



Society of Petroleum Engineers



Society of Indonesian Petroleum Engineers

Principal Sponsor



Official Supporter



# APOGCE

Asia Pacific Oil & Gas Conference and Exhibition

Managing the Base During the Net Zero Transition

10-12 October 2023

Hotel Mulia Senayan,  
Jakarta, Indonesia

[go.spe.org/23APOGC](http://go.spe.org/23APOGC)

## Exhibit Prospectus and Sponsorship Opportunities





## Message from the Conference and Technical Programme Committee Chairs

Dear Colleagues,

The **SPE/IATMI Asia Pacific Oil & Gas Conference and Exhibition (APOGCE) is returning to Jakarta, Indonesia from 10 -12 October 2023**. We are pleased to invite you and your company to participate and showcase your technical and innovative solutions, services and developments at this regional flagship event.

A collaborative effort between the Society of Petroleum Engineers (SPE) and the Association of Indonesian Petroleum Engineers (IATMI), APOGCE has successfully established itself as the premier upstream and technical event in Asia Pacific since 1999. This event continues to gather regional and global business leaders, subject matter experts, technical professionals and practitioners to share the latest industry insights and technical best practices, and conduct business and network across the energy value chain.

Global challenges have very much affected the energy industry in 2022. As the world aspires to achieve net zero carbon emissions, energy efficiency and accelerated transition will be prioritised to achieve these targets. The industry will continue to collaborate, explore new technologies, and optimise operations to achieve business excellence.

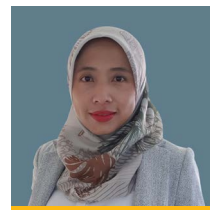
Themed **Managing the Base During the Net Zero Transition**, the conference will focus on how the industry needs to excel in its fundamentals to ensure energy supply, operational excellence and uninterrupted business strategies during the energy transition. Pragmatic and sustainable practices, technologies and approaches shared during the programme will provide the industry with insights to assist in achieving technical efficiency, energy security and resilience.

More than 250 business and technical leaders from more than 30 organisations will be presenting technical insights, emerging technologies, innovations and real-life case studies across 40+ conference sessions. The conference will discuss topics revolving around the conference theme including energy transition and renewable energy progression, industry decarbonisation, digital technology utilisation and energy demand peak.

We encourage efforts and collaboration of our industry and its leaders to support this inclusive opportunity to bring the industry together.

We thank you in advance for your support of the conference. On behalf of the Organising Committees, we look forward to welcoming you to Jakarta and to APOGCE 2023.

Sincerely,



Iswahyuni Fithana Hayati  
APOGCE 2023 Conference Chair  
Senior Manager, Technical Excellence Upstream Business Development  
**PT Pertamina Hulu Energi**



Meita Silaban  
APOGCE 2023 Technical Programme Chair  
Team Manager Well Reliability and Optimisation Heavy Oil  
**PT Pertamina Hulu Rokan**



## About the Conference

The regional flagship event, SPE/IATMI Asia Pacific Oil & Gas Conference and Exhibition (APOGCE) 2023, returns to Indonesia from 10-12 October 2023.

A collaborative effort between SPE and IATMI since 1999, APOGCE is the premier upstream technical conference in Asia Pacific, covering the broadest range of disciplines involved in energy transition, exploration and production activities.

Aptly themed “Managing the Base During the Net Zero Transition”, APOGCE 2023 will dive into current practices as the industry strive towards maintaining productivity, remaining sustainable and preserving business resilience as it transform and move towards net zero.

## Committees

### Conference Advisor

Awang Lazuardi  
Director of Development and Production  
**PT Pertamina Hulu Energi**

### Conference Chair

Iswahyuni Fithana Hayati  
Senior Manager Technical Excellence  
Upstream Business Development  
**PT Pertamina Hulu Energi**

### Advisory Committee

Salis Aprilian  
**Digital Energy Asia**

Craig Stewart  
**Medco Energi Internasional**

Henricus Herwin  
**PT Pertamina Hulu Energi**

Ignatious Tenny Wibowo  
**Medco E&P Indonesia**

John Hisar Simamora  
**PT Elnusa Tbk**

Raam Krisna  
**PT Pertamina Hulu Indonesia**

### Technical Programme Committee

#### Technical Programme Committee Chair

Meita Silaban  
**PT Pertamina Hulu Rokan**

#### Technical Programme Committee Co-Vice Chairs

Tubagus Reggie Rachman  
**Medco E&P - Indonesia**

Tania Irani Amir Hasan  
**ExxonMobil Indonesia**



## Committees

### Members

Manabesh Chowdhury  
**Antelopus Energy Pvt. Ltd**

Beni Suryadi  
**ASEAN Centre for Energy**

Kevin Lay  
**AWT International**

Ahmadreza Younessi Sinaki  
**Baker Hughes**

Amitava Ghosh  
**Baker Hughes**

Sadegh Asadi  
**Baker Hughes**

Deny Rijadi  
**BP Indonesia**

Fengyuan Zhang  
**China University of Petroleum**

Zhiming Chen  
**China University of Petroleum**

Seyed Mousa (Pouria)  
MousaviMirkalaei  
**Computer Modelling Group**

Muhammad Saifullah Zaidi  
**Deleum Berhad**

Dipak Mandal  
**Dialog Energy Sdn. Bhd.**

Mrinal Vohra  
**Expro Group Malaysia Sdn. Bhd.**

Syamsuar Syamsuddin  
**ExxonMobil Cepu Limited**

Hanifatu Avida Romas  
**ExxonMobil Indonesia**

Parimal Patil  
**ExxonMobil Services and Technology**

Jason Kok Chin Hwa  
**Grit Energy Sdn. Bhd.**

Yusuf A. Praditya  
**Harbour Energy**

Eric Delamaide  
**IFP Technologies (Canada) Inc.**

Takaaki Uetani  
**INPEX**

David G Kersey  
**Kersey Consulting**

Abdulaziz Al-Dhuwaih  
**Kuwait Oil Company**

Edi Rahmat  
**Kuwait Oil Company**

Yulia Tirtasiswi Sekti  
**North Oil Company**

Shankar Bhukya  
**NOV Grant Prideco™**

Ricko Rizkiaputra  
**Medco E&P Indonesia**

Prady Chaliha  
**Osaka Gas Australia**

Fierzan Muhammad  
**PC Ketapang II Ltd**

Ahmad Khanifar  
**PETRONAS**

Amirul Adha Amsidom  
**PETRONAS**

Hussen Mansur  
**PETRONAS**

Khairul Nizam Idris  
**PETRONAS**

Luky Hendraningrat  
**PETRONAS**

Mohd Faizal Sedaralit  
**PETRONAS**

Ng Kiang Fei  
**PETRONAS**

Nor Idah Kechut  
**PETRONAS**

Nurbalqis Mohammad Noh  
**PETRONAS**

Muhammad Rizwan Rozlan  
**PETRONAS**

Pankaj Kumar Tiwari  
**PETRONAS**

Eadie Azhar Rosland  
**PETRONAS Carigali Sdn. Bhd.**

Khairina Khairul Anuar  
**PETRONAS Carigali Sdn. Bhd.**

Sharina Mohd Salim  
**PETRONAS Carigali Sdn. Bhd.**

Siti Najmi Farhan Zulkipli  
**PETRONAS Carigali Sdn. Bhd.**

Sulaiman Sidek  
**PETRONAS Carigali Sdn. Bhd.**

Latief Riyanto  
**PETRONAS Research Sdn. Bhd.**

Arasy Az Zariat  
**PT Pertamina EP**

Jufrihadi  
**PT Pertamina EP**

Anas Hanafiah  
**PT Pertamina Hulu Energi**

Bonifasius Muryanto  
**PT Pertamina Hulu Energi**

Eko Yudhi Purwanto  
**PT Pertamina Hulu Energi**

Hermawan Joko Sutrisno  
**PT Pertamina Hulu Energi**

Marda Vidrianto  
**PT Pertamina Hulu Energi**

Suhesti Herawati  
**PT Pertamina Hulu Energi**

Fitrah Arachman  
**PT Pertamina Hulu Energi ONWJ**

Musyoffi Yahya  
**PT Pertamina Hulu Indonesia**

Raam Krisna  
**PT Pertamina Hulu Indonesia**

Dyah Ayusta Saptarini  
**PT Pertamina Hulu Mahakam**

Johanes-Anton Witono  
**PT Pertamina Hulu Mahakam**

Edy Suwito  
**PT Pertamina Hulu Mahakam**



## Committees

### Members (continued)

Saras Nawangsari  
**PT Pertamina Hulu Mahakam**

Sri Konsep Wicaksono  
**PT Pertamina Hulu Mahakam**

Monrawee Pancharoen  
**PTT Exploration and Production Public Co. Ltd.**

Rapheephan Laochamroonvorapongse  
**PTT Exploration and Production Public Co. Ltd.**

Liu Chang  
**RIPED, CNPC**

Meng Siwei  
**RIPED, CNPC**

Wu Shuhong  
**RIPED, PetroChina**

Ioannis Georgiou  
**Saudi Aramco**

John (Jonggeun) Choe  
**Seoul National University**

Satria Panji Kauripan  
**SKK Migas**

Afriandi Eka Prasetya  
**SKK Migas**

Alfandra Ihsan  
**SKK Migas**

Ching Tu  
**SLB**

Jack Harfoushian  
**SLB**

Nicholas Moses  
**SLB**

Shripad Biniwale  
**SLB**

Yong Han Seah  
**SLB**

Agung Cahyono  
**Truelogs Geo Energi**

Elie Daher  
**United Safety International FZ - LLC**

Sameh Adel Schoeib  
**United Safety International FX-LLC**

Fikri Irawan  
**Weatherford**

### Conduct Committee

#### Advisor

Avep Disasmita  
**Saka Energi**

#### Chair

Novitri Lilaksari  
**PT Pertamina Hulu Energi**

#### Vice Chair

Medianestrian  
**Harbour Energy**

#### Members

Delly Indra  
**CNOOC SEA (South East Asia)**

Avidianto Suryo Setyawan  
**Carigali-PTTEPI Operating Company Sdn. Bhd.**

Yusuf Praditya  
**Harbour Energy**

Sherly Suwardi  
**Husky-CNOOC Madura Limited**

Bina Yuanita  
**IATMI**

Inge Sondaryani  
**NOV Inc.**

Hermansyah Y Nasroen  
**PT Kilang Pertamina Internasional**

Najmiyah Sabil  
**PGN Saka**

Ayudyah Widyahening  
**PT OBM Drilchem Tbk.**

Thomas Setiawan  
**PT Medco E&P Grissik**

Riris Novalisa  
**PT Pertamina EP**

Areiyando Makmun  
**PT Pertamina Hulu Energi**

Irfan Taufik Rau  
**PT Pertamina Hulu Energi**

Susan Syahdina  
**PT Pertamina Hulu Energi**

Adelina Novianti  
**Repsol**

Erry Affandi  
**Saka Energi**

I Putu Gede Putra Arcana  
**SLB**

Syamsul Ilham  
**Trisakti University**



# SHOWCASE, ENHANCE AND STRENGTHEN YOUR BRAND AT APOGCE 2023



Meita Silaban  
APOGCE 2023  
Technical Programme Chair  
Team Manager Well Reliability and  
Optimisation Heavy Oil  
PT Pertamina Hulu Rokan

“ Global challenges have very much impacted the energy industry in 2022. As the world aspires to achieve net zero carbon emissions, energy efficiency and accelerated transition will be prioritised to achieve these targets. The industry will continue to collaborate, explore new technologies, and optimise operations to achieve business excellence.



**1000+**  
industry professionals



**35+**  
countries



**80+**  
participating organisations

250+ multi-disciplinary  
technical presentations

11 plenary, panel, special and  
project sessions for industry  
insights from senior executives  
and industry leaders

3 days of extensive  
networking opportunities

Multiple recognition and  
educational programmes,  
training courses, student  
contest and social activities



APOGCE 2023 is expected to attract 1000+ industry professionals from 35+ countries. This regional premier event includes comprehensive conference, exhibition and student programmes presenting the latest development in oil and gas for the Asia Pacific region. Apart from gaining new insights on the industry, attendees will be able to secure new business partners, consultants and suppliers for projects in the region and beyond. Whether it is your goal to have the maximum exposure at the event or enhance your image, APOGCE 2023 provides an excellent opportunity to reach a big pool of energy professionals.



**95%**

would recommend  
APOGCE to others



**97%**

rated the technical programme  
as fair to excellent



**80%**

of exhibitors were satisfied with the  
visibility of their companies



**93%**

of attendees spent up to  
6 hours on the exhibition floor





**MAXIMISE** exposure and visibility of your organisation

**GAIN** direct access to amplify your brand amongst energy professionals

**DEMONSTRATE** your commitment to the industry through your participation

**HIGHLIGHT** your organisation's latest products and services at the regional flagship technical event

**ENGAGE** and **NETWORK** face-to-face with existing and new business partners and prospects

Join decision makers, business executives, technical professionals, policy makers and academia specialising in:



Drilling



Management



Reservoir



Data Science and Engineering Analytics



Completions



Projects, Facilities, and Construction



Production and Operations



Health, Safety, Environment, and Sustainability

## A LOOK BACK AT APOGCE 2019

### APOGCE 2019, Bali in Numbers



**821**  
industry professionals



**36**  
countries represented



**250+**  
focused technical presentations

### Top 10 Countries Represented



Indonesia



Malaysia



China



Saudi Arabia



Australia



Singapore



United States



India



Brunei Darussalam



Thailand

### What Did Attendees Have to Say

“ Gathering of knowledge and experiences. It was a great opportunity to network and have direct interactions with all experts from the oil and gas industry. ”

“ Very well-organised event that covered trending and relevant technical topics. ”

“ Quality ePoster sessions with opportunities to present your paper and showcase your technical expertise. ”

“ A good breadth of programme content was included in the technical sessions with active participation from both industry and academia. ”



# Exhibition Opportunities

Save with Early Bird rates and confirm your package by 28 April 2023.



## PREMIER Package

**Early Bird Rate**  
**USD 15,000** per booth  
 (Normal Rate: USD 16,000)

### BENEFITS

#### Branding

- Company/Product Listing in the digital Conference Programme\*\*\*\*

#### Booth

- 18 sqm display style exhibition booth with pre-build back wall

#### Event Access

- Two (2) complimentary Full Conference registrations\*
- Four (4) complimentary Exhibitor registrations\*\*
- One Hundred (100) Exhibition Visitor registrations\*\*\*

#### Discount

- Group Registration discount

### DISPLAY STYLE EXHIBITION BOOTH ENTITLEMENTS

- 6m x 3m display style exhibition booth
- Back wall with customised graphics
- Flooring with carpet
- One (1) 2m x 1m storeroom
- One (1) wall-mounted 50-inch TV
- One (1) timber information counter with customised front graphics
- Three (3) LED downlights
- Two (2) power points
- One (1) round table
- Four (4) easy armchairs
- One (1) barstool
- One (1) brochure rack
- One (1) waste paper basket

## ENHANCED Package

**Early Bird Rate**  
**USD 8,000** per booth  
 (Normal Rate: USD 8,500)

### BENEFITS

#### Branding

- Company/Product Listing in the digital Conference Programme\*\*\*\*

#### Booth

- 9 sqm display style exhibition booth with pre-build back wall

#### Event Access

- One (1) complimentary Full Conference registration\*
- Two (2) complimentary Exhibitor registrations\*\*
- Eighty (80) Exhibition Visitor registrations\*\*\*

#### Discount

- Group Registration discount

### DISPLAY STYLE EXHIBITION BOOTH ENTITLEMENTS

- 3m x 3m display style exhibition booth
- Back wall with customised graphics
- Flooring with carpet
- One (1) wall-mounted 42-inch TV
- One (1) timber information counter with customised front graphics
- Two (2) LED downlights
- One (1) power point
- One (1) round table
- Two (2) easy armchairs
- One (1) barstool
- One (1) brochure rack
- One (1) waste paper basket

## STANDARD Package

**Early Bird Rate**  
**USD 4,750** per booth  
 (Normal Rate: USD 5,000)

### BENEFITS

#### Branding

- Company/Product Listing in the digital Conference Programme\*\*\*\*

#### Booth

- 9 sqm shell scheme exhibition booth

#### Event Access

- Two (2) complimentary Exhibitor registrations\*\*
- Fifty (50) Exhibition Visitor registrations\*\*\*

#### Discount

- Group Registration discount

### SHELL SCHEME EXHIBITION BOOTH ENTITLEMENTS

- 3m x 3m shell scheme booth
- 2.5mH wall partition with white laminated in-fill panels
- Overhead fascia panel with company logo, company name and booth number
- Two (2) spotlights
- One (1) power point
- One (1) information desk
- Two (2) easy arm chairs
- One (1) waste paper basket

### Notes:

\* **Full Conference Registration** includes access to the Opening and Keynote Session, Executive Plenary Sessions, Indonesia Spotlight Sessions, Panel Sessions, Technical Sessions, Knowledge Sharing ePoster Sessions, Exhibition, Daily Coffee Breaks, Daily Networking Luncheons, Welcome Reception (if any), and one (1) Conference Digital Proceedings.

\*\* **Exhibitor Registration** includes access to the Exhibition, Knowledge Sharing ePoster Sessions, Daily Networking Luncheons, Daily Coffee Breaks and Welcome Reception (if any).

\*\*\* **Exhibition Visitor Registration** includes access to the Exhibition, Knowledge Sharing ePoster Sessions.

\*\*\*\* **Exhibitors** will be acknowledged in the digital Conference Preview (if confirmed by 28 April 2023) and digital Conference Programme (if confirmed by 15 September 2023).





# Exhibition Opportunities

Save with Early Bird rates and confirm your package by 28 April 2023.

## SPACE ONLY

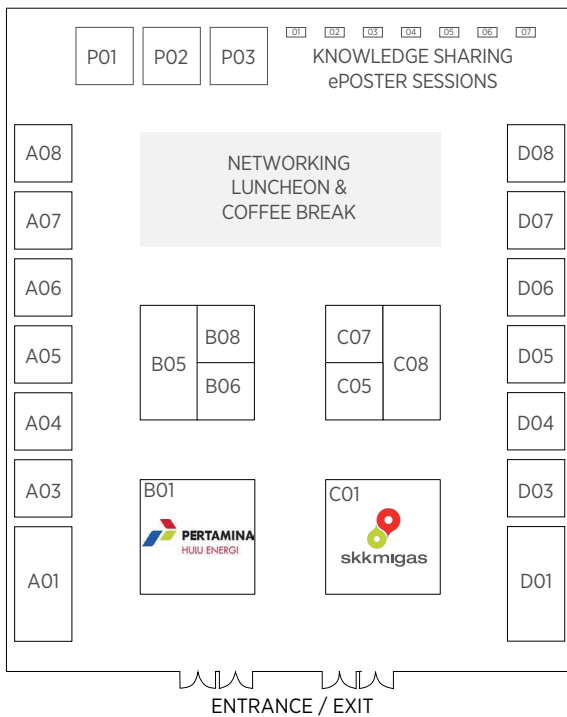
**Early Bird Rate**  
**USD 21,600** per 36 sqm space  
 (Normal Rate: USD 23,400)

### BENEFITS

- Branding**
  - Company/Product Listing in the digital Conference Programme\*\*\*\*
- Booth**
  - 36 sqm space for custom build booth
- Event Access**
  - Eight (8) complimentary Exhibitor registrations\*\*
  - Two hundred (200) Exhibition Visitor registrations\*\*\*

## Exhibition Floor Plan

Ballroom 2, Ground Floor



## Sample Booth Displays



Sample of 18 sqm display style exhibition booth (Premier Package)



Sample of 9 sqm display style exhibition booth (Enhanced Package)

**BOOK NOW** >

- 1 Review all exhibit information carefully.
- 2 Select your booth location and package preference.
- 3 Complete and return the Exhibit Space Reservation Contract.

Book your space now at SPE/IATMI APOGCE. For more information, contact:

**Winston Teh**  
 Sales Manager & Team Lead, Asia Pacific  
 Tel: +603 2182 3112  
 Email: wteh@spe.org





Society of Petroleum Engineers

## APPLICATION/CONTRACT FOR EXHIBIT SPACE

This is an application for exhibit space at the **SPE/IATMI Asia Pacific Oil & Gas Conference and Exhibition** (“Event”), which will become a binding contract (“Contract”) if the undersigned company (“Exhibitor”) satisfies the **Society of Petroleum Engineers** (“SPE”) exhibitor requirements and if the application is accepted by SPE. The undersigned company does hereby make application to participate as an Exhibitor in the Event which will be held on **10 – 12 October 2023** at the **Hotel Mulia Senaya** in **Jakarta, Indonesia**. Exhibitor requests SPE to reserve exhibit space for their use at the Exhibition. Specific booth(s) will be assigned based on first-come, first-served basis. By signing this application, the Exhibitor agrees to abide by the Exhibit Terms & Conditions mentioned overleaf and the Exhibitor Services Manual (“ESM”) of the Event, hereinafter collectively referred to as ‘Terms and Conditions’.

EXHIBITOR INFORMATION					
Company Name					
Mailing Address					
City			State/Province		
Postal Code			Country		
Office Phone		Office Fax			Company URL
First Name			Last Name/Family Name		
Job Title			Email Address		
Direct Line			Mobile Phone		
Description of Product and/or services to be showcased.					
Companies from whom we desire booth separation. (SPE will make every effort to accommodate your request)					
I would like to receive updates on products, services and events from SPE. <input type="checkbox"/> Yes <input type="checkbox"/> No					
If yes, your information will be used in accordance with SPE Privacy Policy and you can unsubscribe at any time by sending your request to <a href="mailto:spekl@spe.org">spekl@spe.org</a>					

EXHIBIT SPACE APPLICATION			
<b>Preferred Booth Locations:</b> All 3 preferred stand locations MUST be completed. If all 3 preferred locations are not available, SPE reserves the right to place the exhibitor in a like configuration in the best available location.			
1.	2.	3.	
Booth Type	Early Bird Rate (Before 28 April 2023)	Standard Rate (After 28 April 2023)	Total (USD)
Space Only (36 sqm)	USD 21,600 per booth	USD 23,400 per booth	
Premier Package (18 sqm)	USD 15,000 per booth	USD 16,000 per booth	
Enhanced Package (9 sqm)	USD 8,000 per booth	USD 8,500 per booth	
Standard Package (min. 9 sqm)	USD 4,750 per booth	USD 5,000 per booth	
		<b>TOTAL AMOUNT</b>	<b>USD</b>

PAYMENT SCHEDULE
50% due in 30 days after invoicing
100% due on or before 12 July 2023

SPE Contact:  
**Winston Teh**, Sales Manager & Team Lead, Asia Pacific  
**Society of Petroleum Engineers (SPE)**  
 Telephone: +60 3 2182 3112 Email: [wteh@spe.org](mailto:wteh@spe.org)

PAYMENT METHODS
<input type="checkbox"/> <b>Telegraphic Transfer</b> Bank details will be provided in the invoice.
<input type="checkbox"/> <b>Credit Card</b> SPE accepts American Express, Visa, MasterCard and Diners Club and payment will be processed in US Dollars only. You will receive an email with instruction on securely submitting your payment will be provided.

The Individual (“Authorized Representative”) signing this Contract warrants that i) he/she has the requisite authority to bind contractually the organisation applying for exhibit space and ii) the product sought to be exhibited qualifies for the exhibition. If SPE later determines in its sole discretion that such product does not qualify for the exhibition, SPE can cancel the space and Contract without any refund and liability to the Exhibitor.

ACCEPTED BY (Exhibitor MUST Sign Here):		
Authorized Representative Signature	Full Name and Job Title	Date

THE TERMS AND CONDITIONS PRINTED OVERLEAF SHALL FORM AN INTEGRAL PART OF THIS CONTRACT



## EXHIBIT TERMS & CONDITIONS

### 1. CHARACTER

The Event is undertaken primarily for the technical education of participants. To provide the best possible atmosphere to discuss the technical application of the equipment and services displayed, each exhibitor agrees as follows:

- a. To exhibit only products of their own manufacture, represents or distributes comprising materials, equipment, apparatus, systems, services, and other component products applicable to advancing the engineering and scientific knowledge and development/refining of energy and environmental resources; and
- b. To exhibit such products or services in a tasteful manner so as to describe and depict the advantages of using such products or services.

### 2. RESERVATION OF RIGHTS

SPE reserves the right, in its sole and unfettered discretion, to:

- a. determine the eligibility of Exhibitors, exhibits, and products displayed for the Event;
- b. reject, prohibit, or remove exhibits or Exhibitors which SPE considers objectionable, inappropriate, disruptive, or offensive to SPE, other Exhibitors, or Event attendees;
- c. change or modify the layout of the Event and/or relocate exhibits or Exhibitors;
- d. cancel, in whole or in part, the Event due to an event beyond the reasonable control of SPE making it impossible, illegal or commercially impracticable to perform its obligation under this Contract - including, but not limited to explosion, fire, lightning, utility interruption, flood, weather, epidemic, hurricane, tornado, earthquake or other Acts of God, or any law, ordinance, rule or regulation, war, acts of public enemies, strikes, riots, or civil disturbances ("Force Majeure Event");
- e. change, within reasonable limits, the date, location, and duration of the Event; without any liability to SPE, SPE Sponsoring Organisations, their respective officers, directors, employees, agents, and each of them;
- f. from time to time to establish and amend or modify any regulations governing use of the facility and the Event; and
- g. determine whether an Exhibitor has violated any Exhibit Regulations or other Exhibit rules.

### 3. PAYMENT TERMS

- a. Upon receipt of the Contract, an invoice will be issued to the Exhibitor. The exhibition space will only be secured upon submittal of the Contract and payment of required deposit.
- b. 50% deposit must be paid within thirty (30) days of invoicing to secure the exhibition space.
- c. The remaining 50% of the exhibition space costs is due ninety (90) days prior to the Event. If a participant has contracted within ninety (90) days of the Event, full payment is required with submittal of Contract. SPE reserves the right to cancel and reassign any Exhibit space for which an invoice remains unpaid for more than thirty (30) days.
- d. No Exhibitor will be allowed to begin move-in operations until a duly executed Contract and full payment have been received by SPE.

### 4. CANCELLATION/SPACE REDUCTION

- a. Cancellation must be notified in writing to SPE. The date upon which the notice of cancellation is received shall apply as the official date of cancellation. Upon the Exhibitor notification of cancellation, SPE has the right to resell the space vacated.
- b. In the event of cancellation by the Exhibitor, SPE shall have the right to impose cancellation penalty as following:
  - i. If cancelled more than ninety (90) prior to the Event, the cancellation penalty shall be 50% of the total cancelled Exhibit space costs.
  - ii. If cancelled within ninety (90) days or less prior to the Event, the cancellation penalty shall be 100% of the total Exhibit space costs.
  - iii. If an Exhibitor cancels with an outstanding balance due, the Exhibitor remains responsible for the entire balance due. SPE may recover from the Exhibitor all costs relating to action taken to recover the amount owing for the exhibition space, including without limitation any legal costs on a full indemnity basis. The Exhibitor will not be permitted to participate in future SPE events until all outstanding balances are paid.
- c. After space has been confirmed and accepted, a reduction in space is considered a cancellation and will be governed by the same policies as outlined in Clause 4b. Reduction in space can result in relocation of Exhibit space at SPE's discretion.
- d. No-Show Ruling: If the Exhibitor fails to utilise the Exhibit space and/or the space is vacated at the time of the published deadline for completion of booth setup/move-in, SPE reserves the right to consider the space to be cancelled and vacated. All requests for booth setup/move-in beyond the published booth setup/move-in completion deadline must be submitted to SPE in writing. Approval for late booth setup/move-in requests are at the discretion of SPE. If notification is not made in writing, SPE reserves the right to resell the cancelled space and the Contract will become null and void.
- e. Should SPE postpone the event and reschedule it within 6 months of its current dates, SPE will carry over the exhibit space package to the rescheduled event. Should the client decline to participate during the rescheduled event, SPE will provide the Exhibitor with a credit note for 100% of the total exhibit space costs in SPE/IATMI APOGCE 2023 Application/Contract for Exhibit Space, to be applied to any SPE Asia Pacific events held before 31 December 2024.
- f. Should SPE cancel SPE/IATMI APOGCE 2023 and neither hold it during the current scheduled dates or any time within 6 months after these dates, then SPE will provide the exhibitor with a 100% credit note for any SPE Asia Pacific events held before 31 December 2024 or a refund at 90% of the total exhibit space costs of the SPE/IATMI APOGCE 2023 booking.
- g. In case that SPE decides that SPE/IATMI APOGCE 2023 needs to be converted into a virtual event without an in-person exhibition and/or conference, then Exhibitors will be offered a 100% credit note for Virtual SPE/IATMI APOGCE 2023, or any SPE Asia Pacific events held before 31 December 2024, or a 90% refund of the total exhibit space costs of the SPE/IATMI APOGCE 2023 booking.

### 5. ASSIGNMENT/SUBLETTING SPACE

Exhibitor shall not assign, sublet or appoint the whole or any part of the space allotted to them, nor permit any other person or party to exhibit therein, any other goods, apparatus, etc., not manufactured or distributed by the Exhibitor in the regular course of business except with prior written consent from SPE.

### 6. EXHIBIT SPACE

- a. Exhibit space must be manned by a representative during all times when the Event is officially open. Exhibit space must be maintained in a neat and orderly manner throughout the Event.
- b. The Exhibitor acknowledges that he/she shall only be entitled to use contractors other than the Official Stand Contractor appointed by SPE to erect his own stand, with prior written consent from SPE.
- c. In deference to fellow exhibitors and to the professional people who constitute the Exhibit audience, the Exhibitor is specifically prohibited from employing any carnival-type attraction, animal or human, or from operating such noise-creating devices as bells, horns, or megaphones. Costumed personnel must be appropriately clad and must remain within the Exhibitor's booth space except when necessarily arriving and leaving the stand or exhibit area. NOTE: BALLOONS AND STICKERS ARE PROHIBITED IN THE EXHIBITION AREAS (HANDOUTS WITH ADHESIVE BACKING THAT ADHERE OR CAUSE ADHESION ARE CONSIDERED STICKERS).
- d. SPE reserves the right to prohibit any Exhibit or part thereof that in their opinion violates this Contract or that is in other ways not suitable to and in keeping with the technical educational character and spirit of the Event.
- e. SPE shall be responsible for the control of the Exhibit areas. Exhibitors are responsible for the supervision of their stands. The decision of SPE is final and decisive on any questions not covered in the foregoing terms and conditions.
- f. The Exhibitor must comply in all respects with the requirements of every appropriate authority, with the terms of agreement by which SPE may occupy the premises, and the policies of insurance effected by SPE.

### 7. LIMITATION OF LIABILITY

SPE may be held liable for loss, injury or damages sustained by the Exhibitor or the Exhibitor's personnel (i.e. the Exhibitors' agents, servants, invitees, guests or employees) only to the extent such loss, injury or damages is solely caused by the gross negligence or willful misconduct of SPE or its agents or employee and not otherwise. SPE shall not be responsible for any loss of business, loss of profits, injury, damage or expense or whatever nature that the Exhibitor may suffer due to Event cancellation as a result of a Force Majeure Event or other conditions that render the Event impracticable in SPE's sole determination. In no event will SPE's liability exceed the amount paid to SPE by the Exhibitor under this Contract. Under no circumstances will SPE be liable to the Exhibitor for indirect, incidental, consequential, special or exemplary damages (even if SPE has been advised of the possibility of such damages) arising from any provision of this Contract, including but not limited to, the exercise by SPE of any of its rights under this Contract.

### 8. INDEMNIFICATION

Exhibitor shall defend, indemnify and hold harmless SPE, its officers, directors, employees, agents and each of them, with respect to any claims, suits, damages, liabilities, losses, expenses and costs (including any legal costs) ("Claims") which SPE, its officers, directors, employees, agents and each of them may suffer or be subject to, and which are in any way connected with the Contract or the presence of the Exhibitor, the Exhibitor's personnel or any Exhibitor Appointed Contractor ("EAC") at the Event; provided, however, that the Exhibitor's duty to indemnify, defend and hold harmless shall not extend to Claims, as are solely caused by the gross negligence or willful misconduct of SPE, its agents or employees. The terms of this provision shall survive the termination or expiration of this Contract.

### 9. INSURANCE

Exhibitor agrees and understand that insurance for fire, public liability and theft must be taken out by the Exhibitor at its own expense. The insurance is to cover the full period of occupancy of the premises by the Exhibitor, its agents and employees.

### 10. EXHIBITOR SERVICES

- a. To ensure the continuation of smooth booth setup/move-in, dismantling, and operation during the Event, Official Contractors will be appointed. Exhibitors are urged to obtain required labour and services from the Official Contractors. A complete list of Official Contractors and available services will be provided in the Exhibitor Services Manual ("ESM").
- b. Approximately four (4) months prior to the Event, SPE will provide the ESM to all Exhibitors. This manual includes information integral to participation at the Event, including, but not limited to additional exhibit rules and regulations, operational schedule, travel and accommodation, emergency and evacuation procedures, Official Contractors' order forms, registration, shipping and drayage, utilities and building services, exhibit display rules, etc.
- c. Plans for specially built stands or displays (if any) other than those constructed from Stand Package must be submitted by the Exhibitor to SPE for acceptance before construction is ordered.

### 11. TAXES

Exhibition space costs are made free and clear of, and without any deduction or withholding for and on account of, any taxes, duties or other deductions. Any such deduction or withholding, if required by the laws of any country are the sole responsibility of the Exhibitor.

### 12. AMENDMENTS

Any and all matters and questions not specifically covered by the Terms and Conditions in this Contract shall be subject to the decision of SPE and may be amended at any time by SPE in the overall best interest of the exhibition and notice thereof shall be binding on the Exhibitors equally with the foregoing in this Contract.

### 13. PRIVACY POLICY

SPE cares about the protection of your personal information. SPE's Privacy Policy describes your rights and choices regarding the personal information that you provide to us. SPE's Privacy Policy describes the practices regarding how SPE, through its affiliated corporate entities, collects, uses, discloses, or transfers the personal information that you share with us or that we collect about you when you become an SPE member, attend one of our events or visit our websites, or use our mobile applications. Please visit our website at: [www.spe.org/about/privacypolicy.php](http://www.spe.org/about/privacypolicy.php) for further details on SPE's Privacy policy.

### GOVERNING LAW AND JURISDICTION

14. This Contract will be construed and enforced in accordance with the laws of the State of Texas. All disputes arising out of or in connection with this Contract shall be referred to exclusive jurisdiction to the federal and state courts of Collin County, Texas.



## Sponsorship Opportunities

Sponsorship opportunities have been designed to offer maximum exposure and visibility for organisations. For a cost-effective method to strengthen your brand identity and enhance your company's image at the conference, we offer a variety of sponsorship items.

We appreciate your generous support and request that you confirm your preferred sponsorship package as soon as possible. Sponsorship items are limited and available on a first-come first-served basis.

For the latest information and to discuss your requirements, please contact:

**Winston Teh**, Sales Manager & Team Lead, Asia Pacific

Tel: +603 2182 3112 or email: [wteh@spe.org](mailto:wteh@spe.org)

### Sponsorship Summary

Sponsorship Category	Value (USD)
Principal Sponsor	35,000
Opening Session	SOLD
Platinum Sponsor	20,000
Gold Sponsor	15,000
Lanyards	10,000
Educational Programmes	10,000
Conference Bags	9,000
Networking Luncheon and Coffee Breaks - Day 1 (10 October)	9,000
Networking Luncheon and Coffee Breaks - Day 2 (11 October)	9,000
ePoster Stations and Audio Visual Equipment	8,000
Silver Sponsor	8,000
Welcome Reception - Day 1 (10 October)	8,000
Conference Umbrellas	7,000
Directional Signage	7,000
Networking Luncheon and Coffee Breaks - Day 3 (12 October)	7,000
Water Bottles and Stations	7,000
Conference Caps	6,500
Digital Conference Programme and Mobile App	6,000
Conference Digital Proceedings	5,500
Conference Writing Pads and Pens	SOLD
Exhibition Visitor Registration	5,000

#### Notes:

\* **Full Conference Registration** includes access to the Opening Session, Executive Plenary Sessions, Panel Sessions, Technical Sessions, Knowledge Sharing ePoster Sessions, Exhibition, Daily Coffee Breaks, Daily Networking Luncheons, Welcome Reception (if any), and one (1) Conference Digital Proceedings.

\*\* **Exhibition Visitor Registration** includes access to the Exhibition and Knowledge Sharing ePoster Sessions.

\*\*\* **Sponsors** will be acknowledged in the digital Conference Preview (if confirm by 28 April 2023), digital Conference Programme (if confirm by 15 September 2023).

## Sponsorship Items

### Principal Sponsor

**USD 35,000 per sponsor**

The sponsor will receive:

#### Branding

- Recognised as a Principal Sponsor.
- Company logo displayed at the Opening Session.
- Acknowledgement during the Opening Session.
- Company logo links to sponsor's website on selected event digital platforms including and not limited to event website, marketing materials and social media postings.
- Company logo in the digital Conference Preview\*\*\*, digital Conference Programme\*\*\* and onsite sponsor recognition board.
- One (1) full page ROP colour advertisement in the digital Conference Preview\*\*\*.
- One (1) full page ROP colour advertisement in the digital Conference Programme\*\*\*.
- One (1) digital advertisement to be displayed in the Mobile App header.
- One (1) conference bag insertion (insertion to be provided by sponsor).
- One (1) holding slide bearing the sponsor's company logo projected on the screen in all conference session rooms.

#### Event Access

- Ten (10) complimentary Full Conference registrations\*.
- Three hundred (300) Exhibition Visitor registrations\*\*.

#### Discount

- 20% discount on additional sponsorship items and exhibition booth.
- Group Registration discount.



## Sponsorship Items

### Opening Session

**USD 30,000 per sponsor**

The sponsor will receive:

- Company logo displayed at the Opening Session.
- Acknowledgement during the Opening Session.
- Company logo in the digital Conference Preview<sup>\*</sup>, digital Conference Programme<sup>\*\*</sup>, event website, Mobile App and onsite sponsor recognition board.
- Two (2) complimentary Full Conference registrations<sup>\*</sup>.

### Platinum Sponsor

**USD 20,000 per sponsor**

The sponsor will receive:

#### Branding

- Recognised as a Platinum Sponsor.
- Company logo links to sponsor's website on selected event digital platforms including and not limited to event website, marketing materials and social media postings.
- Company logo in the digital Conference Preview<sup>\*\*\*</sup>, digital Conference Programme<sup>\*\*\*</sup> and onsite sponsor recognition board.
- One (1) full page ROP colour advertisement in the digital Conference Preview<sup>\*\*\*</sup>.
- One (1) full page ROP colour advertisement in the digital Conference Programme<sup>\*\*\*</sup>.
- One (1) digital advertisement to be displayed in the Mobile App header.
- One (1) conference bag insertion (insertion to be provided by sponsor).
- One (1) holding slide bearing the sponsor's company logo projected on the screen in all conference session rooms.

#### Event Access

- Eight (8) complimentary Full Conference registrations<sup>\*</sup>.
- Two hundred (200) Exhibition Visitor registrations<sup>\*\*</sup>.

#### Discount

- 15% discount on additional sponsorship items and exhibition booth.
- Group Registration discount.

### Gold Sponsor

**USD 15,000 per sponsor**

The sponsor will receive:

#### Branding

- Recognised as a Gold Sponsor.
- Company logo links to sponsor's website on selected event digital platforms including and not limited to event website, marketing materials and social media postings.
- Company logo in the digital Conference Preview<sup>\*\*\*</sup>, digital Conference Programme<sup>\*\*\*</sup> and onsite sponsor recognition board.
- One (1) half page ROP colour advertisement in the digital Conference Preview<sup>\*\*\*</sup>.
- One (1) half page ROP colour advertisement in the digital Conference Programme<sup>\*\*\*</sup>.
- One (1) digital advertisement to be displayed in the Mobile App header.
- One (1) conference bag insertion (insertion to be provided by sponsor).

#### Event Access

- Five (5) complimentary Full Conference registrations<sup>\*</sup>.
- One hundred and fifty (150) Exhibition Visitor registrations<sup>\*\*</sup>.

#### Discount

- Group Registration discount.

### Lanyards

**USD 10,000 per sponsor**

The sponsor will receive:

- Company logo printed on the conference lanyards.
- Two (2) complimentary Full Conference registrations<sup>\*</sup>.
- Company logo in the digital Conference Preview<sup>\*\*\*</sup>, digital Conference Programme<sup>\*\*\*</sup>, event website, Mobile App and onsite sponsor recognition board.

#### Notes:

\* **Full Conference Registration** includes access to the Opening Session, Executive Plenary Sessions, Panel Sessions, Technical Sessions, Knowledge Sharing ePoster Sessions, Exhibition, Daily Coffee Breaks, Daily Networking Luncheons, Welcome Reception (if any), and one (1) Conference Digital Proceedings.

\*\* **Exhibition Visitor Registration** includes access to the Exhibition and Knowledge Sharing ePoster Sessions.

\*\*\* **Sponsors** will be acknowledged in the digital Conference Preview (if confirm by 28 April 2023), digital Conference Programme (if confirm by 15 September 2023).



## Sponsorship Items

### Educational Programmes

USD 10,000

Two educational programmes will be held in-conjunction with APOGCE 2023:

#### 1. Regional Student Paper Contest (Tuesday, 10 October 2023)

Regional undergraduate and postgraduate students are shortlisted to compete at this exciting event for the opportunity to secure SPE-sponsored participation at the 2024 international Student Paper Contest at ATCE.

#### 2. Energy4Me Teachers' and Education Day (Wednesday, 11 October 2023)

Energy4Me is an initiative to share fresh energy education teaching and learning methodologies with local high school teachers. Local high school students are introduced to the discipline of petroleum engineering and the industry through hands-on activities and meaningful sharing sessions by industry leaders and young professionals.

Each sponsor will receive:

- Acknowledgement during opening of each educational programme.
- Company logo displayed prominently at each educational programme.
- Opportunity for a senior representative of the sponsor(s) to deliver a 10-minute remarks at each educational programme.
- Two (2) complimentary Full Conference registrations\*.
- Company logo in the digital Conference Preview\*\*\*, digital Conference Programme\*\*\*, event website, Mobile App and onsite sponsor recognition board.

### Conference Bags

USD 9,000

The conference bags are distributed to all Full Conference delegates.

The sponsor will receive:

- Company logo printed on the conference bags.
- Complimentary one (1) conference bag insertion (insertion/item to be provided by sponsor).
- Two (2) complimentary Full Conference registrations\*.
- Company logo in the digital Conference Preview\*\*\*, digital Conference Programme\*\*\*, event website, Mobile App and onsite sponsor recognition board.

### Networking Luncheon and Coffee Breaks

USD 9,000 - Day 1 (Tuesday, 10 October 2023)

USD 9,000 - Day 2 (Wednesday, 11 October 2023)

USD 7,000 - Day 3 (Thursday, 12 October 2023)

Daily luncheons and coffee breaks will be provided to all Full Conference delegates. These luncheons and coffee break allow conference attendees the opportunity to network and offer the sponsor an avenue to demonstrate hospitality to conference attendees.

The sponsor of each luncheon and coffee break will receive:

- Signage with company logo displayed prominently at the networking luncheon and coffee break area.
- Two (2) complimentary Full Conference registrations\*.
- Company logo in the digital Conference Preview\*\*\*, digital Conference Programme\*\*\*, event website, Mobile App and onsite sponsor recognition board.

### ePoster Stations and Audio Visual Equipment

USD 8,000

The sponsor will receive:

- One (1) slide bearing sponsor's company logo projected on the screens in all conference sessions and functions rooms.
- Company logo on roll-up bunting displayed at ePoster area.
- Two (2) complimentary Full Conference Registrations\*.
- Company logo in the Conference Preview\*\*\*, Conference Programme\*\*\*, event website and onsite sponsor recognition board.

### Silver Sponsor

USD 8,000 per sponsor

The sponsor will receive:

#### Branding

- Recognised as a Silver Sponsor.
- Company logo links to sponsor's website on selected event digital platforms including and not limited to event website, marketing materials and social media postings.
- Company logo in the digital Conference Preview\*\*\*, digital Conference Programme\*\*\* and onsite sponsor recognition board.
- One (1) digital advertisement to be displayed in the Mobile App header.
- One (1) conference bag insertion (insertion to be provided by sponsor).

#### Event Access

- Two (2) complimentary Full Conference registrations\*.
- One hundred and fifty (100) Exhibition Visitor registrations\*\*.

#### Discount

- Group Registration discount.

#### Notes:

\* **Full Conference Registration** includes access to the Opening Session, Executive Plenary Sessions, Panel Sessions, Technical Sessions, Knowledge Sharing ePoster Sessions, Exhibition, Daily Coffee Breaks, Daily Networking Luncheons, Welcome Reception (if any), and one (1) Conference Digital Proceedings.

\*\* **Exhibition Visitor Registration** includes access to the Exhibition and Knowledge Sharing ePoster Sessions.

\*\*\* **Sponsors** will be acknowledged in the digital Conference Preview (if confirm by 28 April 2023), digital Conference Programme (if confirm by 15 September 2023).



## Sponsorship Items

### Welcome Reception

**USD 8,000 - Day 1 (Tuesday, 10 October 2023)**

The welcome reception allows all attendees the opportunity to network and offers the sponsor an avenue to demonstrate hospitality to all attendees.

The sponsor will receive:

- Acknowledgement during the Welcome Reception.
- Signage with company logo displayed prominently at the welcome reception area.
- An opportunity for a senior representative of the sponsor to deliver a 10-minute welcome message to reception attendees.
- Two (2) complimentary Full Conference registrations\*.
- Company logo in the digital Conference Preview\*\*\*, digital Conference Programme\*\*\*, event website, Mobile App and onsite sponsor recognition board.

### Conference Umbrellas

**USD 7,000**

Umbrellas will be inserted in the conference bags.

The sponsor will receive:

- Company logo printed on the umbrellas.
- Two (2) complimentary Full Conference registrations\*.
- Company logo in the digital Conference Preview\*\*\*, digital Conference Programme\*\*\*, event website, Mobile App and onsite sponsor recognition board.

### Directional Signage

**USD 7,000**

Signage will be placed onsite to direct attendees to various conference and function venues.

The sponsor will receive:

- Company logo on all onsite directional signage.
- Two (2) complimentary Full Conference registrations\*.
- Company logo in the digital Conference Preview\*\*\*, digital Conference Programme\*\*\*, event website, Mobile App and onsite sponsor recognition board.

### Water Bottles and Stations

**USD 7,000**

The sponsor will receive:

- Company logo printed on the water bottles and will be inserted in the conference bags.
- Company logo displayed at water stations.
- Two (2) complimentary Full Conference registrations\*.
- Company logo in the digital Conference Preview\*\*\*, digital Conference Programme\*\*\*, event website, Mobile App and onsite sponsor recognition board.

### Conference Caps

**USD 6,500**

Caps will be inserted into the conference bags provided to each conference delegate.

The sponsor will receive:

- Company logo printed on the caps.
- One (1) complimentary Full Conference registration\*.
- Company logo in the digital Conference Preview\*\*\*, digital Conference Programme\*\*\*, event website, Mobile App and onsite sponsor recognition board.

### Digital Conference Programme and Mobile App

**USD 6,000**

All attendees will receive a copy of the digital Conference Programme via the Mobile App, which will be available on all IOS and Android devices. The Mobile App will provide the most up-to-dated information about the conference.

The sponsor will receive:

- Company logo on the cover of the digital Conference Programme\*\*\*.
- One (1) full page ROP colour advertisement in the digital Conference Programme\*\*\*.
- One (1) splash / landing page advertisement in the Mobile App.
- One (1) digital advertisement to be displayed in the Mobile App header.
- One (1) complimentary Full Conference registration\*.
- Company logo in the digital Conference Programme\*\*\*, event website, Mobile App and onsite sponsor recognition board.

#### Notes:

\* **Full Conference Registration** includes access to the Opening Session, Executive Plenary Sessions, Panel Sessions, Technical Sessions, Knowledge Sharing ePoster Sessions, Exhibition, Daily Coffee Breaks, Daily Networking Luncheons, Welcome Reception (if any), and one (1) Conference Digital Proceedings.

\*\* **Exhibition Visitor Registration** includes access to the Exhibition and Knowledge Sharing ePoster Sessions.

\*\*\* **Sponsors** will be acknowledged in the digital Conference Preview (if confirm by 28 April 2023), digital Conference Programme (if confirm by 15 September 2023).



## Sponsorship Items

### Conference Digital Proceedings

USD 5,500

The Conference Digital Proceedings contain the technical papers presented at the conference and will be distributed to all Full Conference delegates.

The sponsor will receive:

- Company logo in Conference Digital Proceedings emailer.
- Company logo and acknowledgment as “Conference Digital Proceedings Sponsor” on holding slides in conference session rooms.
- One (1) complimentary Full Conference registration\*.
- Company logo in the digital Conference Preview\*\*\*, digital Conference Programme\*\*\*, event website, Mobile App and onsite sponsor recognition board.

### Exhibition Visitor Registration

USD 5,000

The sponsor will receive:

- Company logo on the Exhibition Visitor Registration web page.
- Company logo on digital visitor promotional materials.
- One (1) complimentary Full Conference Registration\*.
- Company logo in the digital Conference Preview\*\*\*, digital Conference Programme\*\*\*, event website, Mobile App and onsite sponsor recognition board.

### Conference Writing Pads and Pens

USD 5,500

A conference writing pad and pen will be inserted into the conference bags provided to each conference delegate.

The sponsor will receive:

- Company logo printed on the writing pads and pens.
- One (1) complimentary Full Conference registration\*.
- Company logo in the digital Conference Preview\*\*\*, digital Conference Programme\*\*\*, event website, Mobile App and onsite sponsor recognition board.

## Customised Sponsorship Package

Sponsoring the SPE/IATMI APOGCE is a unique way to raise your organisation’s profit and brand awareness within the oil and gas industry. Our sponsorship packages are flexible and may be customised to give your organisation targeted exposure and increase your presence at the conference.

For the latest information and to discuss your requirements, please contact:

**Winston Teh**

Sales Manager & Team Lead, Asia Pacific

Tel: +603 2182 3112 or email: [wteh@spe.org](mailto:wteh@spe.org)

**Notes:**

\* **Full Conference Registration** includes access to the Opening Session, Executive Plenary Sessions, Panel Sessions, Technical Sessions, Knowledge Sharing ePoster Sessions, Exhibition, Daily Coffee Breaks, Daily Networking Luncheons, Welcome Reception (if any), and one (1) Conference Digital Proceedings.

\*\* **Exhibition Visitor Registration** includes access to the Exhibition and Knowledge Sharing ePoster Sessions.

\*\*\* **Sponsors** will be acknowledged in the digital Conference Preview (if confirm by 28 April 2023), digital Conference Programme (if confirm by 15 September 2023).







Society of Petroleum Engineers **SPONSORSHIP CONTRACT**

This is a sponsorship contract ("Contract") at the **SPE/IATMI Asia Pacific Oil & Gas Conference and Exhibition** ("Event"), which will become a binding contract if the potential sponsor satisfies and agrees to **Society of Petroleum Engineers** ("SPE") sponsorship benefits stated in the Exhibit Prospectus and Sponsorship Opportunities brochure, and Sponsorship Terms & Conditions as set forth in this contract. The undersigned company ("Sponsor") does hereby request a sponsorship in the Event which will be held **10 – 12 October 2023** at the **Hotel Mulia Senayan** in **Jakarta, Indonesia**. The individual ("Authorised Representative") signing this contract represents and warrants that he/she has the requisite authority to execute this binding contract on behalf of the Sponsor.

SPONSOR INFORMATION					
Company Name					
Mailing Address					
City			State/Province		
Postal Code			Country		
Office Phone	Office Fax		Company URL		
First Name (Forename)			Last Name (Surname)		
Job Title			Email Address		
Direct Line			Mobile Phone		
<b>I would like to receive updates on products, services and events from SPE.</b> <input type="checkbox"/> Yes <input type="checkbox"/> No If yes, your information will be used in accordance with SPE Privacy Policy and you can unsubscribe at any time by sending your request to <a href="mailto:spekl@spe.org">spekl@spe.org</a>					

SPONSORSHIP OPPORTUNITIES					
Sponsorship Category	Value (USD)	Tick (✓)	Sponsorship Category	Value (USD)	Tick (✓)
Principal Sponsor	USD 35,000		Welcome Reception - Day 1 (10 October)	USD 8,000	
Opening Session	USD 30,000		Conference Umbrellas	USD 7,000	
Platinum Sponsor	USD 20,000		Directional Signage	USD 7,000	
Gold Sponsor	USD 15,000		Networking Luncheon and Coffee Breaks - Day 3 (12 October)	USD 7,000	
Educational Programmes	USD 10,000		Water Bottles and Stations	USD 7,000	
Lanyards	USD 10,000		Conference Caps	USD 6,500	
Conference Bags	USD 9,000		Digital Conference Programme and Mobile App	USD 6,000	
Networking Luncheon and Coffee Breaks - Day 1 (10 October)	USD 9,000		Conference Digital Proceedings	USD 5,500	
Networking Luncheon and Coffee Breaks - Day 2 (11 October)	USD 9,000		Conference Writing Pads and Pens	USD 5,500	
ePoster Stations and Audio Visual Equipment	USD 8,000		Exhibition Visitor Registration	USD 5,000	
Silver Sponsor	USD 8,000				
			<b>TOTAL SPONSORSHIP AMOUNT</b>	<b>USD</b>	

PAYMENT SCHEDULE
50% due in 30 days after invoicing 100% due on or before 12 July 2023

SPE Contact:  
**Winston Teh**, Sales Manager & Team Lead, Asia Pacific  
**Society of Petroleum Engineers (SPE)**  
 Telephone: +60 3 2182 3112 Email: [wteh@spe.org](mailto:wteh@spe.org)

PAYMENT METHODS
<input type="checkbox"/> <b>Telegraphic Transfer</b> Bank details will be provided in the invoice.
<input type="checkbox"/> <b>Credit Card</b> SPE accepts American Express, Visa, MasterCard and Diners Club and payment will be processed in US Dollars only. You will receive an email with instruction on securely submitting your payment will be provided.

ACCEPTED BY (Sponsor MUST Sign Here):		
Authorised Representative Signature	Full Name and Job Title	Date

THE TERMS & CONDITIONS PRINTED OVERLEAF SHALL FORM AN INTEGRAL PART OF THIS CONTRACT



## SPONSORSHIP TERMS & CONDITIONS

### 1. Company Logo and Advertisement (If any)

- a. Company logo and advertisement (if any) specifications information and submission deadlines will be sent to the Sponsor once sponsorship is confirmed.
- b. It is the responsibility of the Sponsor to adhere to the company logo and advertisement (if any) specifications information and submission deadlines provided, as it specifically relates to submittal of company logo to be used in promotion of the sponsorship.

### 2. Payment Terms

- a. Upon receipt of the signed Contract, an invoice will be issued to the Sponsor. The sponsorship will only be secured upon submittal of the Contract and payment of required deposit.
- b. 50% deposit must be paid within thirty (30) days of invoicing to secure the sponsorship.
- c. The remaining 50% of the sponsorship amount is due ninety (90) days prior to the event. If a participant has contracted a sponsorship within ninety (90) days of the event, full payment is required with submittal of Contract.
- d. Payment may be made via telegraphic transfer or credit card.

### 3. Cancellation

- a. Cancellation must be notified in writing. The date upon which the notice of cancellation is received shall apply as the official date of cancellation. Upon Sponsor notification of cancellation, SPE has the right to resell the sponsorship item(s) forfeited.
- b. 50% penalty on the Sponsorship Amount shall be imposed on cancellation notice received on or more than ninety (90) days prior to the Event.
- c. 100% penalty on the Sponsorship Amount shall be imposed on cancellation notice received less than ninety (90) days prior to the Event.
- d. If a Sponsor cancels with an outstanding balance due, the Sponsor remains responsible for the entire balance due. SPE may recover from the Sponsor all costs relating to action taken to recover the amount owing for sponsorship, including without limitation any legal costs. The Sponsor will not be permitted to participate in future SPE events until all outstanding balances are paid.
- e. Should SPE postpone the event and reschedule it within 6 months of its current dates, SPE will carry over the sponsorship package to the rescheduled event. Should the client decline to participate during the rescheduled event, SPE will provide the client with a credit note 100% of the total sponsorship costs in SPE/IATMI APOGCE 2023 Sponsorship Contract to be applied to any SPE Asia Pacific events held before 31 December 2024.
- f. Should SPE cancel SPE/IATMI APOGCE 2023 and neither hold it during the current scheduled dates or any time within 6 months after these dates, then SPE will provide the Sponsor with a 100% credit note for any SPE Asia Pacific events held before 31 December 2024 or refund at 90% of the total sponsorship costs of the SPE/IATMI APOGCE 2023 booking.
- g. In case that SPE decides that SPE/IATMI APOGCE 2023 needs to be converted into a virtual event without an in-person conference and/or exhibition, then clients will be offered a 100% credit note for Virtual SPE/IATMI APOGCE 2023, or any SPE Asia Pacific events held before 31 December 2024, or 90% refund of the total sponsorship cost of the SPE/IATMI APOGCE 2023 booking.

### 4. Taxes

Sponsorship amount are made free and clear of, and without any deduction or withholding for and on account of, any taxes, duties or other deductions. Any such deduction or withholding, if required by the laws of any country are the sole responsibility of the Sponsor.

### 5. Amendments and Assignment

Any and all matters and questions not specifically covered by the Terms and Conditions in this Contract shall be subject to the decision of SPE and may be amended at any time by SPE in the overall best interest of the sponsorship and notice thereof shall be binding on the sponsors equally with the foregoing in this Contract. This Contract may not be assigned by Sponsor without the written permission of SPE.

### 6. Limitation of Liability

SPE may be held liable for loss, injury or damages sustained by the Sponsor or the Sponsor's personnel (i.e. the Sponsor's agents, servants, invitees, guests or employees) only to the extent such loss, injury or damages is solely caused by the gross negligence or wilful misconduct of SPE or its agents or employee and not otherwise. SPE shall not be responsible for any loss of business, loss of profits, injury, damage or expense or whatever nature that the Sponsor may suffer due to Event cancellation as a result of a Force Majeure Event or other conditions that render the Event impracticable in SPE's sole determination. In no event will SPE's liability exceed the amount paid to SPE by the Sponsor under this Contract. Under no circumstances will SPE be liable to the Sponsor for indirect, incidental, consequential, special or exemplary damages (even if SPE has been advised of the possibility of such damages) arising from any provision of this Contract, including but not limited to, the exercise by SPE of any of its rights under this Contract.

### 7. Indemnification

Sponsor shall defend, indemnify and hold harmless SPE, its officers, directors, employees, agents and each of them, with respect to any claims, suits, damages, liabilities, losses, expenses and costs (including any legal costs) ("Claims") which SPE, its officers, directors, employees, agents and each of them may suffer or be subject to, and which are in any way connected with the Contract or the presence of the Sponsor, the Sponsor's personnel or any Sponsor Appointed Contractor ("EAC") at the Event; provided, however, that the Sponsor's duty to indemnify, defend and hold harmless shall not extend to Claims, as are solely caused by the gross negligence or wilful misconduct of SPE, its agents or employees. The terms of this provision shall survive the termination or expiration of this Contract.

### 8. Privacy Policy

SPE cares about the protection of your Personal Information. This Policy describes your data subject rights and choices regarding the Personal Information that you provide to us. SPE Privacy Policy describes the information practices regarding how the SPE, through its affiliated corporate entities, collects, uses, discloses, or transfers the Personal Information that you share with us or that we collect about you when you become an SPE member, attend one of our events or visit our websites, or use our mobile applications. Please visit our website at [www.spe.org/about/privacypolicy.php](http://www.spe.org/about/privacypolicy.php) for further details on SPE Privacy policy.

### 9. Force Majeure and Termination

Should any act, event or occurrence beyond the reasonable control of the parties, including but not limited to, acts of God, terrorism, war (whether declared or otherwise), riots, forces of nature, action or inaction by a government agency, government regulations or advisories, disaster, threatened or actual strikes (other than strikes of venue's employees), civil disorders, curtailment of transportation or transportation facilities, political or social disturbance, or a Public Health Emergency of International Concern, outbreaks of disease, epidemics, or pandemics, including but not limited to those declared by the World Health Organisation that would make the event impossible, illegal, commercially impractical, or ill-advised for either party to perform its obligations under this Contract, in whole or in part, both SPE or Sponsor shall not be held in breach of their sponsorship obligations.

### 10. Governing Law and Jurisdiction

This Contract will be construed and enforced in accordance with the laws of the State of Texas. All disputes arising out of or in connection with this Contract shall be referred to exclusive jurisdiction to the federal and state courts of Collin County, Texas.

### 11. Disclaimer

- a. SPE reserves the right to change the Event date(s), venue or to cancel the Event should circumstance beyond its control arises.
- b. SPE will not be liable to you for any damages, costs, losses or expenses of any kind incurred or suffered by the Sponsor as a result of or in relation to SPE modifying, postponing or cancelling the Event or any part of the Event.
- c. The Sponsor acknowledges and agrees that by signing the Contract, the Sponsor accepts these Terms & Conditions and agrees to be bound by them.



## Contacts

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Visit [go.spe.org/23APOGC](https://go.spe.org/23APOGC) for more information about APOGCE 2023



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