			
				<input checked="" type="checkbox"/> <b>Credit Card</b> SPE accepts American Express, Visa, MasterCard and Diners Club and payment will be processed in US Dollars only. You will receive an email with instruction on securely submitting your payment.			
SPE Contact: <b>Nick Chantrell</b> , SPE Senior Sales Manager – Asia Pacific <b>Society of Petroleum Engineers (SPE)</b> Telephone: +60 3 2182 3145 Email: <a href="mailto:nchantrell@spe.org">nchantrell@spe.org</a>							

ACCEPTED BY (MUST Sign Here):		
Authorised Representative Signature	Full Name and Job Title	Date

THE TERMS AND CONDITIONS PRINTED OVERLEAF SHALL FORM AN INTEGRAL PART OF THIS CONTRACT

## SPONSORSHIP TERMS & CONDITIONS

### **Company Logo and Advertisement (If any)**

- Company logo and advertisement (if any) specifications information and submission deadlines will be sent to the Sponsor once sponsorship is confirmed.
- It is the responsibility of the Sponsor to adhere to the company logo and advertisement (if any) specifications information and submission deadlines provided, as it specifically relates to submittal of company logo to be used in promotion of the sponsorship.

### **Payment Terms**

- Upon receipt of the signed Contract, an invoice will be issued to the Sponsor. The sponsorship will only be secured upon submittal of the Contract and payment of required deposit.
- 50% deposit must be paid within thirty (30) days of invoicing to secure the sponsorship.
- The remaining 50% of the sponsorship amount is due ninety (90) days prior to the event. If a participant has contracted a sponsorship within ninety (90) days of the event, full payment is required with submittal of Contract.
- Payment may be made via telegraphic transfer or credit card.

### **Cancellation**

- Cancellation must be notified in writing. The date upon which the notice of cancellation is received shall apply as the official date of cancellation. Upon Sponsor notification of cancellation, SPE has the right to resell the sponsorship item(s) forfeited.
- 50% penalty on the Sponsorship Amount shall be imposed on cancellation notice received on or more than ninety (90) days prior to the Event.
- 100% penalty on the Sponsorship Amount shall be imposed on cancellation notice received less than ninety (90) days prior to the Event.
- If a Sponsor cancels with an outstanding balance due, the Sponsor remains responsible for the entire balance due. SPE may recover from the Sponsor all costs relating to action taken to recover the amount owing for sponsorship, including without limitation any legal costs. The Sponsor will not be permitted to participate in future SPE events until all outstanding balances are paid.

### **Taxes**

Sponsorship amount are made free and clear of, and without any deduction or withholding for and on account of, any taxes, duties or other deductions. Any such deduction or withholding, if required by the laws of any country are the sole responsibility of the Sponsor.

### **Amendments and Assignment**

Any and all matters and questions not specifically covered by the Terms and Conditions in this Contract shall be subject to the decision of SPE and may be amended at any time by SPE in the overall best interest of the sponsorship and notice thereof shall be binding on the sponsors equally with the foregoing in this Contract. This Contract may not be assigned by Sponsor without the written permission of SPE.

### **Limitation of Liability**

SPE may be held liable for loss, injury or damages sustained by the Sponsor or the Sponsor's personnel (i.e. the Sponsor's agents, servants, invitees, guests or employees) only to the extent such loss, injury or damages is solely caused by the gross negligence or wilful misconduct of SPE or its agents or employee and not otherwise. SPE shall not be responsible

for any loss of business, loss of profits, injury, damage or expense or whatever nature that the Sponsor may suffer due to Event cancellation as a result of a Force Majeure Event or other conditions that render the Event impracticable in SPE's sole determination. In no event will SPE's liability exceed the amount paid to SPE by the Sponsor under this Contract. Under no circumstances will SPE be liable to the Sponsor for indirect, incidental, consequential, special or exemplary damages (even if SPE has been advised of the possibility of such damages) arising from any provision of this Contract, including but not limited to, the exercise by SPE of any of its rights under this Contract.

### **Indemnification**

Sponsor shall defend, indemnify and hold harmless SPE, its officers, directors, employees, agents and each of them, with respect to any claims, suits, damages, liabilities, losses, expenses and costs (including any legal costs) ("Claims") which SPE, its officers, directors, employees, agents and each of them may suffer or be subject to, and which are in any way connected with the Contract or the presence of the Sponsor, the Sponsor's personnel or any Sponsor Appointed Contractor ("EAC") at the Event; provided, however, that the Sponsor's duty to indemnify, defend and hold harmless shall not extend to Claims, as are solely caused by the gross negligence or wilful misconduct of SPE, its agents or employees. The terms of this provision shall survive the termination or expiration of this Contract.

### **Privacy Policy**

SPE cares about the protection of your Personal Information. This Policy describes your rights and choices regarding the Personal Information that you provide to us. SPE Privacy Policy describes the practices regarding how the SPE, through its affiliated corporate entities, collects, uses, discloses, or transfers the Personal Information that you share with us or that we collect about you when you become an SPE member, attend one of our events or visit our websites, or use our mobile applications. Please visit our website at [www.spe.org/about/privacypolicy.php](http://www.spe.org/about/privacypolicy.php) for further details on SPE Privacy policy.

### **Force Majeure and Termination**

Should any event occur including but not limited to explosion, fire, lightning, utility interruption, flood, weather, epidemic, hurricane, tornado, earthquake or other Acts of God, or any law, ordinance, rule or regulation, war, acts of public enemies, strikes, riots, or civil disturbances or any other occurrence or emergency beyond the party's control, making it impossible, illegal, or commercially impracticable for either party to perform its obligations under this Contract, in whole or in part, both SPE or Sponsor shall not be held in breach of their sponsorship obligations.

### **Governing Law and Jurisdiction**

This Contract will be construed and enforced in accordance with the laws of Malaysia. All disputes arising out of or in connection with this Contract shall be referred to exclusive jurisdiction of the Courts of Malaysia.

### **Disclaimer**

- SPE reserves the right to change the Event date(s), venue or to cancel the Event should circumstance beyond its control arises.
- SPE will not be liable to you for any damages, costs, losses or expenses of any kind incurred or suffered by the Sponsor as a result of or in relation to SPE modifying, postponing or cancelling the Event or any part of the Event.
- The Sponsor acknowledges and agrees that by signing the Contract, the Sponsor accepts these Terms & Conditions and agrees to be bound by them.

## EXHIBIT TERMS & CONDITIONS

### **CHARACTER**

The Event is undertaken primarily for the technical education of participants. To provide the best possible atmosphere to discuss the technical application of the equipment and services displayed, each exhibitor agrees as follows:

- a. To exhibit only products of their own manufacture, represents or distributes comprising materials, equipment, apparatus, systems, services, and other component products applicable to advancing the engineering and scientific knowledge and development/refining of energy and environmental resources; and
- b. To exhibit such products or services in a tasteful manner so as to describe and depict the advantages of using such products or services.

### **RESERVATION OF RIGHTS**

SPE reserves the right, in its sole and unfettered discretion, to:

- a. determine the eligibility of Exhibitors, Exhibits, and products displayed for the Event;
- b. reject, prohibit, or remove exhibits or Exhibitors which SPE considers objectionable, inappropriate, disruptive, or offensive to SPE, other Exhibitors, or Event attendees;
- c. change or modify the layout of the Event and/or relocate exhibits or Exhibitors;
- d. cancel, in whole or in part, the Event due to an event beyond the reasonable control of SPE making it impossible, illegal or commercially impracticable to perform its obligation under this Contract - including, but not limited to explosion, fire, lightning, utility interruption, flood, weather, epidemic, hurricane, tornado, earthquake or other Acts of God, or any law, ordinance, rule or regulation, acts of public enemies, strikes, riots, or civil disturbances ("Force Majeure Event");
- e. change, within reasonable limits, the date, location, and duration of the Event; without any liability to SPE, SPE Sponsoring Organizations, their respective officers, directors, employees, agents, and each of them;
- f. from time to time to establish and amend or modify any regulations governing the use of the facility and the Event; and
- g. determine whether an Exhibitor has violated any Exhibit Regulations or other Exhibit rules.

### **PAYMENT TERMS**

- a. Upon receipt of the Contract, an invoice will be issued to the Exhibitor. The Exhibit space will only be secured upon submittal of the Contract and payment of required deposit.
- b. 50% deposit must be paid within thirty (30) days of invoicing to secure the Exhibit space.
- c. The remaining 50% of the Exhibit space costs is due ninety (90) days prior to the Event. If a participant has contracted within ninety (90) days of the event, full payment is required with submittal of Contract. SPE reserves the right to cancel and reassign any exhibit space for which an invoice remains unpaid for more than thirty (30) days.
- d. No Exhibitor will be allowed to begin move-in operations until a duly executed Contract and full payment have been received by SPE.

### **CANCELLATION/SPACE REDUCTION**

- a. Cancellation must be notified in writing to SPE. The date upon which the notice of cancellation is received shall apply as the official date of cancellation. Upon the Exhibitor notification of cancellation, SPE has the right to resell the space vacated.
- b. In the event of cancellation by the Exhibitor, SPE shall have the right to impose cancellation penalty as following:
  - i. If cancelled more than ninety (90) prior to the Event, the cancellation penalty shall be 50% of the total cancelled Exhibit space costs;
  - ii. If cancelled within ninety (90) days or less prior to the Event, the cancellation penalty shall be 100% of the total Exhibit space costs.
  - iii. If an Exhibitor cancels with an outstanding balance due, the Exhibitor remains responsible for the entire balance due. SPE may recover from the Exhibitor all costs relating to action taken to recover the amount owing for the Exhibit space, including without limitation any legal costs on a full indemnity basis. The Exhibitor will not be permitted to participate in future SPE events until all outstanding balances are paid.
- c. After space has been confirmed and accepted, a reduction in space is considered a cancellation and will be governed by the same policies as outlined in Clause 4b. Reduction in space can result in relocation of Exhibit space at SPE's discretion.
- d. No-Show Ruling: If the Exhibitor fails to utilise the Exhibit space and/or the space is vacant at the time of the published deadline for completion of booth setup/move-in beyond the published booth setup/move-in completion deadline must be submitted to SPE in writing. Approval for late booth setup/move-in requests are at the discretion of SPE. If the notification is not made in writing, SPE reserves the right to resell the cancelled space and the Contract will become null and void.

### **ASSIGNMENT/SUBLETTING SPACE**

Exhibitor shall not assign, sublet or appoint the whole or any part of the space allotted to them, nor permit any other person or party to exhibit therein, any other goods, apparatus, etc., not manufactured or distributed by the Exhibitor in the regular course of business except with prior written consent from SPE.

### **EXHIBIT SPACE**

- a. Exhibit space must be manned by a representative during all times when the Event is officially open. Exhibit space must be maintained in a neat and orderly manner throughout the Event.
- b. The Exhibitor acknowledges that he/she shall only be entitled to use contractors other than the Official Stand

Contractor appointed by SPE to erect his own stand, with prior written consent from SPE.

- c. In deference to fellow exhibitors and to the professional people who constitute the exhibit audience, the Exhibitor is specifically prohibited from employing any carnival-type attraction, animal or human, or from operating such noise-creating devices as bells, horns, or megaphones. Costumed personnel must be appropriately clad and must remain within the Exhibitor's booth space except when necessarily arriving and leaving the stand or exhibit area. NOTE: BALLOONS AND STICKERS ARE PROHIBITED IN THE TECHNICAL SHOWCASE AREAS (HANDOUTS WITH ADHESIVE BACKING THAT ADHERE OR CAUSE ADHESION ARE CONSIDERED STICKERS).

- d. SPE reserves the right to prohibit any Exhibit or part thereof that in their opinion violates this Contract or that is in other ways not suitable to and in keeping with the technical educational character and spirit of the Event.

- e. SPE shall be responsible for the control of the Exhibit areas. Exhibitors are responsible for the supervision of their stands. The decision of SPE is final and decisive on any questions not covered in the foregoing terms and conditions.

- f. The Exhibitor must comply in all respects with the requirements of every appropriate authority, with the terms of agreement by which SPE may occupy the premises, and the policies of insurance effected by SPE.

### **LIMITATION OF LIABILITY**

SPE may be held liable for loss, injury or damages sustained by the Exhibitor or The Exhibitor's personnel (i.e. the Exhibitor's agents, servants, invitees, guests or employees) only to the extent such loss, injury or damages solely caused by the gross negligence or wilful misconduct of SPE or its agents or employee and not otherwise. SPE shall not be responsible for any loss of business, loss of profits, injury, damage or expense or whatever nature that the Exhibitor may suffer due to Event cancellation as a result of a Force Majeure Event or other conditions that render the Event impracticable in SPE's sole determination. In no event will SPE's liability exceed the amount paid to SPE by the Exhibitor under this Contract. Under no circumstances will SPE be liable to the Exhibitor for indirect, incidental, consequential, special or exemplary damages (even if SPE has been advised of the possibility of such damages) arising from any provision of this Contract, including but not limited to, the exercise by SPE of any of its rights under this Contract.

### **INDEMNIFICATION**

Exhibitor shall defend, indemnify and hold harmless SPE, its officers, directors, employees, agents and each of them, with respect to any claims, suits, damages, liabilities, losses, expenses and costs (including any legal costs) ("Claims") which SPE, its officers, directors, employees, agents and each of them may suffer or be subject to, and which are in any way connected with the Contract or the presence of the Exhibitor, the Exhibitor's personnel or any Exhibitor Appointed Contractor ("EAC") at the Event; provided, however, that the Exhibitor's duty to indemnify, defend and hold harmless shall not extend to Claims, as are solely caused by the gross negligence or wilful misconduct of SPE, its agents or employees. The terms of this provision shall survive the termination or expiration of this Contract.

### **INSURANCE**

Exhibitor agrees and understand that insurance for fire, public liability and theft must be taken out by the Exhibitor at its own expense. The insurance is to cover the full period of occupancy of the premises by the Exhibitor, its agents and employees.

### **EXHIBITOR SERVICES**

- a. To ensure the continuation of smooth booth setup/move-in, dismantling, and operation during the Event, Official Contractors will be appointed. Exhibitors are urged to obtain required labour and services from the Official Contractors.
- b. SPE will provide all Exhibitors information integral to participation at the Event such as operational schedule, travel and accommodation, emergency and evacuation procedures, registration, shipping and drayage, exhibit display rules, etc.

### **TAXES**

Exhibit space costs are made free and clear of, and without any deduction or withholding for and on account of, any taxes, duties or other deductions. Any such deduction or withholding, if required by the laws of any country are the sole responsibility of the Exhibitor.

### **AMENDMENTS**

Any and all matters and questions not specifically covered by the Terms and Conditions in this Contract shall be subject to the decision of SPE and may be amended at any time by SPE in the overall best interest of the technical showcase and notice thereof shall be binding on the Exhibitors equally with the foregoing in this Contract.

### **PRIVACY POLICY**

SPE cares about the protection of your Personal Information. This Policy describes your rights and choices regarding the Personal Information that you provide to us. SPE Privacy Policy describes the practices regarding how the SPE, through its affiliated corporate entities, collects, uses, discloses, or transfers the Personal Information that you share with us or that we collect about you when you become an SPE member, attend one of our events or visit our websites, or use our mobile applications. Please visit our website at [www.spe.org/about/privacypolicy.php](http://www.spe.org/about/privacypolicy.php) for further details on SPE Privacy policy.

### **GOVERNING LAW AND JURISDICTION**

This Contract will be construed and enforced in accordance with the laws of Malaysia. All disputes arising out of or in connection with this Contract shall be referred to exclusive jurisdiction of the Courts of Malaysia.



## Society of Petroleum Engineers

The Society of Petroleum Engineers (SPE) is a not-for-profit organisation. Income from this event will be invested back into SPE to support many other Society programmes. When you attend an SPE event, you help provide even more opportunities for industry professionals to enhance their technical and professional competence. Scholarships, certification, the Distinguished Lecturer program, and SPE's energy education programme Energy4me are just a few examples of programmes that are supported by SPE.



Also known as iCEP, we aspire to be the professional conference, exhibition and event organiser of choice. We add value to our stakeholders by delivering content relevant conferences and impactful events through creativity and continuous innovation. By continuously nurturing talents, we set the trend and benchmark while continuously enhancing event experiences. Staging insightful and memorable events is our passion, working with stakeholders and partners to ensure we achieve mutual goals. With our total event organising services, we organise every element of conference & exhibition, from concept up to the execution stage.

## Contacts

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