



Sign up before 15 January 2016 for the Super Early Bird Discount!

Society of Petroleum Engineers

8 - 9 March 2016 | Kuala Lumpur, Malaysia

Petroleum Economics - Optimising Value throughout the Asset Life Cycle

To find out more about group registrations please contact us at spekl@spe.org

TECHNICAL PROGRAMME COMMITTEE

CO-CHAIRPERSONS

Abdul Jalil Zainul
Head Petroleum Economic
Malaysia Petroleum Management
PETRONAS

Azlan Kassim
Head, Petroleum Economic
Schlumberger

MEMBERS

Prabhat Agrawal
Principal Consultant
Baker Hughes Inc.

Eva Fadlila
Economics Analyst
Pertamina Algeria

David Gurney
Advisor Business Development Unit
**Kuwait Foreign Petroleum Exploration
Company (KUFPEC)**

Lyrna Esmeralda-Hewitt
Senior Petroleum Economist
Senergy Oil & Gas (Singapore) Pte. Ltd.

Darwis Husain
Custodian, Petroleum Economic
PETRONAS Carigali Sdn. Bhd.

Hiroshi Okabe
Director, Planning Division,
Business Strategy Department
**Japan Oil, Gas and Metals National
Corporation (JOGMEC)**

Narendran Ramakrishna
Senior Manager - Sales
Energy Technical Analytics – APAC
IHS

Florent Rousset
Asia Pacific Regional Director
Gaffney, Cline & Associates

Raj Sen
Director and Regional Manager, Asia
Pacific
Palantir Solutions

Salvador Clave
COO
3esi

Mada Vibrany
Commercial & Planning Analyst
Pertamina Hulu Energi WMO



Who Should Attend

- Business Unit Managers and Decision Makers
- Economists
- Corporate Planners
- Sub- surface and Surface Engineers
- Geoscientists
- Portfolio Managers
- Business Analysts
- Negotiators
- Project Managers
- Asset and Planning Managers
- Regulators

Given the challenging global markets, together with the volatile business landscape of the oil and gas industry under the current low oil price environment, economic analysis needs to evolve to support quality business decisions. The economic parameters, tools, fiscal, and contractual arrangement used in economic evaluations need to improve to further unlock, create and optimise value from petroleum resources. In addition, key drivers in decision quality and portfolio management together with effective fiscal arrangements are required throughout the asset life cycle to explore, develop, monetise petroleum resources and decommissioning of assets.

Session Highlights

A platform to share and discuss a series of key emerging issues, challenges, approaches and techniques to the treatment of petroleum economics that includes;

- Macroeconomics for oil and gas investment
- Fiscal regimes
- Risk and uncertainties
- Decision quality
- Portfolio Management

Associated Training Courses:

7 March 2016

Basic Petroleum Economics: Forecasting Cash Flows and Evaluating Project

10 -11 March 2016

Managing in the Current Environment: Mitigating Risks & Uncertainties to Maximise Upstream Returns

www.spe.org/events/16akl/



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Why You Should Attend



30 expert-led technical discussion topics



20+ hours of knowledge sharing and technical discussions



10+ hours of peer-to-peer networking opportunities



SPE's first specialised workshop on petroleum economics within the Asia Pacific region will give attendees a chance to discuss recent developments in evaluation techniques, issues in its usage and best practices with other active practitioners and decision makers.

Workshop Objectives

This workshop is a dynamic discussion platform to share ideas in the domain of petroleum economics for a wide range of industry professionals including practitioners of economics, corporate business planning, decision making, regulation, legal, geosciences, engineering, and external consulting.

It will address the existing and emerging practices on the valuation techniques and approaches that are used during the process of conducting a wide range of petroleum economic assessments and making related decisions.

Preliminary Daily Activities and Technical Agenda

MONDAY, 7 MARCH 2016

1400 - 1600	Final Programme Committee Meeting
1700 - 1800	Discussion Leaders and Session Chairpersons/ Managers Briefing

TUESDAY, 8 March 2016

0730 - 0900	SPE Registration/Posters Set - Up
0900 - 0905	Safety Announcement by Hotel
0905 - 0930	Introduction/Opening by Workshop <i>Co Chairs: Abdul Jalil Zainul, PETRONAS; Azlan Kassim, Schlumberger</i>
0930 - 1000	Opening Keynote Address
1000 - 1030	Group Photo/Coffee Break
1030 - 1230	Session 1: Macroeconomics Outlook - Impact on the Oil and Gas Industry (Global landscape for this current environment) <i>Session Chairs: David Gurney, Kuwait Foreign Petroleum Exploration Company (KUFPEC); Narendran Ramakrishna, IHS</i> The global landscape is going through challenges related to economic turmoil, political unrest, inflation, unemployment,

and social inequality. This impacts the oil and gas industry along with extreme fluctuations in prices and costs. Is the downward trend in commodity prices solely linked to oversupply? What are the other drivers and how long might the downturn prolong? Given the current environment, what will be the future strategies of oil and gas companies to efficiently balance their expansion plans, profit indicators, and address other numerous business requirements? This session will provide a forum discussing the challenges above, from the perspectives representing IOCs, NOCs, governments, service companies, and financial institutions
Lunch

1230 - 1330
1330 - 1530

Session 2: Integrated Economics
Session Chairs: Darwis Hussain, PETRONAS Carigali Sdn. Bhd.; Hiroshi Okabe, JOGMEC
Companies often select upstream, midstream, downstream and services opportunities on a segmented basis. Even though each investment opportunity is related technically and economically, every component carries its independent risks and rewards. The session will focus on integrating economics across the value chain as a way to mitigate risks and optimize value. Session topics and case histories



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1530 - 1545
1545 - 1745

will include reviews and challenges of current approaches for evaluating economics from a segmented and integrated basis, impacts of transfer pricing, taxation/fiscal terms, and innovative approaches to integrated economics.

Coffee Break

Session 3: Decision Quality & Analysis

Session Chairs: Prabhat Agrawal, Baker Hughes; Lyrna Esmeralda – Hewitt, Senergy Oil & Gas

The oil & gas industry delivers value by making decisions under the challenges of uncertainties and risks. The best opportunities are discovered, and executed after developing an understanding of these uncertainties and risks.

Decision Quality and Analysis guides the decision makers towards timely and quality decisions in complex organizations. This session will focus on theoretical frameworks of decision quality and its practical applications in the oil and gas sector. Topics would include framing the issue, building alternatives, value of information, probabilistic techniques, application of real options, understanding interdependencies, advances in analysis, and communication.

1745 - 1830

Poster Session/Networking Hour

WEDNESDAY, 9 March 2016

0900 - 1100

Session 4: Portfolio Management in Current Business Environment

Session Chairs: Mada Vibrary, Pertamina Hulu Energy; Florent Rousset, Gaffney, Cline & Associates

This session will provide useful insights with regards to the industry's approach, strategy, techniques and

1100 - 1115
1115 - 1300
1300 - 1400
1400 - 1600

methodologies used to generate optimum portfolio management, optimization and asset monetization under the current volatile economic environment which is key for investment decision. In addition, key levers such as fiscal regimes analysis, incentives that align between national interest and foreign investment and how it will impact the sustainability and future growth of oil and gas industry will also be discussed.

Coffee Break

Session 5: Interactive Breakout Session

Lunch

Session 6: Decommissioning of Asset Framework and Practices

Session Chairs: David Gurney, Kuwait Foreign Petroleum Exploration Company (KUFPEC); Lyrna Esmeralda – Hewitt, Senergy Oil & Gas

The sector is facing a number of challenges regarding asset decommissioning that have been exacerbated with the recent price collapse. Many countries in the region have historically had limited abandonment requirements and associated tax treatment; but this is changing with new regulations and new fiscal treatments that may materially impact a number of later stage projects. This session will investigate some of the specific changes that SE Asian Regulators are implementing along with any trends and then we will encourage discussion around the appropriateness of these solutions and how the regional operators could be responding to the changes.

1545 - 1600
1600 - 1700
1700

Coffee Break

Review Day 2 & Workshop Summary

Workshop Concludes

Poster Solicitation & Information

All participants are encouraged to prepare a poster for the Workshop. Presentations on both research and field experience are welcomed. Posters, including unconfirmed/partial results, are to be presented at an assigned time and are open for discussion. Posters will be on display for the entire Workshop period.

When preparing your poster:

- Avoid commercialism. No mention of trademarks/product name
- Poster size should be approximately 0.8m x 1.2m (W x H) or size A0 in portrait layout
- Identify topic by title, affiliation, address, and phone number
- Include a brief abstract that summarises the technology to be addressed
- Make the display as self-explanatory as possible
- Place the information in sequence: beginning with the main idea or problem, method used, results, etc. (Draw a plan keeping the size and number of illustrations in mind)
- Keep illustrations simple by using charts, graphs, drawings, and pictures to create interest and visually explain a point
- Use contrasting colours
- Use large print for narrative materials. (We suggest a minimum of 24 points or 3" high letters for the title)

Note that the Workshop Programme Committee will review all poster abstracts/materials prior to display, and reserves the right to refuse permission to display any poster considered to be commercial in nature.

If you are interested to participate, please email your proposed topic with a short abstract (between 200-300 words) to SPE Event Coordinator, Suba Jaganathan at sjaganatha@spe.org by Monday, 8 February 2016.

The Society of Petroleum Engineers (SPE) is a not-for-profit organisation. Income from this event will be invested back into SPE to support many other Society programmes. When you attend an SPE event, you help provide even more opportunities for industry professionals to enhance their technical and professional competence. Scholarships, certification, the Distinguished Lecturer programme, and SPE's energy education programme Energy4me are just a few examples of programme that are supported by SPE.



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Basic Petroleum Economics: Forecasting Cash Flows and Evaluating Projects

7 March 2016 | Kuala Lumpur, Malaysia

Training Course A

Course Description

The course presents how the economic attractiveness of upstream oil and gas ventures can be evaluated. It highlights criteria used to make economic decisions keeping in perspective reserves classification, production forecasts, time value of money, inflation, contractual arrangements, risk and uncertainty. The mechanics of estimating the effects of fiscal instruments and terms on total government takes and operator economics are applied in-class by participants using modelling tools.

Why You Should Attend?

- Identify how to construct cash flow projections for your upstream projects
- Determine key elements for making oil and gas investment decisions
- Understand in general how oil and gas is legislated around the world
- Apply economic criteria to evaluate oil and gas projects under various fiscal regimes
- Work examples



Course Instructor

Florent Rousset is the Regional Director for Gaffney, Cline & Associates in Asia Pacific, based in Singapore. He specialises in providing upstream commercial advisory to international oil companies, independents and sovereigns. He has supported clients in the Middle East, Africa, Asia Pacific, North and South America in the following areas:

- Due diligence and market analysis in the context of E&P asset and company transactions.
- Contract design, commercial negotiations and economic evaluations.
- Sovereign petroleum licensing, fiscal policy and hydrocarbon regulations.

Previously, Florent was the Director Commercial for Baker Hughes Reservoir Development Services based in Houston, Texas. He is also a member of the Association of International Petroleum Negotiators (AIPN), the Society of Petroleum Engineers (SPE) and the International Association of Energy Economists (IAEE). Florent holds a Masters in Management, Rouen Business School, France, 2001.

Daily Agenda

0800 - 0900	Registration Opens & Welcome Coffee/Tea
0900 - 1030	Session 1: Petroleum Economics Fundamentals • Structure and conduct of the industry (Cash flow items/models/profitability measures/investment efficiency/payback)
1030 - 1045	Coffee Break
1045 - 1200	Session 2: Elements and Determinants of Petroleum E&P Investment Decisions • Resources, reserves and production forecasting, costs Session 3: Deterministic Profitability Modelling • Defining and classifying costs, present value concepts, forecasting net cash flow • Analysing profitability of assets
1200 - 1300	Lunch
1300 - 1530	Session 4: Descriptions and Classification of Petroleum Fiscal Regimes and Contractual Terms • Bonuses, rentals, royalties, and taxes Session 5: Petroleum Fiscal Systems Modelling, Economic Analysis and System Performance Measures • Concessionary and contractual case studies
1530 - 1545	Coffee Break
1545 - 1700	Session 6: Price Forecast Choices Used in Modelling Session 7: Discount Rate Choices Used in Modelling



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Training Course B

Course Description

This course reviews the key concepts for risk based evaluation, valuation, planning and decision making. In addition participants will gain a hands on understanding of markets and practical risk management instruments thereby gaining experience in selecting and using a variety of risk management techniques and tools.

Why You Should Attend?

This course is for management to achieve best practice in risk evaluation by reviewing their decision making processes to ensure they make the right decisions, they make these decisions quickly and efficiently, that the decisions made are implemented and incorrect decisions are recognised and acted upon.

Participants will also be exposed to how strategies are developed in order to minimise exposure to risk and where possible to mitigate risks thereby achieving optimal operational performance to deliver strong results.

Course Instructor



Ian Tchacos is an oil and gas professional with a track record of generating value through his involvement in a range of petroleum projects from exploration through to development as well as value generating acquisitions and asset sales. He has been instrumental in building a number of high growth oil and gas businesses through strategic acquisitions

as well as organic growth in a range of junior to mid-sized oil company environments.

His 30 year career has involved international experience in corporate development, strategy formulation, mergers and acquisitions, petroleum exploration and development as well as commercial negotiation, oil and gas marketing, corporate and energy finance. Central to the success of these energy business activities has been risk based portfolio management, project evaluation and field development.

Day One

0800 - 0900	Registration Opens & Welcome Coffee/Tea
0900 - 1030	Session 1: Introduction – Current Environment and Industry Trends <ul style="list-style-type: none"> • Business environment and relevance • Oil and gas markets and commodities industry performance • Industry structure, contractual arrangements and value chains
1030 - 1045	Coffee/Tea Break
1045 - 1200	Session 2: Oil and Gas Project Management and Planning Fundamentals <ul style="list-style-type: none"> • Life cycle analysis and planning • Discussion of project management considerations across key phases
1200 - 1300	Lunch
1300 - 1530	Session 3: Key Project Valuation Measures <ul style="list-style-type: none"> • Net present value concept discount factor • Cost of capital • Net present value
1530 - 1545	Coffee/Tea Break
1545 - 1700	Session 4: Petroleum Risk and Uncertainty Analysis <ul style="list-style-type: none"> • Probability, statistics and key uncertainty concepts • Risk and uncertainty management principles • Appropriate use of probability distributions

Day Two

0800 - 0900	Welcome Coffee/Tea
0900 - 1030	Session 1: Decision Analysis for Exploration and Production <ul style="list-style-type: none"> • Fundamentals of decision analysis • Problem Framing • Value of information
1030 - 1045	Coffee/Tea Break
1045 - 1200	Session 2: Corporate Risks and Strategic Decision Making <ul style="list-style-type: none"> • Recognition corporate influences decision making • Implications of E&P Corporate Risk Taking and Performance • Corporate and Financial Risk Tolerance and Vulnerability
1200 - 1300	Lunch
1300 - 1530	Session 3: Price Risk Management <ul style="list-style-type: none"> • Physical oil and gas markets • Price risk- how to evaluate it? • Price exposure, definition of hedging and hedging principles • Pricing and sensitivities
1530 - 1545	Coffee/Tea Break
1545 - 1700	Session 4: Managing Political Risk & Corporate Governance Solutions <ul style="list-style-type: none"> • Political risk insurance and portfolio diversification strategies
	Session 5: Effective Implementation of Strategic Decision Making <ul style="list-style-type: none"> • Separation of operations from strategy



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GENERAL INFORMATION

Documentation:

- Proceedings will not be published; therefore, formal papers and handouts are not expected from speakers.
- Work in progress, new ideas, and interesting projects are sought.
- Note-taking by participants is encouraged. However, to ensure free and open discussions, no formal records will be kept.

Workshop Deliverables:

- The committee will prepare a full report containing highlights of the Workshop discussions. This report will be circulated to all attendees.
- PowerPoint presentation materials will be posted on a specific SPE URL site and made available to attendees after the Workshop. Provision of the materials by discussion leaders will signify their permission for SPE to do so.

Commercialism:

In keeping with the Workshop objectives and the SPE mission, excessive commercialism in posters or presentations will not be permitted. Company logos must be limited to the title slide and used only to indicate the affiliation of the presenter and others involved in the work.

Attendance Certificate:

All attendees will receive an attendance certificate attesting to their participation at the Workshop. This certificate will be provided in exchange for a completed Workshop Attendee Survey Form.

Continuing Education Units:

This Workshop qualifies for SPE Continuing Education Units (CEU) at the rate of 0.1 CEU per hour of the Workshop.

Transportation/Visa:

Attendees are advised to book their international / domestic airline tickets early from their country to Malaysia. All travelers to Malaysia must be in possession of passports valid for at least six (6) months with proof of onward passage, either return, or through tickets. Contact your local travel agent for information on visa requirements to Malaysia before your departure.

Dress Code:

Business Casual clothing is recommended. The Workshop atmosphere is informal.

Registration Fees:

- Registration fees include all workshop sessions, daily coffee breaks and luncheons, workshop workbook and a certificate of attendance.
- Registration fee does not include hotel accommodation and meal costs for additional family members. However, SPE will provide details of recommended hotels upon receipt of your registration.

Registration Policy:

- Registration fee MUST be paid in advance for attending the Workshop.
- Full fixed fee is charged regardless of the length of time registrant attends the Workshop.
- Fixed fee cannot be prorated or reduced for anyone (Workshop chairpersons, committee members, speakers, discussion leaders, students and registrants).
- Attendees are expected to attend all Workshop sessions and are not permitted to attend on a partial basis.
- No refund will be issued if a registrant fails to show up at the workshop onsite. Refer cancellation policy on registration form.

Attention Nonmembers

Join Our Worldwide Membership!

Nonmember registrants are eligible for one (1) year SPE Membership at no additional cost.

To take advantage of this offer, you must fill out the membership application form onsite.

SUPPORTER INFORMATION

Supporting the event helps offset the cost of producing workshops and allows SPE to keep the attendance price within reach of operations-level individuals, those who benefit most from these technical workshops.

Supporters benefit both directly and indirectly by having their names associated with a specific workshop. While SPE prohibits any type of commercialism within the programme itself, the society recognises that supporting companies offer valuable information to attendees outside the technical sessions.

SUPPORTER CATEGORIES

Supporter categories are offered on a first come basis. Please contact SPE to verify the availability of a particular category.

SUPPORTER BENEFITS

In addition to onsite recognition; SPE will recognise supporters on the SPE website and in all printed material for the workshop. Based on the category selected, supporting companies may also opt for table top display at the workshop.

FOR MORE INFORMATION

For a detailed list of available supporter opportunities, including benefits and cost, contact Suba Jaganathan at sjaganatha@spe.org



Petroleum Economics - Workshop & Training Courses

7 -11 March 2016, Kuala Lumpur

Society of Petroleum Engineers

SPE Member: Yes No

REGISTRATION FORM

Membership No. _____

Name: _____
(First / Forename) (Middle) (Last / Family Name)

Position: _____

Company: _____

Address: _____

Town/City: _____ Zip/PostalCode: _____ Country: _____

Tel: _____ Fax: _____ Email: _____

Would you be willing to give a brief (10-15 minutes) presentation _____(Yes/No)? If yes, please attach the topic with a short abstract of your proposed presentation. One of the Programme Committee members will contact you to discuss your presentation.

Important: Registrants for SPE Workshops are accepted on the basis of information submitted by each registrant.

Technical Disciplines (Check One)

- Drilling and Completions
- Management and Information
- Projects, Facilities and Construction
- Health, Safety, Security, Environment and Social Responsibility
- Production and Operations
- Reservoir Description and Dynamics

Primary Responsibility (Check One)

- Drilling
- Operation
- Economics
- Production
- Geology
- Reservoir
- Geophysics
- Surveillance
- Management
- Other: _____

List background and experience. (Use additional paper if required).

List your expectation for the Workshop, so that the committee can tailor a portion of the Workshop to answering attendees' concerns. (Use additional paper if required).

REGISTRATION FEES: (Please tick appropriate box)	Super Early Bird Registration on/before 15 January 2016		Early Bird Registration on/before 12 February 2016		Registration after 12 February 2016	
	SPE Member	Nonmember	SPE Member	Nonmember	SPE Member	Nonmember
Complete Series (Workshop, Training Course A & B)	<input type="checkbox"/> US\$ 2,950.00	<input type="checkbox"/> US\$ 3,310.00	<input type="checkbox"/> US\$ 3,050.00	<input type="checkbox"/> US\$ 3,410.00	<input type="checkbox"/> US\$ 3,150.00	<input type="checkbox"/> US\$ 3,510.00
Workshop & Training Course B	<input type="checkbox"/> US\$ 2,500.00	<input type="checkbox"/> US\$ 2,860.00	<input type="checkbox"/> US\$ 2,600.00	<input type="checkbox"/> US\$ 2,960.00	<input type="checkbox"/> US\$ 2,700.00	<input type="checkbox"/> US\$ 3,060.00
Workshop & Training Course A	<input type="checkbox"/> US\$ 1,960.00	<input type="checkbox"/> US\$ 2,320.00	<input type="checkbox"/> US\$ 2,060.00	<input type="checkbox"/> US\$ 2,420.00	<input type="checkbox"/> US\$ 2,160.00	<input type="checkbox"/> US\$ 2,520.00
Training Course A & B	<input type="checkbox"/> US\$ 1,600.00	<input type="checkbox"/> US\$ 1,800.00	<input type="checkbox"/> US\$ 1,700.00	<input type="checkbox"/> US\$ 1,900.00	<input type="checkbox"/> US\$ 1,800.00	<input type="checkbox"/> US\$ 2,000.00
Workshop Only	<input type="checkbox"/> US\$ 1,500.00	<input type="checkbox"/> US\$ 1,700.00	<input type="checkbox"/> US\$ 1,600.00	<input type="checkbox"/> US\$ 1,800.00	<input type="checkbox"/> US\$ 1,700.00	<input type="checkbox"/> US\$ 1,900.00
Training Course B Only	<input type="checkbox"/> US\$ 1,100.00	<input type="checkbox"/> US\$ 1,300.00	<input type="checkbox"/> US\$ 1,200.00	<input type="checkbox"/> US\$ 1,400.00	<input type="checkbox"/> US\$ 1,300.00	<input type="checkbox"/> US\$ 1,500.00
Training Course A Only	<input type="checkbox"/> US\$ 500.00	<input type="checkbox"/> US\$ 700.00	<input type="checkbox"/> US\$ 600.00	<input type="checkbox"/> US\$ 800.00	<input type="checkbox"/> US\$ 700.00	<input type="checkbox"/> US\$ 900.00

To find out more about group of 5 registrations, please contact us at spekl@spe.org

Note: Fee includes workshop and/or training course sessions, workbook, certificate, daily luncheons and coffee breaks. Registration fees does not include accommodation. If attendance is not sufficient for training courses by 8 February 2016, SPE reserves the right to cancel the course.

Payment by Telegraphic Transfer

Telegraphic Transfer (Bank details will be provided on the tax invoice).

Payment by Credit Card

Credit Card Payment will be in U.S. Dollars only

American Express MasterCard Visa Diners Club

Card Number: _____ / _____
Expiration Date (mm/yy)

Security Code (3 digits on back of card / 4 digits on the front of Amex)

Credit Card Billing Address & Zip/Postal Code

Name of Card Holder

Signature

Note: Forms will not be processed and space cannot be guaranteed unless accompanied by payment for total amount due.

Cancellation Policy:

- a) A processing fee of USD150.00 will be charged for cancellation received thirty (30) days prior to the first day of the workshop.
- b) 25 % refund will be made for cancellation received between twenty nine (29) - fifteen (15) days prior to the first day of the workshop
- c) No refund on cancellation received fourteen (14) days prior to the first day of the workshop.
- d) No refund will be issued if a registrant fails to show up on-site.

This form may be used as a company invoice.

Mail completed registration form with remittance and any supporting material to:

Society of Petroleum Engineers

Level 35, The Gardens South Tower, Mid Valley City
Lingkar Syed Putra, 59200 Kuala Lumpur, Malaysia.
Tel : 60.3.2182.3000 Fax : 60.3.2182.3030

E-mail: spekl@spe.org